

U.S. Department of Justice

Washington, DC 20530

**Exhibit B to Registration Statement  
Pursuant to the Foreign Agents Registration Act of  
1938, as amended**

**INSTRUCTIONS.** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <https://www.fara.gov>.

**Privacy Act Statement.** The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <https://www.fara.gov>.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .32 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

<b>1. Name of Registrant</b>  The Nickles Group, LLC	<b>2. Registration Number</b>  6089
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<b>3. Name of Foreign Principal</b>  Taipei Economic and Cultural Representative Office (TECRO)
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Check Appropriate Box:

4.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5.  There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.
7. What is the date of the contract or agreement with the foreign principal?      January 1, 2020
8. Describe fully the nature and method of performance of the above indicated agreement or understanding.

This is a contract renewal for above referenced foreign principal.  
 Registrant's employees will communicate the foreign principal's interests via meetings, calls, letters, and other communications as deemed necessary.

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9. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant agrees to provide the following professional public relations and consulting services to the foreign principal: 1) Legislative strategy and government affairs services; 2) Other issues agreed by both parties and directed by the foreign principal.

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10. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act<sup>1</sup>.

Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation or dissemination of informational materials.

This is a contract renewal for above referenced foreign principal.

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11. Prior to the date of registration<sup>2</sup> for this foreign principal did the registrant engage in any activities, including political activities, for or render any services to this foreign principal?

Yes  No

If yes, describe in full detail all such activities. The response should include, among other things, the relations, interests, and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored, or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers, and subject matter. The response must also include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's activities.

This is a contract renewal for above referenced foreign principal.

Set forth below in the required detail the registrant's political activities.

Date	Contact	Method	Purpose
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12. During the period beginning 60 days prior to the obligation to register<sup>3</sup> this foreign principal, did the registrant receive from the foreign principal any contribution, income, money, or thing of value either as compensation on, or for disbursement, or otherwise?

Yes  No

If yes, set forth below in the required detail an account of such monies or things of value.

Date Received	From Whom	Purpose	Amount/Thing of Value
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Total

13. During the period beginning 60 days prior to the obligation to register<sup>4</sup> this foreign principal, did the registrant spend or disburse any money in furtherance of or in connection with its activities on behalf of the foreign principal?

Yes  No

If yes, set forth below in the required detail and separately an account of such monies, including monies transmitted, if any.

Date	To Whom	Purpose	Amount
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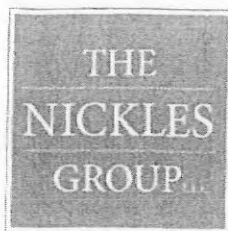
<sup>1</sup> "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

<sup>2,3,4</sup> Pursuant to Section 2(a) of the Act, an agent must register within ten days of becoming an agent, and before acting as such.

**EXECUTION**

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit B to Registration Statement, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date	Printed Name	Signature	eSigned
February 07, 2020	Diana Walters	/s/ Diana Walters	eSigned
_____	_____	_____	
_____	_____	_____	
_____	_____	_____	



## AGREEMENT OF SERVICES

This agreement shall commence on January 1, 2020, and shall continue for six months ending on June 30, 2020 between the Taipei Economic and Cultural Representative Office in the United States (hereto referred to as "TECRO") and The Nickles Group, LLC (hereto referred to as TNG).

The Parties have agreed as follows:

Don Nickles  
*Chairman & CEO*

Stacey Hughes  
*President*

Mary Beth Savary Taylor  
*Partner*

Emily Porter  
*Partner*

Don Kent  
*Partner*

Rachel Jones Hensler  
*Partner*

1. TNG agrees to represent TECRO before the U.S. Congress and the U.S. government generally.
2. In the course of its representation of TECRO, TNG agrees that it will act in conformance with all applicable United States laws and regulations.
3. In this connection, TNG shall furnish TECRO with its analyses and interpretations of political, financial, commercial and sociological developments in the United States and advise TECRO as to actions TECRO may take to further improve relations between the two countries.
4. TNG is required to send a copy of its monthly activity report to TECRO before the 10<sup>th</sup> day of each subsequent month. All reports, recommendations materials, analyses and other documents TNG prepares shall become the property of TECRO, and TNG hereby agrees that TECRO may make use thereof, without incurring any obligation for compensation other than as set forth in the following paragraph. Any reports prepared by TNG to TECRO shall be considered confidential and not for distribution to any third party. On request, TNG will deliver all copies, in any form to TECRO.
5. In payment of these services TNG is to receive a monthly retainer of \$20,000 (twenty thousand dollars). TECRO will assign TNG additional assignments on an as needed basis, compensation to be decided upon mutual agreement.
6. This agreement shall be construed in accordance with and governed by the laws of the District of Columbia. Any suit against TECRO arising out of this agreement shall be filed in the United States District Court for the District of Columbia pursuant to the Foreign Sovereign Immunities Act, 28 U.S.C. Section 1602 et seq. TECRO does not waive any right it may have to sovereign immunity in that court. Service on TECRO must be made pursuant to 28 U.S.C. Section 1608 (a) and (b), during the term of this agreement.
7. The firm agrees to promptly notify TECRO if it decides to represent the government of the People's Republic of China (PRC), that is, the state itself,

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Suite 250 North  
Washington, DC 20005  
Phone: 202.637.0714

or any subdivision or agency or instrumentality thereof, as those terms are defined in 28 U.S.C. 1603 (a) and (b), during the term of this agreement.

8. Either party may terminate this contract on 30 days written notice for any reason.

IN WITNESS THEREOF:

*Taipei Economic and Cultural  
Representative Office in the  
United States*



By: \_\_\_\_\_  
His Excellency Stanley Kao  
Ambassador  
Date: 01/14/2020

*The Nickles Group*



By: Don Nickles  
Representative TNG  
Date: 12/12/2019