



In-Kingdom Total Value Add Program (iktva)

Aramco Supplier Forum

May 8, 2024

This material is distributed by Aramco Affiliated Services Company on behalf of The Saudi Arabian Oil Company. Additional information is available at the Department of Justice, Washington, D.C.

Localization Evolution

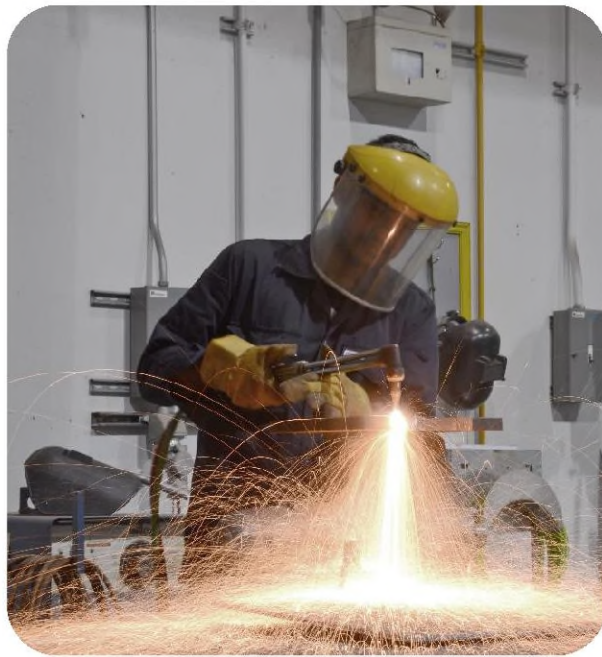
Progress



Traders



Service Suppliers



Manufacturing & Engineering



iktva



iktva Program Strategic Objectives

Progress



iktva program aims to build a resilient world-class local supply chain



70%
Local Content



Increase
Exports



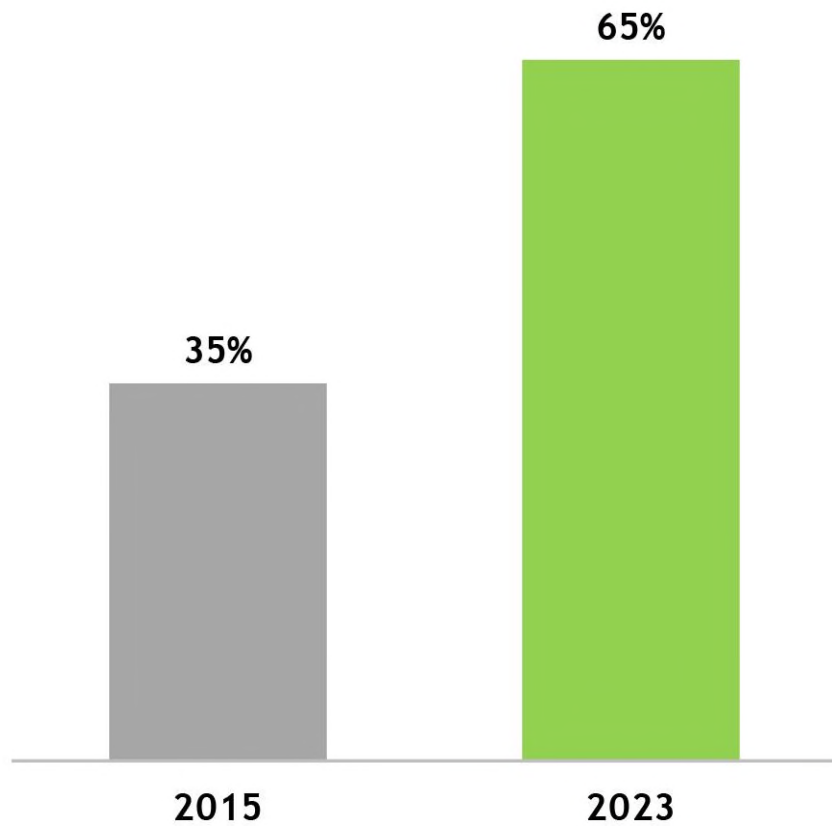
Create
Thousands of Jobs

iktva Achievements

Progress

30%

iktva Score



290% +

Local Goods & Services



50+

Countries

Exports Growth



250% +

Saudis Training & Development



127 Certified Suppliers

ESG



1300% +

Suppliers Development



92% Certified Suppliers

Cybersecurity



750% +

R&D



133 Licensed Suppliers

RHQ Migration

iktva in Procurement

iktva grants incentives to local suppliers

- Local manufacturers and SMEs premium
- Exclusivity to local manufacturers
- Market share distribution

iktva



2000+

Service Contracts

250+

Materials Strategic Agreements

\$200B+

GDP Contribution

Business Opportunities

200+
Opportunities

\$16 B
Annual Market Size

10+
Sectors



Business Development Support



Investment due-diligence



Technical expertise



Funding support



Land allocation



After-care

Business Development Support Process



Realized Investments



165+ New Local Manufacturers



SAUDI
MADE

34 1st Made In-Kingdom

1st Made In-Kingdom

Examples

Specialty chemicals
facility



Frac Equipment



Packers



Rig Manufacturing



Anchor Projects



King Salman Maritime Industries

Offshore sector capabilities



SPARK

Advanced industrial park



Tuwaiq

Casting & Forging

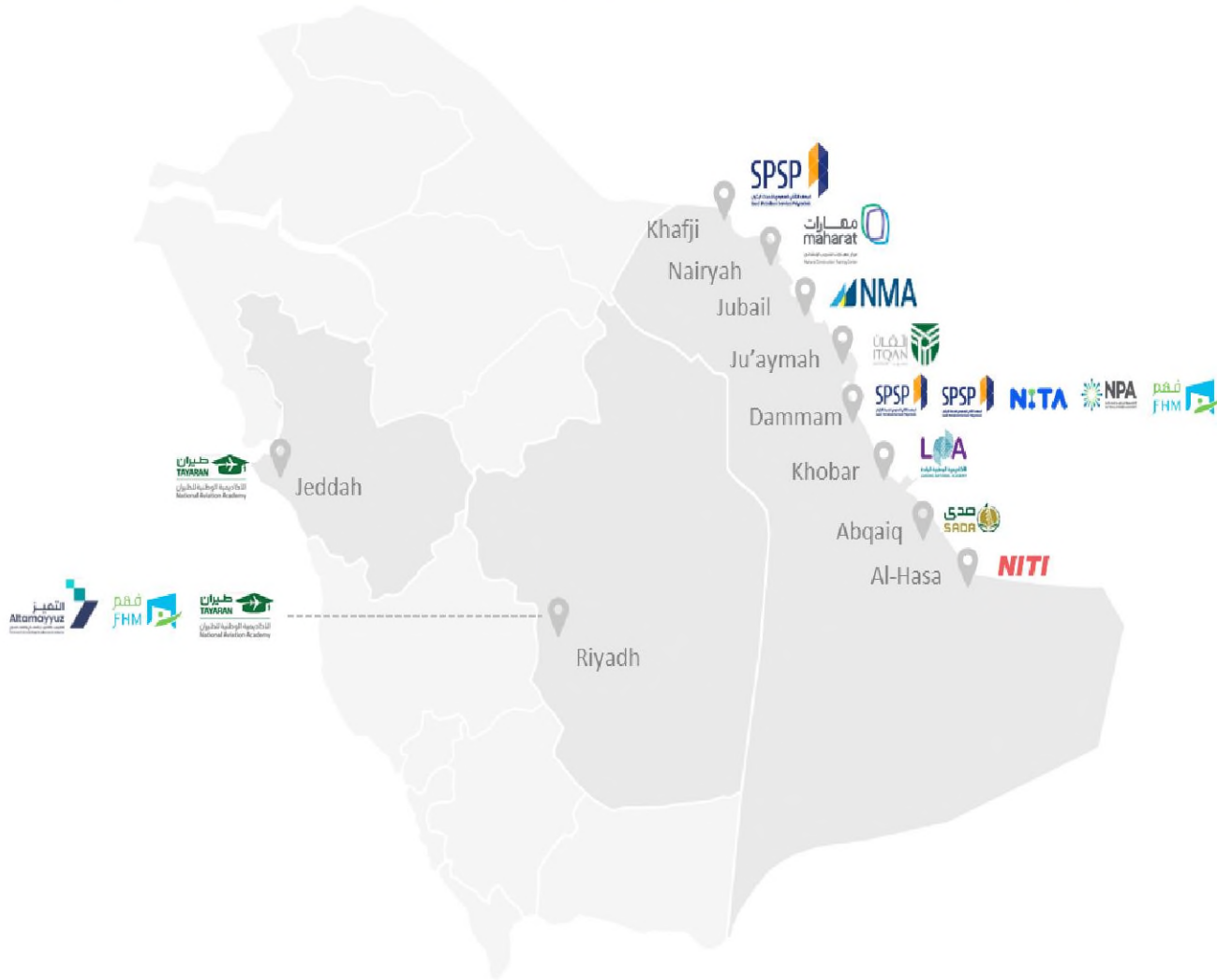


Steel Plate

Manufacturing base enablement



Local Workforce Development



iktva Forum & Exhibition



85K+ Attendees



200+ Investment Opportunities



100+ MoUs



13 Excellence Awards



aramco
iktva