

Exhibit A  
To Registration Statement  
Pursuant to the Foreign Agents Registration Act of 1938, as amended

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Aleksi Kiselev 1465 So. Highview Lane Alexandria, VA 22311	2. Registration No. 5572
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3. Name of foreign principal Mr. Viktor Yanukovych, Prime Minister of Ukraine Mr. Eduard Prutnik, Advisor to the Prime Minister	4. Principal address of foreign principal 123 Independence Av., Kiev, Ukraine 14 Gagarina Ave., Kiev, Ukraine
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5. Indicate whether your foreign principal is one of the following:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify): _____

Individual-State nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.  
Prime Minister of Ukraine

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address.

b) Name and title of official with whom registrant deals.

c) Principal aim.

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Supervised by a foreign government, foreign political party, or other foreign principal	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
Owned by a foreign government, foreign political party, or other foreign principal	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
Directed by a foreign government, foreign political party, or other foreign principal	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
Controlled by a foreign government, foreign political party, or other foreign principal	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
Financed by a foreign government, foreign political party, or other foreign principal	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page must be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
7/30/03	Aleksei Kiselev	

Exhibit B  
To Registration Statement  
Pursuant to the Foreign Agents Registration Act of 1938, as amended

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

**Privacy Act Statement.** Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant Aleksi Kiselev 1465 So. Highview Ln., Alexandria, VA 22311	2. Registration No.  5572
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3. Name of Foreign Principal  
Viktor Yanukovych, Prime Minister of Ukraine  
  
Eduard Prutnik, Advisor to the Prime Minister

Check Appropriate Boxes:

4.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5.  There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

The agreement is between myself, acting on behalf of the Prime Minister and Venable, LLP.

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Assist and advise with meetings and communications to Members of Congress, the White House, Federal agencies and other entities with and on behalf of Mr. Yanukovych and/or his advisors. Oversee the development of a communications strategy in consultation with Venable LLP and Potomac Communications Strategies Group of Alexandria, Virginia.

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8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Assist and advise with meetings and communication to Members of Congress, the White House, Federal agencies and other entities with and on behalf of Mr. Yanukovych and/or his advisors. Oversee the development of a communications strategy in consultation with Venable LLP and Potomac Communications Strategies Group of Alexandria, Virginia.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Assist and advise with meetings and communication to Members of Congress, the White House, Federal agencies and other entities with and on behalf of Mr. Yanukovych and/or his advisors. Oversee the development of a communications strategy in consultation with Venable LLP and Potomac Communications Strategies of Alexandria, Virginia.

Date of Exhibit B	Name and Title	Signature
7/30/03	Aleksei Kiselev	

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

VENABLE, BAETJER, HOWARD & CIVILETTI, LLP  
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OFFICES IN

WASHINGTON, D.C.  
MARYLAND  
VIRGINIA

**VENABLE**  
ATTORNEYS AT LAW

March 6, 2003

**VIA FACSIMILE (419) 818-7161**

Mr. Alex Kiselev  
1465 South Highview Lane  
Alexandria, Virginia 22311

Dear Mr. Kiselev:

Pursuant to your e-mail and telephone communications with me and Jim Jatras, following this letter is the final Agreement for services on behalf of Venable. As you instructed, you are specified as the party to the Agreement with us; Jim and I have signed it, and we request that you fax it back to us with your signature at your earliest convenience.

As you indicated by e-mail and as specified in the Agreement, we will expect a wire for the first payment installment of \$50,000 (i.e., half of the principal retainer fee) during the week of March 10, 2003. As specified in the Agreement, a second installment for in-full payment will be due two weeks after the initial payment or by April 1, 2003, whichever is earlier. That second payment will include (1) the other half of the principal retainer fee (\$50,000), (2) the full amount for the media work to be performed by Potomac Communications Strategies (\$40,000), and the separate retainer for the specific project of a state dinner at the Department of State (\$10,000), for a total of \$100,000. The separate and additional success fee of \$10,000 for the state dinner will be due only upon finalization of arrangements for such dinner, as detailed in the Agreement.

My colleagues in the Venable Legislative Practice who will be working with Jim and me on behalf of Mr. Yanukovych, together with the media professionals from Potomac Communications Strategies, look forward to meeting with you at your earliest possible opportunity after your return to the United States to discuss details for delivery of the services described in the Agreement. Also, please note that Jim and I will not be in the office on Friday, March 7 but can be reached at (304) 536-1110, fax (304) 536-7854. We will be back in the office on Monday, March 10.

On behalf of my colleagues, allow me to thank you for bringing this exciting and worthwhile project to us. We are commencing work on behalf Mr. Yanukovych immediately.

With highest regards,

Patrick E. O'Donnell

Enclosure

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A handwritten signature in cursive script, appearing to be "AK".

## AGREEMENT

This Agreement is submitted via fax on March 6, 2003, to Mr. Alex Kiselev, acting on behalf of Prime Minister Viktor Yanukovych (hereinafter, "Mr. Kiselev"), by Mr. Patrick E. O'Donnell and Mr. James George Jatras on behalf of the law firm of Venable LLP (hereinafter, "Venable").

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Pursuant to previous discussion between Mr. Kiselev (acting on behalf of Prime Minister Viktor Yanukovych) and Venable, Venable immediately will begin delivery of the services described in this Agreement, which will be confirmed by written execution by Mr. Kiselev transmitted to Venable by fax, and extending for two months, approximately from March 7, 2003, through May 7, 2003.

1. Venable services to Mr. Kiselev on behalf of Mr. Yanukovych. Mr. Yanukovych's planned visit to Washington, D.C., around late April 2003 will provide an excellent opportunity for (1) building Mr. Yanukovych's profile with American policymakers, media, and opinion leaders; and (2) advancing the official relationship between Washington and Kyiv. Through his planned April 2003 visit and in the period immediately following, Venable will provide the following services to Mr. Kiselev on behalf of Mr. Yanukovych:

- *Meetings for Mr. Yanukovych.* Venable will work to ensure access to high-level figures in the Executive and Legislative Branches of government, media, think tanks, and other entities that may be useful to enhancement of Mr. Yanukovych's profile in the United States. His importance both as current Prime Minister and as a potential future President of Ukraine – and his importance for the U.S.-Ukraine relationship – will be a major element of Venable's initiative with policymakers.
- *Media and other promotion in the United States.* In conjunction with Potomac Communications Strategies Group (see item "4. Communications," below), Venable will write and distribute talking points, press advisories, and other materials favorable to Mr. Yanukovych to influential figures in the United States, particularly in Washington, D.C., to the end of stimulating positive media coverage and policy analysis in the United States of Mr. Yanukovych and the value to the United States of working with him for better ties between Washington and Kyiv. Also, Venable will work to arrange meetings with media, including background or on-the-record

interviews with editorial boards of major publications and selected journalists. Addresses by Mr. Yanukovych at a major venue such as the National Press Club or prestigious think tanks may also be arranged if considered advisable by Mr. Kiselev and Mr. Yanukovych.

2. American policymakers. In delivering the services described above, Venable will direct its primary efforts towards key policymakers in the Administration, in both houses of Congress, and in both parties. Priority will be focused on the party in Washington that now controls the White House and both houses of Congress. In connection with these efforts, Venable emphasizes our strong ties to Republicans as well as to Democrats in both the Senate and the House. Among those whom we will reach:

- *Executive Branch*: Members of Venable's Legislative Practice will work on Mr. Yanukovych's behalf through our ties to senior officials throughout the Administration, notably at the White House (including with Vice President Cheney), and the Departments of State, Defense, Commerce, and others.

NOTE: Venable will give Executive Branch priority during Mr. Yanukovych's planned February 2003 visit to arranging a personal meetings for him with President Bush (if possible), Vice President Cheney, Secretary of State Powell, Defense Secretary Rumsfeld, Commerce Secretary Evans, USTR Zoellick, Energy Secretary Abraham, and other heads of departments important to U.S.-Ukraine ties.

State Dinner at the Department of State: As a specific deliverable, Venable will endeavor to arrange a formal state dinner at the Department of State. This will be covered by a separate retainer (see item "6. Retainer," below).

- *Congressional GOP Leadership*: Specifically, this means the Republican Leadership in both houses and the chairmen of the relevant committees, including: Senator Lugar (Senate Foreign Relations); Senator Allen (Senate Subcommittee for European Affairs); Congressman Hyde (House International Relations Committee); Chairman of Subcommittee on Europe (Congressman Bereuter); Speaker Hastert, House Majority Leader DeLay, and other House Leadership; and Senate Majority Leader Frist, Assistant Republican Leader McConnell, Conference Chairman Santorum, and Policy Committee Chairman Kyl.
- The Venable effort with the GOP Leadership on Mr. Yanukovych's behalf will be paralleled with the Democratic Leadership and with ranking Democrats on the same committees and subcommittees.

NOTE: Venable will give Legislative Branch priority during Mr. Yanukovych's planned April 2003 visit to arranging personal meetings for him with Senator Lugar

and Congressman Hyde, and with the Ranking Democrats (respectively, Senator Biden and Congressman Lantos).

3. Venable Legislative Practice members. Among the strengths Venable will bring to Mr. Yanukovych's benefit is a coordinated team approach, which encompasses all the members in the firm dedicated to a particular client matter. Among the Legislative Practice members whose experience and expertise contribute to our record of achievement, and who will be involved on an as-needed in support of this Agreement, are the following:

- The Honorable **Birch Bayh** (D-Indiana) served in the U.S. Senate for 18 years. Senator Bayh chaired the Senate Intelligence Committee, served on the Senate Judiciary and Appropriations Committees, and chaired the Transportation Subcommittee of Appropriations. He served with many current members of the Senate, including fellow Indiana Senator Richard Lugar, Chairman of the Committee on Foreign Relations. He remains close to many current members of both parties, including the leadership in the Senate on both sides of the aisle.
- The Honorable **Dan Lungren** (R-California) served in the U.S. House of Representatives for 10 years. Representative Lungren served on the House Intelligence Committee and on the House Judiciary Committee. As the Attorney General of California and currently, he remains close to many current members of the U.S. Senate and House of both parties, as well as important figures in the Administration.
- The Honorable **Robert Garcia** (D-New York), who was a seven-term Congressman, maintains many close friendships on Capitol Hill in both parties. He also has numerous contacts with religious groups and is active in the Congressional prayer fellowship.
- The Honorable **Jim Burnley**, in addition to his contributions as a key member our Legislative Practice, also heads Venable's Transportation Practice. Jim was U.S. Secretary of Transportation from 1987 to 1989 and is one of the nation's foremost authorities on transportation law. He also served as Deputy Secretary of Transportation from 1983 to 1987 and was General Counsel of the Department in 1983. Besides his cabinet-level experience, Jim has worked extensively with Congress, the Department of Transportation and other Executive Branch agencies on a broad array of transportation and other issues.
- **Jim Jatras**, for many years a top foreign policy analyst in the Senate Republican Leadership, has expertise on many foreign policy issues. He has excellent ties to the members and senior staff in the GOP Leadership and to the committees of jurisdiction for the relevant issues. He is also on good terms with Senator Lugar's staff, with



those of other members of the Committee, and with many of their House counterparts. He also is well connected to major think tanks such as the Heritage Foundation, the Cato Institute, the American Enterprise Institute, and others that shape the thinking of policymakers on foreign policy issues.

- **Heidi Stirrup** is an accomplished Washington professional with over 23 years of broadly diversified experience with the United States Congress and the Executive Branch. She has worked most recently with House Majority Leader Dick Army, where she was a senior staff member working closely with House and Senate Leadership and staff, along with a broad cross section of House members and staff to advance policy objectives in issue areas of tax, trade, transportation, government contracting, procurement, labor and education.
- **David Springer** worked on Capitol Hill for two Senators and two Congressmen for more than a dozen years. David has dealt extensively with members and staff of the Senate Foreign Relations Committee and the House International Affairs Committee as part of his representation of several foreign governments before the Congress and the Executive Branch.
- **William Cook** was general counsel of the Immigration and Naturalization Service during the first Bush Administration. Bill maintains close high-level contacts in a number of Executive Branch agencies, notably the Department of Defense.
- The Honorable **Tom Quinn** has served as a Trustee of the Democratic Senatorial Campaign Committee for more than two decades. He has worked closely for many years with numerous Senate Democrats, including Senator Biden, as well as every other Democratic member of the Foreign Relations Committee. He also has longstanding relationships with many key House and Senate Democrats.
- **Pat O'Donnell** serves as a Trustee of the counterpart Republican Senatorial Campaign Committee. Pat has excellent relationships with dozens of Republican Senators and Congressmen, including House International Relations Committee Chairman Hyde. Also, he served for six years in the Nixon-Ford White House and some of his former colleagues now occupy senior positions at the White House and in various departments.
- Others associates in Venable's Legislative Practice who will provide support for our efforts on Mr. Yanukovich's behalf include: **Morgan Reed**, who worked in the House of Representatives and has extensive experience representing foreign governments; **Rob Smith**, who worked previously on Capitol Hill and for Sun Microsystems, Inc., has extensive experience on high-tech issues, international trade, and H-1B immigration matters; **Rob Harmala**, who served as counsel to the House International Relations Subcommittee on International Operations under then-

Chairman Howard Berman (D-CA); **Anne Keys**, who served as vice president for policy for the Environmental Working Group, a non-profit organization, and previously served for seven years at USDA in various capacities, including as deputy under secretary for Natural Resources and Environment; **Jake Seher**, who served on Senator Biden's staff and works with Democratic members of the Senate and House; and **Kevin Faley**, who was chief counsel to the Senate Judiciary Committee's Subcommittee on the Constitution.

- More detailed biographical information on those listed above is available in the separate background document on the Venable law firm, previously submitted to Mr. Kiselev. In addition, Venable has numerous attorneys and non-attorneys whose advice will be enlisted as needed.

4. Communications. In addition to the capabilities noted above, many members of the Venable Legislative Practice have close contacts with major print and electronic media entities with which we will work on Mr. Yanukovych's behalf. Venable also maintains a strategic relationship with the media and public relations company, Potomac Communications Strategies Group, based in Alexandria, Virginia. Under Venable's control and direction and in close consultation with you, Potomac Strategies will craft a media approach that will promote a positive image of Mr. Yanukovych among American political, opinion, and economic elites. This approach will work to emphasize the future of the "new" Ukraine and Mr. Yanukovych's role in promoting it through a carefully targeted media tour that emphasizes U.S.-Ukrainian economic and investment issues. Specifically, the following activities are anticipated as major elements:

- Analysis of key publications and reporters for purposes of developing a list of media to contact for one-on-one meetings and interviews.
- Develop talking points and key messages to assist Mr. Yanukovych when he addresses the press. These tools will aid Mr. Yanukovych in maintaining control over his message.
- Develop a media backgrounder for distribution to reporters we expect to approach for one-on-one meetings.
- Provide media training for Mr. Yanukovych upon his arrival in Washington in order to be more effective when speaking to media.
- Seek to schedule interviews with economic development, financial, business, and investment reporters in key publications including the *Financial Times*, *Forbes* magazine, *Investors Business Daily*, and the *Wall Street Journal*.

- Seek to schedule meetings with selected columnists and reporters with the *Washington Post* and the *Washington Times*.
- Monitor media in the aftermath of the visit in order to make recommendations for potential follow-up opportunities.

Venable will make all necessary arrangements for media services from Potomac Strategies, for which the separate retainer is \$20,000 per month or \$40,000 for the two months of this Agreement.

5. Consultation with and advice to Mr. Yanukovych. Venable will consult with and provide advice to Mr. Yanukovych on all matters pertaining to the issues and entities identified above.


6. Retainer. Venable will provide the services described in this Agreement for a period of two months at a rate of \$50,000 per month, for a total of \$100,000 for the period of this Agreement during March, April, and early May 2003. It is agreed that the full amount will be paid to Venable as soon as practicable and that Venable will commence with the services specified in this Agreement immediately upon verbal final acceptance of this Agreement, and that in any event payment to Venable will be made (1) in the amount of not less than \$50,000 within seven (7) business days of verbal notification of final acceptance of this Agreement, and (2) in full two weeks after any initial payment or by April 1, 2003, whichever is earlier. The second, in-full payment installment shall include the full amount (\$40,000) for the communications services supplied by Potomac Communications Strategies Group. In addition, for the project of arranging a formal state dinner at the Department of State, the retainer for this specific purpose will be \$5,000 per month (for a total of \$10,000, to be paid with the second, in-full payment installment described above), with a success fee of an additional \$10,000 if these efforts are successful, to be paid within five (5) days of the finalization of a date for such dinner.

7. Costs. Mr. Kiselev agrees to pay all reasonable and necessary local expenses incurred by Venable on his behalf, up to an amount of \$25,000 for services described in this Agreement, to include telephone costs, fax, messenger service, food and travel expenses, paid media, space rental for events, local transportation and arrangements for Mr. Yanukovych, etc.

8. Direction and control. All services pursuant to this Agreement will be carried out under the direction and supervision of Mr. Kiselev on behalf of Mr. Yanukovych, or by persons designated by Mr. Kiselev. Mr. Kiselev agrees to coordinate with Venable the activities of any other outside representatives, lobbyists, or media companies Mr. Yanukovych may retain during this Agreement between Mr. Kiselev and Venable.


9. Confidentiality. Venable will safeguard and protect as confidential any political, financial, or other sensitive information provided by Mr. Kiselev, and will make such information available to third parties only with Mr. Kiselev's permission.

MR. ALEX KISELEV

By   
Mr. Alex Kiselev

Date March 7, 2003

VENABLE LLP

By   
Patrick E. O'Donnell

By   
James George Jatras

Date March 6, 2003



## ADDENDUM

March 24, 2003

This is an Addendum to the Agreement (hereinafter, "the Agreement") concluded on March 7, 2003, between Mr. Alex Kiselev, acting on behalf of Prime Minister Viktor Yanukovych (hereinafter, "Mr. Kiselev"), and the law firm of Venable LLP (hereinafter, "Venable").

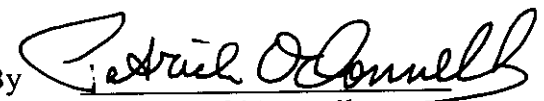
During the period of the Agreement, Venable will endeavor to arrange a personal meeting at the White House between Prime Minister Yanukovych and President Bush, under circumstances appropriate for a visiting head of government. The retainer for this purpose will be \$20,000, with a success fee of \$60,000 to be paid if these efforts are successful. Payment of the retainer to Venable for this Addendum will accompany the second payment for services provided in the Agreement. The success fee specified in this Addendum will be paid to Venable within two weeks of any meeting between President Bush and Mr. Yanukovych that may occur during the period of the Agreement.


MR. ALEX KISELEV

By   
Mr. Alex Kiselev

Date 3.26.03

VENABLE LLP

By   
Patrick E. O'Donnell

By   
James George Jatras

Date March 24, 2003