



Supplier Registration, Qualification and Contracting Opportunities.

Anas Al-Reshaidan
Contracting Department
Procurement & Supply Chain Management

Aramco Supplier Forum

May 8, 2024

This material is distributed by Aramco Affiliated Services Company on behalf of The Saudi Arabian Oil Company. Additional information is available at the Department of Justice, Washington, D.C.

Agenda

Service Supplier Registration & Qualification

1. Out of Kingdom Service Supplier **Registration**
2. In Kingdom Service Supplier **Registration**
3. Connect with us
4. Contracting Opportunities
5. e-Qualification

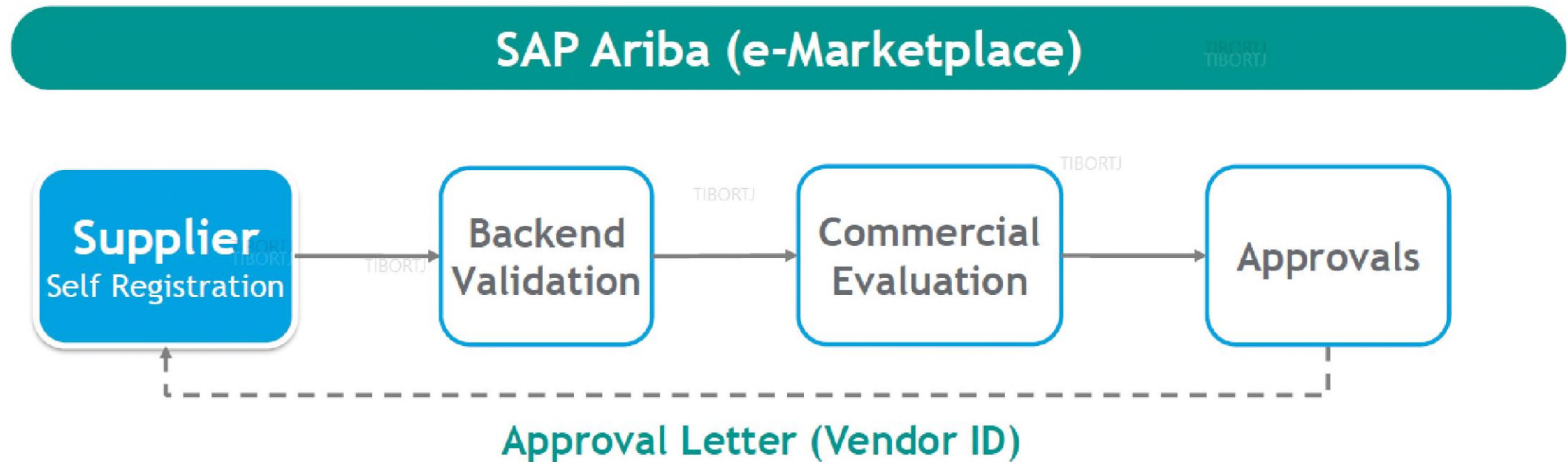
Registration

Out of Kingdom Service Supplier

01

Service Supplier Registration

Workflow



Service Supplier Registration

Out of Kingdom Requirements

1. Aramco Americas registration is by invitation only
2. Registration may be requested by e-mailing supplierrelations@aramcoamericas.com
3. Registration requirements:
 - Submit SAP Ariba (e-Marketplace) questionnaire
 - Accept Aramco's Supplier Code of Conduct and Privacy Notice
4. Once registration is approved, vendor ID is issued



Registration

In Kingdom Service Supplier

02

Service Supplier In Kingdom Registration

www.aramco.com

- Partnering with us > Suppliers > Become a supplier
- Registration requirements
- E-Marketplace Registration Link
- Video Registration Tutorial

An In-Kingdom business entity must be established and registered to participate in Saudi Aramco Procurements

Service Supplier Registration

In Kingdom Requirements

- Commercial Registration (CR)
- GOSI Certification & Saudization Letter (Decision 50)
- Zakat and VAT Certification
- Civil Defense Certificate or equivalent Government Permit
- Chamber of Commerce Membership
- Bank Letter & Complete Ownership Profile
- Cybersecurity Compliance Certificate issued by a Saudi Aramco approved audit firm
- Acknowledge Saudi Aramco's Supplier Code of Conduct



Qualification

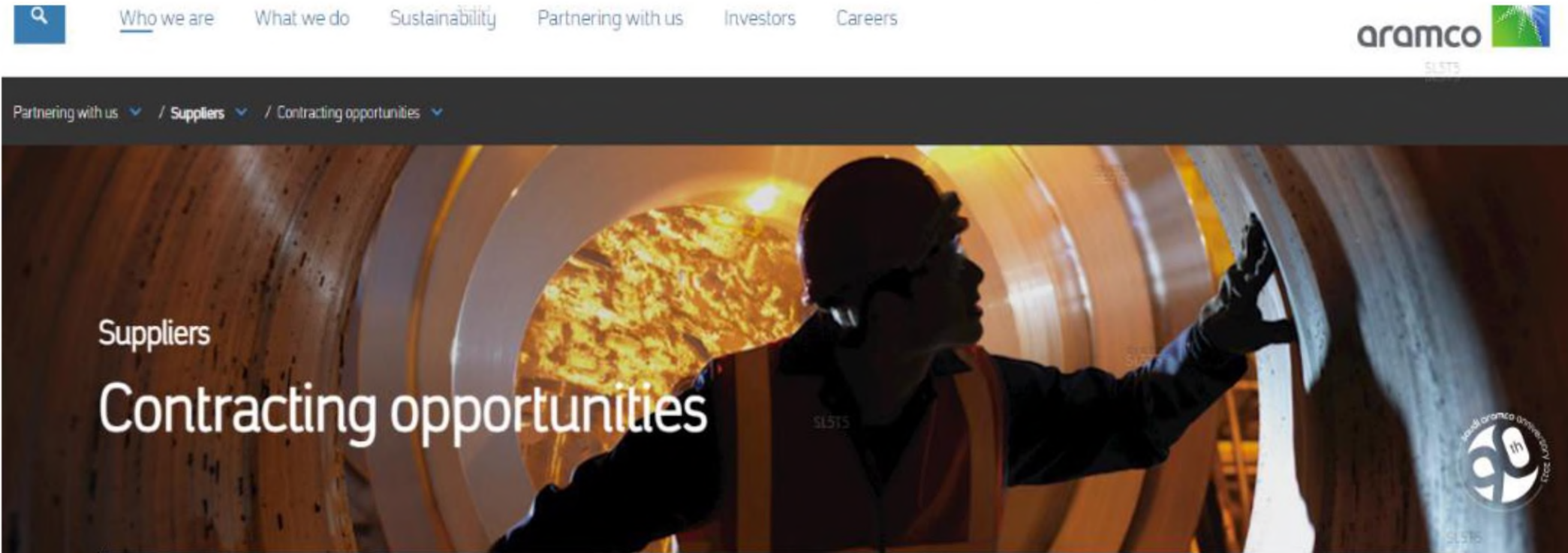
Connect with us

03

Connect with us

www.aramco.com

- Visit: Partnering with us > Suppliers > Contracting Opportunities
- All services open to qualification are posted
- Request qualification through the website: servicesqualification@Aramco.com



Suppliers must complete the IK or OOK registration process before applying for qualification

Qualification

Contracting Opportunities

04



Services Supplier e-Qualification

www.aramco.com

- Partnering with us > Suppliers > Contracting Opportunities
- Services open to qualification are posted
- Services include construction, operations & maintenance
- Request qualification through the website email link
- Qualification processed through e-Marketplace

Suppliers must complete the IK or OOK registration process before applying for qualification

Service Qualification Types

- Project Management
 - Various Construction Services
- Corporate Maintenance Services
 - Plant/Facility Operations & Maintenance
- Drilling & Workover
 - Drilling Rigs & Drilling Related Services
- Marine Department
 - Vessel Charter & Diving Support
- New Business Development
 - Industrial/Non-Industrial 3rd Party Projects

40+ Service Types for Qualification



e-Marketplace

Single Gateway

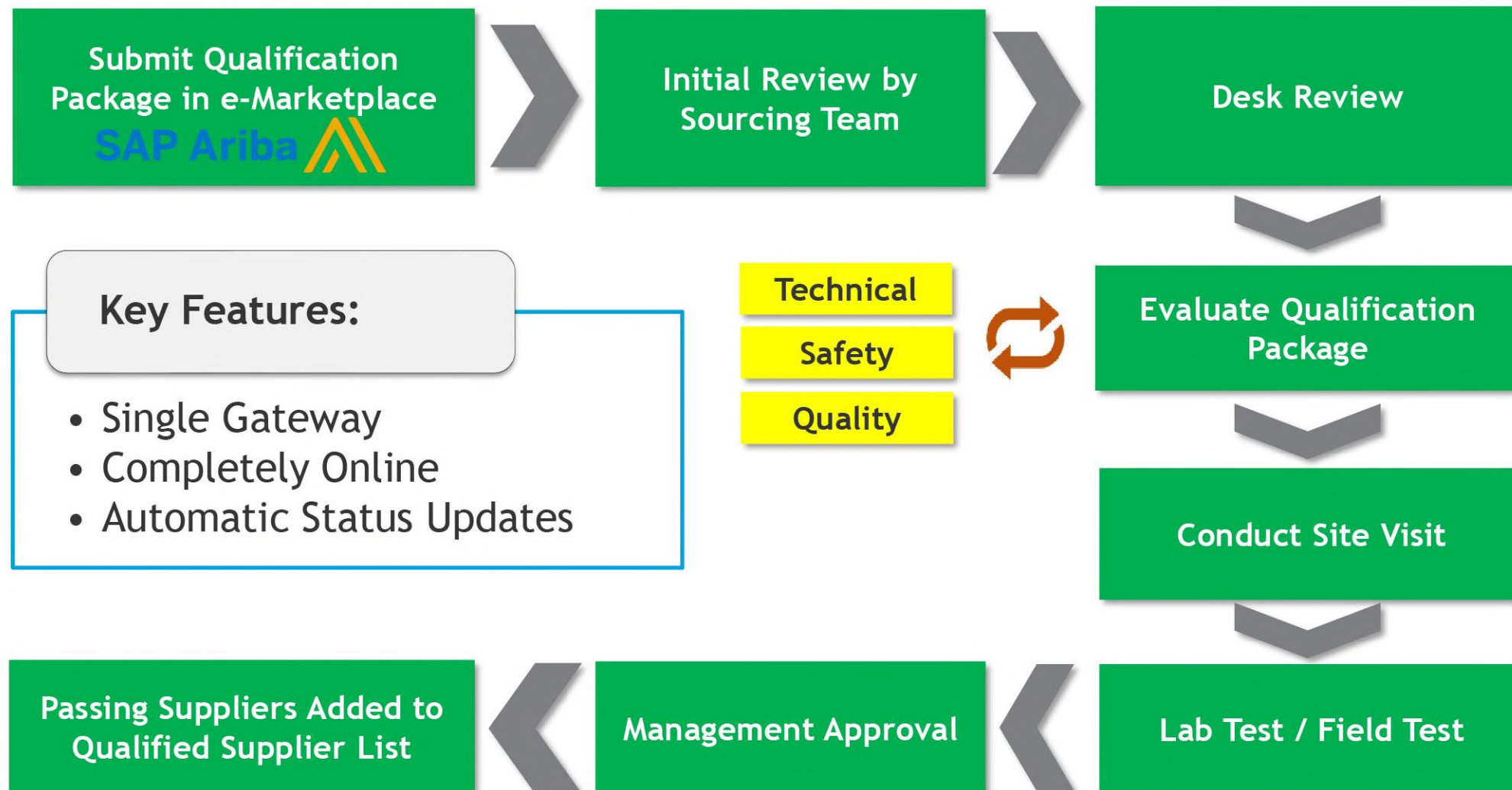
For all In-Kingdom services qualification

Qualification

e-Qualification

05

e-Qualification Process



Qualification Tips

- Read and closely follow the instructions
- Use the provided questionnaire templates - Do Not Customize
- Always include required support documents
- Do not combine support documents into a signal large file
- Only upload acceptable file type - .rar files are not accepted
- Organize your submittal into a well organized file folder
- Attach the folder as a single .zip file for each section
- Select the ISO45001 pathway for safety qualification



Contacts

- In Kingdom Registration:
supplierhelpdesk@Aramco.com
- Out of Kingdom Registration:
supplierrelations@aramcoamericas.com
- Services Qualification:
servicesqualification@aramco.com

