



# Sourcing & Supplier Registration

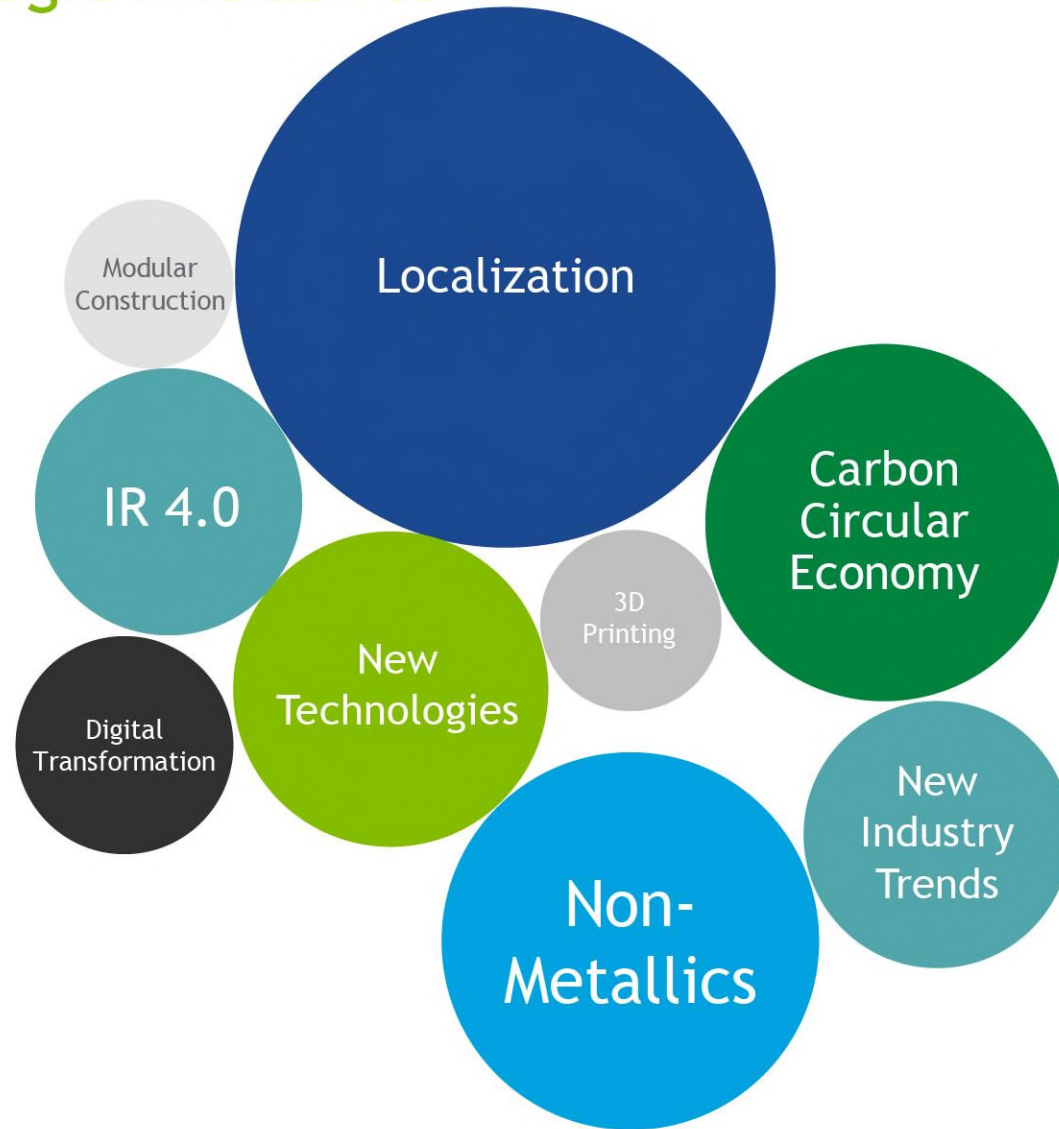
Supplier Forum  
May 8, 2024

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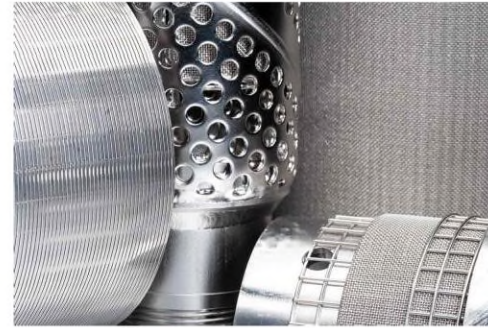
# Saudi Aramco Operations

- Exploration
- Drilling, Completion & Production
- Oil & Gas Processing
- Pipelines
- Refineries
- Gas Plants
- Tank Terminals
- Projects
- Transportation and others

# Saudi Aramco Strategic Initiatives



# Opportunities



# The Sourcing List

## Sourcing lists

We rely on our supplier network for a variety of products and services, from chemicals and drilling supplies to instrumentation and electrical services.

To become part of our supplier network, you must:

- Be able to manufacture one or more of the materials found on our Sourcing Lists.
- Have manufacturing plants located in the Americas region. For plants located outside of the Americas, please contact that region's representative.

[View North and South American Sourcing List](#)



Material	Description	Category
6000017620	UNIT, PREFABRICATED SUBSTATION, Yes, Yes	Electrical
6000017570	BURNER, BOILER, STEAM GENERATOR	Static Equipment
6000017500	UNIT, METALLIC 3DPRINTING/ADDITIVE MANUF	Rotating Equipment
6000017431	UNIT, CENTRIFUGE PACKAGE (VERTICAL OR HO	Static Equipment
6000017340	VALVE, BALL; SIZE UP TO NPS 12 INCH, ANY SUPPLY	Static Equipment
6000017260	SKID, NITROGEN; PRESSURE SWING ADSORPTIO	Static Equipment
6000017151	OIL, HEAT TRANSFER FLUID	Chemicals
6000017141	INLINE MIXING SKID;	Static Equipment
6000016991	UNIT; MOBILE SUBSTATION; 69KV AND BELOW	Electrical
6000016802	ANODE; MMO GRID, WITHOUT LEAD; CP	Electrical
6000016801	ANODE; GALVANIC; ZINC, WITHOUT LEAD; CP	Electrical
6000016800	ANODE; GALVANIC; ALUMINUM, WITHOUT LEAD	Electrical
6000016780	EJECTOR; PROCESS GAS	Rotating Equipment
6000016594	CAPACITOR BANK	Electrical
6000016483	MUD SYSTEM	Chemicals
6000016190	CATALYST, CHEMICAL, SUPERCLAUS SELECTIVE	Chemicals
6000016171	ADSORBENT: REMOVAL OF Hg, BTEX, HC	Chemicals
6000015902	UNIT; MOBILE SUBSTATION	Electrical
6000015783	KIT, 7", VALVE+GRV PACKER+SEAL+MFIV	Drilling
6000015604	VALVE; CHOKE; MS; UP TO 6 IN, 2K-5KPSI, API6A	Static Equipment
6000015600	VAPOR RECOVERY UNIT (VRU)	Static Equipment

# Static Equipment

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HVAC [AC Units, AHU's, Cooling Towers, Dampers, Refrigeration Coils]

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Boilers & Heat Exchangers

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Valves [Composite, Sandwich, Knife, Ball, Plug]

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Pipes & Accessories [CPVC, Thermoplastic, Lined Piping System, Tees, Caps, Split Sleeves]

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Skids [Filtration, Nitrogen Generation (PSA), Inline Mixing]

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Water Treatment [Desalination, EDI, Water Filter Media, Wastewater Odor Control, Wastewater Treatment Skids, Moving Biological Bed]

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Non-Metallics [RTP, RTR, Gratings, GFRP Rebar, Fiberglass Tanks]

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Fire & Safety [Security Fences, Wet Chemical System for Kitchen Hoods]

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# Rotating Equipment



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Pumps [Centrifugal, Multi-Phase, Submersible, API]

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Compressor [Centrifugal]

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Ejectors [Process Gas]

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Mixer [Propeller, Geared]

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Microturbines [Gas Turbine Generators]

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Filter Elements [Combustion Gas Turbine]

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# Electrical

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Transmission & Distribution [Transformers, Breakers, Pole Lines, Composite Insulators]

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Mobile & Prefabricated Substations

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DC Power Systems [UPS, Capacitor Banks, Disconnect Switches]

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Motors [Synchronous]

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Submarine Power Cables

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Control Gear [Fire Water Pumps]

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Cathodic Protection [Anodes, Power Supply, Junction Boxes]

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Fiberglass Cable Trays

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# Instrumentation & Controls



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Custody Transfer [Meters - Turbine, Ultrasonic & Density, Preset Controllers, Weight Scale, Radar Tank Gauging, Flow Computers]

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Analyzers [Water Cut, Spectrometer, Chlorine, Physical Property]

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Gas Monitors [Combustible, Open Path, H<sub>2</sub>S]

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Flow Meters [Reduced Piping, Venturi Tube, Pitot Tube]

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Multiplexer [Foundation Fieldbus]

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Calibration Gas Cylinders

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PLDS [Fiber Optic Sensing, Negative Pressure Wave]

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Firefighting [Monitor - Hydrant Mounted & Remote Control, Flame Monitoring System, Early Warning Detector, Fire Pump Control Panel]

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# Downhole Tools & Wellhead

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Packers

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Single String ICD

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Whipstock

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Expandable Pipe System

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Multilateral System

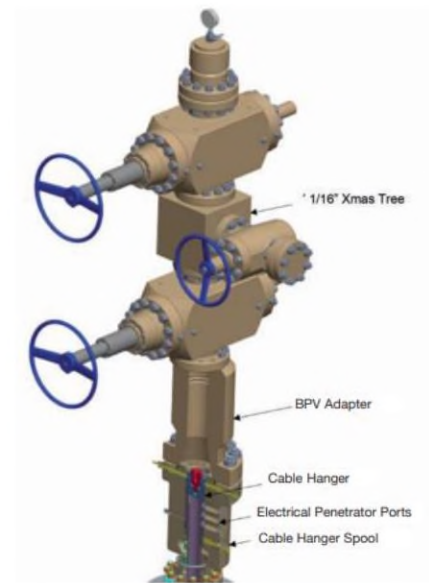
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Non-Metallic OCTG Products

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CRA [Couplings, Casings, Crossovers, Pup Joints]

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# Drilling Chemicals

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Corrosion Control

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Defoamers

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Viscosifiers

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Lubricants, Emulsifiers, Surfactants

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Brine additives

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Bromides

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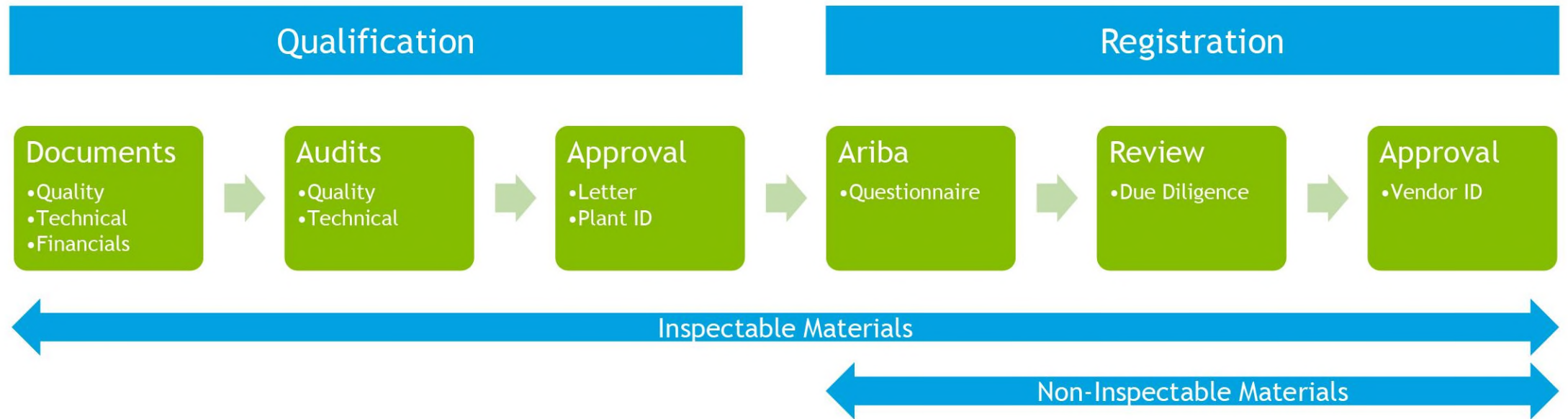
Geothermal Systems

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Cutting Edge Drilling Fluids & Mud Systems

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# Manufacturer Qualification & Registration



# Sourcing Engineers Contact Info

## Sajee Kadambathil

Strategic Sourcing Engineer

Aramco Americas

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- Static Equipment
- Rotating Equipment
- Water Treatment
- Fire Protection
- Non-Metallics
- EPC

## Yong Zhu

Strategic Sourcing Engineer

Aramco Americas

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- Valves
- Flanges
- Electrical
- Instrumentation & Controls

## Fabio Borges

Strategic Sourcing Engineer

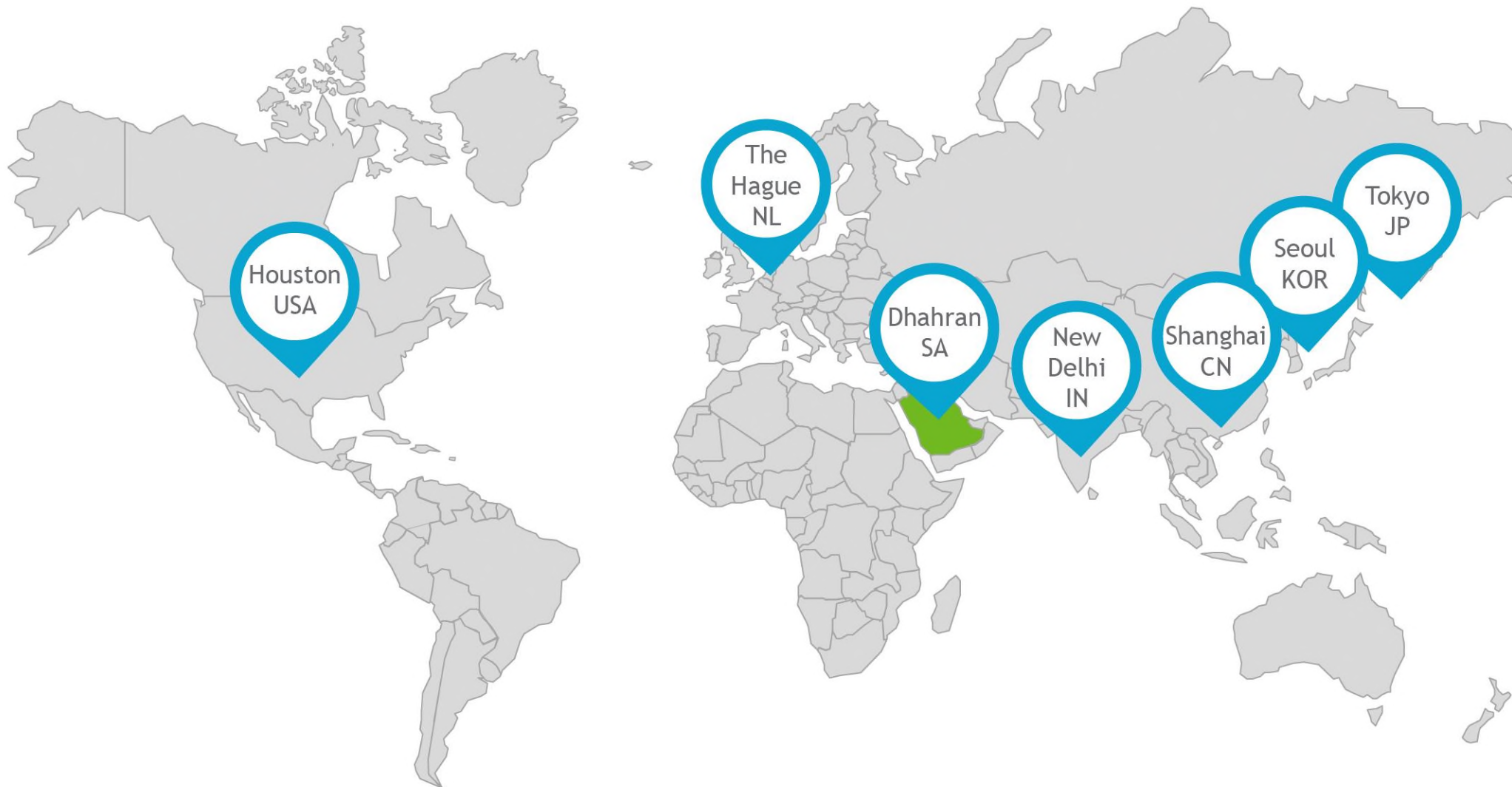
Aramco Americas

Phone No : 713.432.4221

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- Drilling Chemicals
- Process Chemicals
- Localization
- Downhole Tools
- Wellhead

# Global Sourcing Offices



# Thank you

