



Outlook

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## The Delegation Debrief | September Edition

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**From** Delegation of German Industry and Commerce in Washington, DC [REDACTED] >

**Date** Thu 10/1/2026 10:12 AM

**To** Jayne Peters [REDACTED]

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**Dear DGIC Friends,**

**This edition of the Delegation Debrief highlights key developments shaping the transatlantic business relationship, from U.S. investment and trade policy to emerging opportunities for German companies. We look at Google's expanding office footprint in Washington, D.C. We also recap our recent DC Fly-In, where eight German subsidiaries met with the House Ways & Means Committee, USTR, Council of Economic Advisers, German Embassy, and National Association of Manufacturers to discuss the current tariff and trade policy landscape. On the trade front, we examine the latest developments in U.S.-China tariff discussions, including the operationalization of a proposed "Board of Trade". Read on for the latest insights, developments, and opportunities across the transatlantic business community.**

## Focus on Greater Washington

### **Google leases new space in DC**

Google is expanding its office footprint in Washington, D.C. Google is reportedly seeking most of the 231,000-square-foot building and plans to consolidate several existing D.C. offices there. The move is expected to take several years, with interior construction scheduled to begin in the coming months. Google executive John Connell said the expansion reflects the company's commitment to working with the U.S. government and investing in

the D.C. community. The expansion marks a shift from Google's earlier strategy of reducing office space in response to hybrid work. The company has also recently expanded significantly in Sunnyvale, California, leasing 2.1 million square feet, and quadrupled its Miami office footprint to approximately 45,000 square feet. Together, these moves suggest Google is increasing its investment in physical office space in key U.S. markets.

[Read more from The Real Deal](#)

*Image courtesy of unsplash.com | Alex Dudar*

## Economic Policy Highlights

### **"Board of Trade" between U.S.-China**

U.S. Trade Representative Jamieson Greer and Treasury Secretary Scott Bessent met with Chinese Vice Premier He Lifeng ahead of last week's Trump-Xi Summit. The concept of establishing a "Board of Trade" was initially proposed during Trump's May visit to Beijing as a framework for coordinating tariff reductions of up to \$30 billion on non-sensitive goods and managing the broader U.S.-China trade relationship. Following the weekend discussions, Greer confirmed that the Board of Trade is now operational and that both sides are working to determine which products could qualify for tariff exemptions. Potential exemptions are expected to focus primarily on consumer goods, including lower-technology Chinese products, as well as U.S. agricultural, energy, and medical-device exports.

[Read more from Politico](#)

*Image courtesy rawpixel.com / U.S. Department of Agriculture (Source)*

### **Quantum computing expanding in the U.S.**

The U.S. is pursuing a “moonshot” strategy for quantum computing, setting an ambitious goal of developing a scientifically useful, fault-tolerant quantum computer by the end of 2028. In June 2026, the U.S. government launched the Quantum Genesis program and Q Competition, bringing together national laboratories, universities, and private companies to accelerate development. The initiative is also driving the creation of a broader U.S. quantum industry, including new supply chains for hardware, cooling, lasers, optics, data centers, and control systems. With approximately \$2 billion in government funding supporting new quantum foundries and specialized companies, the U.S. is building domestic production capacity across multiple quantum technologies. This emerging ecosystem could create significant opportunities for German companies, particularly because many quantum architectures rely on technologies in which Germany has established expertise.

[Read more from our partners at Germany Trade & Invest \(in German\)](#)

*Image courtesy [unsplash.com](#) | FlyD*

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## Upcoming Events

### **Expert Delegation on Energy Infrastructure for Data Centers | December 7-11, 2026**

DGIC will bring a high-level expert delegation to Washington, DC/Northern Virginia and the San Francisco Bay Area to explore the rapidly evolving intersection of data centers and energy infrastructure. The program will examine how the United States is responding to soaring electricity demand driven by data center and AI growth, with a particular focus on grid capacity, energy supply, efficiency, resilience, and sustainability. Participants will engage with government representatives, utilities, data center operators, technology companies, industry associations, and research institutions through expert discussions, roundtables, and site visits. In Northern Virginia, the delegation will gain firsthand insights from one of the world’s leading data center clusters and explore the opportunities and challenges associated with rapid expansion. In California, the focus will shift toward technology and innovation, including energy storage, microgrids, advanced cooling, and

intelligent energy management. The trip will provide a platform for exchanging best practices and identifying lessons relevant to Germany as it expands its own data center capacity. The delegation is organized in corporation with the AHK USA - San Francisco as part of the German-American Energy Partnership.

### More Information

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## ICYMI

### **DC Fly-In: Tariff Policy**

Last week, we held our 3rd DC Fly-In, hosting representatives from eight German subsidiaries operating in the United States to Washington, D.C. for a series of meetings focused on the current U.S. trade and tariff policy landscape. Throughout the fly-in, participants engaged directly with key policymakers and stakeholders, including the House Ways & Means Committee, U.S. Trade Representative (USTR), Council of Economic Advisers, German Embassy, and National Association of Manufacturers (NAM). The meetings provided participating companies with an opportunity to gain firsthand insights into current policy priorities and discuss issues affecting German businesses operating in the United States. Delegates also shared perspectives on the role of German companies as employers, investors, and contributors to the U.S. economy. The discussions highlighted the importance of continued dialogue between policymakers and the international business community. We thank all participating companies and partners for contributing to a productive exchange in Washington.

### **Oktoberfest 2026**

We recently welcomed more than 250 guests to our Oktoberfest celebration in Washington, D.C., bringing together members of the German-American business community, partners, and friends for an evening of networking and exchange. The event provided a valuable opportunity for attendees to strengthen existing relationships and make new business connections across industries. With guests from a wide range of companies and organizations, the evening highlighted the strength and diversity of the transatlantic business community. Beyond the traditional Oktoberfest atmosphere, the event created a space for meaningful conversations and new connections. We were pleased to see so many familiar faces and welcome new members of our network. Thank you to everyone who joined us and helped make the evening a success. We look forward to continuing these conversations and building on the connections made throughout the evening.

*Images courtesy: Marion Meakem*

[View more Oktoberfest photos here](#)

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**We'd love to hear from you! If your company has any exciting insights or topics you'd like us to cover in our newsletters, reach out to Jayne Peters!**

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