



# State of Delaware

SECRETARY OF STATE  
DIVISION OF CORPORATIONS  
P.O. BOX 888  
DOVER, DELAWARE 19903

9403665

10-09-2020

COUGHLIN DUFFY LLP  
350 MOUNT KEMBLE AVENUE  
P.O. BOX. 1917  
MORRISTOWN, NJ 07962

ATTN: JAMES WYSE

DESCRIPTION	AMOUNT
3687253 - GMJ GLOBAL, LLC 0240Y Amendment Name	
<i>Amendment Fee</i>	<i>\$180.00</i>
<i>Court Municipality Fee, Wilm.</i>	<i>\$20.00</i>
<i>Expedite Fee, Same Day</i>	<i>\$200.00</i>
3687253 - GMJ GLOBAL, LLC 8100 Certified Copy - 1 Copies	
<i>Certification Fee</i>	<i>\$50.00</i>
<b>TOTAL CHARGES</b>	<b>\$450.00</b>
<b>TOTAL PAYMENTS</b>	<b>\$450.00</b>
<b>BALANCE</b>	<b>\$0.00</b>

# Delaware

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The First State

I, JEFFREY W. BULLOCK, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF AMENDMENT OF "GLORIA M. JANATA & ASSOCIATES, LLC", CHANGING ITS NAME FROM "GLORIA M. JANATA & ASSOCIATES, LLC" TO "GMJ GLOBAL, LLC", FILED IN THIS OFFICE ON THE NINTH DAY OF OCTOBER, A.D. 2020, AT 12:07 O`CLOCK P.M.



  
Jeffrey W. Bullock, Secretary of State

3687253 8100  
SR# 20207744391

Authentication: 203831515  
Date: 10-09-20


You may verify this certificate online at [corp.delaware.gov/authver.shtml](http://corp.delaware.gov/authver.shtml)

State of Delaware  
Secretary of State  
Division of Corporations  
Delivered 12:07 PM 10/09/2020  
FILED 12:07 PM 10/09/2020  
SR 20207744391 - File Number 3687253

STATE OF DELAWARE  
CERTIFICATE OF AMENDMENT

1. Name of Limited Liability Company: Gloria M. Janata & Associates, LLC
2. The Certificate of Formation of the limited liability company is hereby amended as follows:
  1. The name of the limited liability company is GMJ Global, LLC

IN WITNESS WHEREOF, the undersigned has executed this Certificate on the 9th day of October, A.D. 2020.

By:   
Authorized Person  
Name: James Wyse



ITALIAN TRADE AGENCY

Los Angeles  
Prot. N. 0127166/24

Ref: Beatrice Penni  
email: losangeles@ice.it  
Ph: (323) 879-0950

Please refer to the following codes in all billing and correspondence:



**GMJ Global, LLC d/b/a TogoRun**  
202 Hilltop Drive, Nyack 10960 (NY)  
attn. Gloria Janata  
email: [g.janata@togorun.com](mailto:g.janata@togorun.com)

**RE: PR and Media Outreach Service for ITA's side event "Italy on the Move 2025", during the JPM Healthcare Conference 2024 - January 14th 2025, San Francisco (CA)**

With reference to our **Market Survey of October 4th, 2024 (rif. 0110347/24)**, and your offer dated **October 25th, 2024 (rif. 0119895/24)**, which form an integral part of this contract, we are confirming the following services:

**Services requested and delivery terms**

1. Creation of a list of at least 120 invitees or more, among US Investors, Business Angels, Venture Capitalists, top investments funds, Pharmaceutical top management (list should identify the CEO, Global Chief R&D, Global Chief Business Development) and Press Specialists with related contacts: *personal email address* (or their assistants' addresses), *phone numbers, e-mails, web site*; A guaranteed attendance from the above list of 60 invitees is required. Delivery: 3 days from the assignment, for ITA's preliminary approval.
2. Distribution of a Save the Date / Invitation to the above defined list, by email blast and social media campaign. Graphics provided by ITA. **Delivery: 2 days from the list preliminary approval.**
3. Preparation of 3 press releases, 1 delivered by mid-December, 1 delivered the week prior to the event, and 1 following the event.

ITA - Trade Promotion Section of the Consulate General of Italy  
12424 Wilshire blvd., suite 1400  
Los Angeles, CA, 90025  
T (323) 879 0950 F (310) 2038335  
E-mail: losangeles@ice.it  
[www.ice.it/en](http://www.ice.it/en)

Certificate N. 38152/19/S  
ISO 9001 / UNI EN ISO 9001:2015





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4. **Social Media Contents creation**, before, during and after the event, to promote the Italian companies' delegation and encourage attendance. Graphics provided by ITA. **Delivery: 1 week from ITA's materials provision.**
5. **Recalls and RSVP updated on a weekly basis**, with a weekly follow-up to the ITA team.
6. Production of **n.1 promotional video clip (max 1 minute)**, focused on the Italian Life Sciences industry and the Italian companies' delegation (materials provided by ITA). **Delivery: 1 week from ITA's materials provision.**
7. **Assistance during the event** to facilitate media relations and connect US journalists with Italian representatives. At least 2 people are required.
8. **Final report** of the activities carried out, including the final list of attendees, complete of their contact information.

#### **Awarded Amount**

The total cost of the above service is **USD 57,000**, all included.

ITA reserves the right to increase or decrease the contractual amount by a maximum of 20% as needed, without any further obligation toward the Company.

#### **Contract duration**

The present contract will run from the sign of the contract until 02/14/2025.  
There will be no tacit renewal of this contract.

#### **Terms of Payment**

Payment will be issued upon completion of the service and at the receipt of the original invoice, addressed to the attention of:

**Giosafat Riganò**  
**Trade Commissioner**  
**Italian Trade Agency**  
**Los Angeles Office**  
**12424 Wilshire Blvd., Suite 1400**  
**Los Angeles CA 90025**

and send it via email at [losangeles@ice.it](mailto:losangeles@ice.it), according to the following schedule:

- 30% of the total amount upon signing the contract and presentation of an original invoice.
- 70% balance by the end of the contract, and upon presentation of an original invoice.

We make payment via ACH. Please provide the Company's ACH Routing number and account number so that our payments can be properly credited.

Please note that our office is part of the official Mission of Italy to the United States and is exempt from paying tax on purchases over \$ 325.00.

For our administrative purposes, please include our Purchase Order number on all correspondence and invoices concerning this order.

#### **Penalty**

Penalty will apply in case the above mentioned services are rendered:



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- a) not in conformity with the terms of reference up to 10% of the entire value of the contract will be charged.
- b) for each day/hour of delay with respect to the delivery terms contained herein, from 0.3% to 1% of penalty, calculated on the value of the delayed service rendered, not including claim for larger damages.

**Data Treatment**

The provider agrees, where required by law, that its corporate data and information will be stored and published on the ITA website and especially Contractor name, address, amount of consideration. For avoidance of doubt, published information shall not include information that is commercially provided by Contractor under the order.

**Rules of Conduct of the Agency**

In the execution of the contract, the Provider undertakes to fully respect the Code of Conduct approved by resolution of the Board of Directors n. 619/23 on 01/27/2023. The Code of Conduct is available on the website <https://www.ice.it/it> at the section "Amministrazione Trasparente" (Transparent Administration) — "Disposizioni generali" (General provisions) — "Atti generali" (Acts of general application) "Code of Conduct".

**Whistleblowing**

The Italian Trade Agency, in compliance with applicable legislation, is committed to taking all reasonable steps to protect whistleblowers who report or disclose information on breaches of the law observed in the context of their work-related activities. The reports, which are kept fully confidential, are managed through an IT application available on the Homepage of the Italian Trade Agency – ICE website - Whistleblowing section, at <https://www.ice.it/en/whistleblowing>.

The Chief Procurement Officer (CPO) / *Responsabile Unico del Provvedimento* (the acronym is RUP in Italian) is Giosafat Riganò, the ITA Trade Commissioner in Los Angeles.

Notices regarding your duties and/or anything contained in this Agreement should be addressed to Beatrice Penni at [b.penni@ice.it](mailto:b.penni@ice.it), who will be the contract contact.

Kindly sign a copy of this letter and return via email to [losangeles@ice.it](mailto:losangeles@ice.it).

If you have any questions, please contact Beatrice Penni, Market Analyst of our office at 323-879-0950.

Sincerely,

Giosafat Riganò  
Trade Commissioner  
ITA Los Angeles

A handwritten signature in blue ink, appearing to be 'G. Riganò', written over a horizontal line.

For Acceptance  
Gloria Janata  
GMJ Global, LLC d/b/a TogoRun

A handwritten signature in blue ink, appearing to be 'Gloria M. Janata', written over a horizontal line.  
Signature and printed name