

**From:** Gustavo Arnavat <[garnavat@mercuryllc.com](mailto:garnavat@mercuryllc.com)>  
**Date:** Tuesday, February 25, 2020 at 10:39 PM  
**To:** "[brian.sullivan@nbcuni.com](mailto:brian.sullivan@nbcuni.com)" <[brian.sullivan@nbcuni.com](mailto:brian.sullivan@nbcuni.com)>  
**Cc:** Michelle Caruso-Cabrera <[michelle.caruso@gmail.com](mailto:michelle.caruso@gmail.com)>  
**Subject:** Re: Email introduction

Hi Brian. Thanks, Michelle.

I'm responding from my work email address. As Michelle mentioned, I'm advising the People's Progressive Party (hence the FARA language below), which is the main opposition party involved in next Monday's presidential and parliamentary elections.

Guyana is a very poor country but on the cusp of experiencing explosive economic growth (IMF projects 86% GNP growth this year) due to a major oil find by the consortium that is led by ExxonMobile and includes Hess and CNOOC. Its GDP per capita is expected to be similar to Qatar's in a few years. So, these elections are very important as they will determine who will manage the country's newfound wealth. And, critically, if the elections are not deemed to be free and fair, instability may ensue, with attendant consequences for all stakeholders, including players in the oil sector. To boot, Guyana is next to Venezuela.

If you're interested, I'm happy to speak with you on background and/or put you in touch with the leader of the opposition and former President Bharrat Jagdeo. I'll be on the ground in Guyana starting this Friday morning.

Best, Gustavo

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**From:** Gustavo Arnavat <[garnavat@mercuryllc.com](mailto:garnavat@mercuryllc.com)>  
**Date:** Tuesday, February 25, 2020 at 2:30 PM  
**To:** "Yoder, Brandon (Foreign Relations)" <[Brandon.Yoder@foreign.senate.gov](mailto:Brandon.Yoder@foreign.senate.gov)>  
**Cc:** "Bovo, Viviana (Rubio)" <[Viviana.Bovo@rubio.senate.gov](mailto:Viviana.Bovo@rubio.senate.gov)>, Joe Garcia <[jgarcia@mercuryllc.com](mailto:jgarcia@mercuryllc.com)>  
**Subject:** Guyana Elections

Hi Brandon. Hope this email finds you well.

Joe and I just spoke with Viviana and, further to the bi-partisan nature of this issue, we wanted to circle back with you. Please let me know if you can do a quick call before Friday. In any event, Viviana mentioned she would touch base with you.

As you may know, the Presidential and parliamentary elections are on Monday of next week (March 2<sup>nd</sup>). The PPP expects to know results by very early on Tuesday morning. I will be there starting this Friday morning and hope I can call or email you in case we run into any problems. If you or the Senator wish to set up a call with the leadership of the PPP before the election, please let me know and we'll make it happen. Finally, would you consider asking Senator Menendez – jointly with Senator Rubio or separately -- to issue a message about the importance of having these elections be free and fair, especially given Guyana's proximity to Venezuela? It's important for the people of Guyana to know that the U.S. Government stands with them.

Best regards, Gustavo

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