

Re: Samling Scorecard

Asha Sharma <asha@mightyearth.org>

Fri 7/10/2020 11:45 AM

To: Kevin ODonnell <[REDACTED]@genmills.com>

Cc: Nancy Bergren <[REDACTED]@genmills.com>; Phil Aikman <phil@mightyearth.org>

Hi Kevin,

That sounds good – please let me know if I can provide any further information in the meantime.

Best,
Asha

ASHA SHARMA | DIRECTOR | mightyearth.org

asha@mightyearth.org

Follow us: [Facebook](#) | [Twitter](#)

The work of Mighty Earth is supported by Waxman Strategies. Waxman Strategies' work on forest conservation is funded in part by Aidenvironment. Waxman is required under 22 U.S.C. § 614 to disclose that this material is distributed on behalf of the aforementioned organization, working under grant from the Norwegian Agency for Development Cooperation. Additional information is on file with the Department of Justice, Washington, D.C.

Re: Samling Scorecard

Asha Sharma <asha@mightyearth.org>

Fri 7/10/2020 4:55 PM

To: Sm th, Sarah <[REDACTED]@ke ogg.com>; Senter, Amy <[REDACTED]@ke ogg.com>

Cc: Rap d Response <rap.dresponse@mghtyearth.org>; Ph Akman <ph@mghtyearth.org>

Hi Sarah,

Thank you for the response. Right now, these actions would warrant a “B” in our scorecard. We’ve seen a wave of companies such as Unilever, Nestlé, The Hershey Company, Colgate, PZ Cussons, and RB to name a few, who have taken the step of issuing a “no-buy” suspension of Samling to their palm oil suppliers, earning an “A” score. These companies have done so even if all of their Tier 1 palm oil suppliers already suspended Samling, similar to what Kellogg’s suppliers have done. We encourage Kellogg to consider joining this wave and adopt a similar progressive stance in order to ensure that leakage of Samling palm oil does not occur into your supply chain – the two cases below highlight how this might happen. Leakage is a concern particularly in the future if Kellogg’s suppliers lift suspensions before meaningful action is taken by Samling.

I also wanted to mention two points of potential leakage based off of your current mill list:

1. We have been informed by one trader that they believe that Kwantas Corp – named in your latest mill list – is still also sourcing from Samling.
2. Sarawak Oli Palms (SOPB) – which is listed in your mill list – continues to source from Samling and deliver it to traders. We have been engaging with SOPB on this issue and they recently stated that they have now ‘activated “No-Buy” from Samling with effect from 20 June 2020 following a request from KLK Oleo’ and have ‘committed to no delivery of Samling CPO to AAK with effect from 19 June 2020 at AAK’s request’. Hence, they are only currently suspending deliveries of Samling oil to traders on a case-by-case basis, which does not go far enough to mitigate deforestation-risk originating from Samling.

We encourage Kellogg Company to follow-up on these two instance of potential leakage. Please let me know if you have any questions or concerns on the above points!

Best,

Asha

ASHA SHARMA | DIRECTOR | mightyearth.org

asha@mightyearth.org

Follow us: [Facebook](#) | [Twitter](#)

The work of Mighty Earth is supported by Waxman Strategies. Waxman Strategies’ work on forest conservation is funded in part by Aldenvironment.

Waxman is required under 22 U.S.C. § 614 to disclose that this material is distributed on behalf of the aforementioned organization, working under grant from the Norwegian Agency for Development Cooperation. Additional information is on file with the Department of Justice, Washington, D.C.

Received by NSD/FARA Registration Unit 07/11/2020 5:43:32 PM