

U.S. Department of Justice

Washington, DC 20530

**Exhibit A to Registration Statement****Pursuant to the Foreign Agents Registration Act of 1938, as amended**

**INSTRUCTIONS.** Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <https://www.fara.gov>.

**Privacy Act Statement.** The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <https://www.fara.gov>.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name and Address of Registrant  Lumen8 Advisors, LLC, 9924 Browns Mill Road, Vienna, VA 22182. USA	2. Registration No.  6537
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3. Name of Foreign Principal  Embassy of the State of Qatar	4. Principal Address of Foreign Principal  2555 M Street NW Washington DC 20037
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## 5. Indicate whether your foreign principal is one of the following:

- Government of a foreign country<sup>1</sup>
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
- |                                      |  |
|--------------------------------------|--|
| <input type="checkbox"/> Partnership | <input type="checkbox"/> Committee             |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Voluntary group       |
| <input type="checkbox"/> Association | <input type="checkbox"/> Other (specify) _____ |
- Individual-State nationality \_\_\_\_\_

## 6. If the foreign principal is a foreign government, state:

## a) Branch or agency represented by the registrant

Embassy of the State of Qatar

## b) Name and title of official with whom registrant deals

His Excellency, Ambassador Sheikh Meshal bin Hamad Al-Thani

## 7. If the foreign principal is a foreign political party, state:

## a) Principal address

## b) Name and title of official with whom registrant deals

## c) Principal aim

<sup>1</sup> "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

8. If the foreign principal is not a foreign government or a foreign political party:

a) State the nature of the business or activity of this foreign principal.

b) Is this foreign principal:


- Supervised by a foreign government, foreign political party, or other foreign principal Yes  No
- Owned by a foreign government, foreign political party, or other foreign principal Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page must be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

**EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit A to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit A 3/29/2018	Name and Title Rebecca Diaz-Bonilla, President Lumen8 Advisors LLC	Signature 
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U.S. Department of Justice

Washington, DC 20530

**Exhibit B to Registration Statement  
Pursuant to the Foreign Agents Registration Act of  
1938, as amended**

**INSTRUCTIONS.** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <https://www.fara.gov>.

**Privacy Act Statement.** The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <https://www.fara.gov>.

**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant  Lumen8 Advisors, LLC	2. Registration No.  6537
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3. Name of Foreign Principal  
  
 Embassy for the State of Qatar

Check Appropriate Box:

- 4.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
- 5.  There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 6.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.
- 7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Provide media and communication strategy and consulting services to government spokespersons for the Embassy for the State of Qatar.

8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

See response to Question 7.

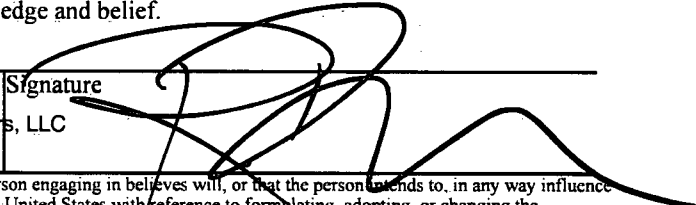
9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Provide media and communication strategy and consulting services to government spokespersons for the Embassy for the State of Qatar.

**EXECUTION**

In accordance with 28 U.S.C. § 1746, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this Exhibit B to the registration statement and that he/she is familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date of Exhibit B	Name and Title	Signature
3/29/2018	Rebecca Diaz-Bonilla, President of Lumen8 Advisors, LLC	

Footnote: "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

ENGAGEMENT LETTER - LUMEN8 ADVISORS, LLC

CONFIDENTIAL

March 15, 2018

Embassy of the State of Qatar  
2555 M Street NW  
Washington DC 20037  
202.274.1600

This letter agreement ("Agreement") confirms that the Embassy of the State of Qatar ("Embassy" or the "Client") wishes to engage Lumen8 Advisors, LLC, including consultants subcontracted by Lumen8 Advisors, (the "Consultant"), to provide media and communication strategy and consulting services ("Services") to government spokespersons for the Client. Consultant agrees to devote such time, energy and attention to the performance of the Services as are reasonably necessary to provide the Services in the manner and on the schedule as mutually agreed between Consultant and Client. Consultant undertakes to provide Services in a proper and professional manner and will continue to perform the Services with reasonable skill and care, and act in a good faith at all times.

The engagement will begin on March 15, 2018 and continue for a three-year period ("Engagement Period"), with the option to renew at the end of the Engagement Period. Consultant will charge Client an hourly rate of \$1,000/hour, plus all reasonable expenses, included on a monthly invoice ("Monthly Invoice").

The Client will provide all on-site media equipment necessary for the Services and will pay for all Expenses for Consultant (flights longer than 2 hours shall be booked as Business or First Class travel; whenever possible and practical, air travel shall be on Qatar Airways). Any outstanding balances will be due and payable upon receipt of Monthly Invoice. Payments not received within 30 days of invoice date are subject to a 5.0% late fee charge, reflected on the following month's invoice. All services will cease if payments on the account are not made in a timely manner.<sup>1</sup>

Expenses shall be included in monthly invoices, and should be supported by invoices or receipts (electronic or otherwise) and do not include unreasonable expenses. Payments will be made via a wire transfer to Lumen8 Advisors, LLC at IDB-IIC Federal Credit Union (Routing Number [REDACTED]/Account Number [REDACTED]).<sup>2</sup> All fees are in US\$.

Both parties agree, represent, and warrant that they will hold all information relative to the work called for in this Agreement under confidence, except to the extent that federal, state, or local laws require disclosure. Consultant will file for FARA registration for all activity performed under this

<sup>1</sup> If either party makes a good faith determination to end this Agreement, they may do so at any time by giving written notice to the other, effective thirty days after the date of the notice. The terms and conditions of this Agreement shall remain in force during any monthly period, unless otherwise specified in this Agreement or agreed by the parties. If the Client initiates the cancellation of this Agreement, the Client will be responsible for (i) the pro rata share of any unpaid retainer through the balance of the Engagement Period and (ii) reimbursement of Consultant Expenses.

<sup>2</sup> If the banking routing and accounting information changes within the contract period, Consultant will notify Client in a timely manner.

agreement that qualifies as political activity within the United States or that affects United States policy. Any confidential information shared by the Client cannot be shared with a third party without prior authorization by the Client.

The Client shall defend and indemnify the Consultant against all claims, demand, and actions (including but not limited to payment of judgments, awards, settlements, attorney's fees, and other costs), and reimburse Consultant for any costs, losses or damages, arising out of the Client's performance under this Agreement, any breach of the Client's obligations hereunder, any unauthorized representations or commitments made by the Client, and any negligent or intentionally wrongful acts or omissions of Client. Both parties agree that any legal proceeding related to this Agreement, the prevailing party shall be entitled to recover all reasonable costs and fees incurred, including attorney's fees.

*Agreed:*

Embassy of the State of Qatar

By: 

Date: 3-26-2018

*Agreed:*

Lumen8Advisors, LLC

By: 

Date: March 15, 2018