From: Marcus Derek Lee <md_lee@qatarenergy.qa>
Sent: Tuesday, June 30, 2026 3:38 PM
To: Khosrowyar, Kat
Cc: Craig Andrew Brook; Christopher Allen Bellman; Sabeur Mansar; Benjamin Ross Priddy; Albert Russell Wilkerson III
Subject: RE: QatarEnergy letter to American Chemistry Council on USTR public comment period for Section 301 investigation

CLASSIFICATION: C0 - NON-CONFIDENTIAL

Hi Kat,

Thanks very much and we greatly appreciate you and your team reviewing these materials. Please don't hesitate to reach out to the team copied here if you have any questions or need anything further to develop a public comment ahead of the deadline on Monday, July 6.

We are grateful to have the support of the ACC and hope this matter concludes in the best way possible to support your members and American farmers and consumers.

Take care.

Best,

Marcus

Marcus Lee
Manager, Public Affairs (U.S.)
QatarEnergy U.S. Holding Corporation, Inc.
609 Main Street, Suite 3950, Houston, TX 77002
C/W +1 202.491.4155
O +1 713.248.0612
md_lee@qatarenergy.qa

From: Khosrowyar, Kat <Kat_Khos@americanchemistry.com>
Sent: Monday, June 29, 2026 8:23 AM
To: Marcus Derek Lee <md_lee@qatarenergy.qa>
Cc: Craig Andrew Brook <brook@qatarenergy.qa>; Christopher Allen Bellman <c_bellman@qatarenergy.qa>; Sabeur Mansar <mansar@qatarenergy.qa>; Benjamin Ross Priddy <priddy@qatarenergy.qa>; Albert Russell Wilkerson III <a_wilkerson@qatarenergy.qa>
Subject: [EXTERNAL] Re: QatarEnergy letter to American Chemistry Council on USTR public comment period for Section 301 investigation

Received by NSD/FARA Registration Unit 07/09/2026 7:35:58 PM

WARNING: This email originated from outside of the organization; Please do not click on links or open attachments unless you recognize the sender and know the content is safe.

[redacted]

From: Marcus Derek Lee <md_lee@qatarenergy.qa>
Sent: Wednesday, June 24, 2026 12:11 PM
To: Khosrowyar, Kat <kat_khos@americanchemistry.com>
Cc: Craig Andrew Brook <brook@qatarenergy.qa>; Christopher Allen Bellman <c_bellman@qatarenergy.qa>; Sabeur Mansar <mansar@qatarenergy.qa>; Benjamin Ross Priddy <priddy@qatarenergy.qa>; Albert Russell Wilkerson III <a_wilkerson@qatarenergy.qa>
Subject: QatarEnergy letter to American Chemistry Council on USTR public comment period for Section 301 investigation

CLASSIFICATION: C0 - NON-CONFIDENTIAL

Good afternoon Kat,

I hope you are well and managing the onset of summer. We're feeling the weather and storms here in Houston as well. Following up with our discussion at the Atlantic Council Global Energy Forum, please see the attached letter I mentioned from our senior leadership in Doha on the USTR's pending 301 investigation. We greatly appreciate the ACC's consideration of submitting a public comment to the docket as we are very much aligned on supporting efforts to reduce costs on American farmers and consumers. We also look forward to working with you and the ACC into the future on this and other matters.

Please don't hesitate to reach out if you or any of your team have any questions or have additional areas of interest where we can collaborate. I have copied members of our team from here in Houston and Doha, including our senior representatives on these matters in our marketing, legal, and global stakeholder engagement teams. They are well positioned to provide support as needed.

Thank you again, and I look forward to working with you.

Best regards,

Received by NSD/FARA Registration Unit 07/09/2026 7:35:58 PM

Marcus

قــطر للطاقة
QatarEnergy

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قطر للطاقة
QatarEnergy

23 June 2026

Kat Khosrowyar
Associate Director, Regulatory & Scientific Affairs
American Chemistry Council
700 2nd St NE
Washington, DC 20002

Re: Request for Engagement on U.S. Section 301 Tariff Review – Exemptions for Urea and Ammonia Imports from the State of Qatar

Dear Kat,

QatarEnergy is a proud, longstanding and reliable partner and supplier of products to the U.S. agricultural sector, accounting for a significant share of its total imported Urea and Ammonia and thereby contributing to the overall resilience and growth of the U.S. agricultural system.

Whilst the State of Qatar is presently the second-largest exporter of Urea to the U.S. after Russia, supplying over 1.1 million tons annually and accounting for approximately 21% of total U.S. Urea imports in 2025, QatarEnergy is also investing significantly in our production capacity for fertilizer products, further establishing ourselves as one of the world's largest producers of both Urea and Ammonia and reinforcing our ability to serve as a dependable, long-term partner to the U.S. market.

It is for this reason that we are now writing, regarding the U.S. Government's recent Section 301 investigations into alleged failures by 60 countries, including the State of Qatar, to take action on trade in forced labor goods, and the proposed tariff measures currently under consideration by the Office of the U.S. Trade Representative (USTR).

If adopted, tariffs on Urea and Ammonia will have direct implications for the cost, reliability of supply, and competitiveness of fertilizer products across the U.S. market.

At the outset, we wish to underscore that there is no issue with the importation of goods made with forced labor into the State of Qatar, and that the application of tariff measures on imports from the State of Qatar (including in respect of fertilizer products) would not in any way advance the stated policy objective of this particular investigation by the USTR.

Importantly, we also understand that it has been proposed that Urea (Harmonized Tariff Schedule (HTS) code 3102.10.00) – the State of Qatar's largest year-on-year export to the U.S. and an important input product used to manufacture fertilizers for the U.S. agricultural sector – will be exempt from the Section 301 tariffs, which we very much welcome. However, Ammonia (HTS codes 2814.10.00 and 2814.20.00), which is another critical fertilizer input, is currently not proposed to be similarly exempt.

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qatarenergy.qa

For context, almost all Ammonia imported from the State of Qatar into the U.S. is used in the agricultural sector to produce Urea. Thus, any proposed Section 301 tariffs on Ammonia imports would adversely impact the U.S. agricultural industry and end customers, at a time when farmers in the U.S. are already facing high production costs, slowing growth, and lower commodity prices and U.S. consumers are dealing with significant affordability and increasing inflationary pressures.

As the USTR has not yet finalized its list of Section 301 product exemptions, there is presently an important opportunity for key stakeholders, including QatarEnergy and leading agricultural trade organizations, such as the American Chemistry Council, to register their views and influence the final outcome of the current Section 301 investigation – with the goal of ensuring that Urea imports from the State of Qatar remain exempt as a part of the final USTR decision and that Ammonia imported from the State of Qatar is also, similarly granted an exemption.

Specifically, there are two ways in which we believe we can potentially work together:

- First, the USTR's current public consultation period is open until July 6, 2026, which provides a limited and important chance for stakeholders to ensure that the U.S. Government clearly understands the adverse implications of Section 301 tariffs on imported fertilizer products. We would, therefore, welcome a discussion on how best to coordinate the submission of public comments to the USTR docket.
- Second, there is also an opportunity to reach out to specific Congressional leaders (with the USTR in copy), to advocate again for the exemption of both Urea and Ammonia in any final Section 301 tariff measures, for the same critical reasons mentioned above.

Given the American Chemistry Council's leading role in the U.S. agricultural sector, we believe that your perspective would ultimately carry significant weight in ensuring U.S. policymakers fully appreciate the negative consequences of proposed tariffs on key products for the U.S. agricultural sector.

We would very much value the opportunity, therefore, to work closely with the American Chemistry Council team to register these concerns and ensure that policymakers preserve open and accessible access for imported fertilizer products do not cause unintended consequences on the U.S. economy and consumers.

Should you or any member of your team wish to discuss any of the matters above, then please feel free to contact Mr. Mohammed Al-Mannai, General Counsel and Board Secretary of QatarEnergy,by telephone at +974 4013 1966 or by email at moh_almannai@qatarenergy.qa.

قطر للطاقة
QatarEnergy

Mr. Al-Mannai remains at your full disposal for any future dialogue and exchanges and if it would be helpful, we would also be very happy to have our team meet with you, to discuss the Section 301 investigation and our plans to engage with the USTR in further detail.

Best Regards,

Abdulla A. Al-Hussaini
Executive VP, Marketing

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qatarenergy.qa
Received by NSD/FARA Registration Unit 07/09/2026 7:35:58 PM

From: Marcus Derek Lee <md_lee@qatarenergy.qa>
Sent: Tuesday, June 30, 2026 3:40 PM
To: martinez@ncga.com
Cc: Craig Andrew Brook; Christopher Allen Bellman; Sabeur Mansar; Benjamin Ross Priddy; Albert Russell Wilkerson III
Subject: RE: QatarEnergy letter to National Corn Growers Association on USTR public comment period for Section 301 investigation

CLASSIFICATION: C0 - NON-CONFIDENTIAL

Hello Nancy,

I hope you are well. Thanks again very much and we greatly appreciate you and your team reviewing these materials. I just wanted to reach out to see if you have any questions or need any further information. Please don't hesitate to reach out to the team copied here if you need anything further to develop a public comment ahead of the deadline on Monday, July 6.

We are grateful to have the support of the NCGA and hope this matter concludes in the best way possible to support your members and American farmers and consumers.

Take care.

Best,

Marcus

قطر للطاقة
QatarEnergy

Marcus Lee
Manager, Public Affairs (U.S.)
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C/W +1 202.491.4155
O +1 713.248.0612
md_lee@qatarenergy.qa

From: Marcus Derek Lee
Sent: Thursday, June 25, 2026 10:05 AM
To: martinez@ncga.com
Cc: Craig Andrew Brook <brook@qatarenergy.qa>; Christopher Allen Bellman <c_bellman@qatarenergy.qa>; Sabeur Mansar <mansar@qatarenergy.qa>; Benjamin Ross Priddy <priddy@qatarenergy.qa>; Albert Russell Wilkerson III <a_wilkerson@qatarenergy.qa>
Subject: QatarEnergy letter to National Corn Growers Association on USTR public comment period for Section 301 investigation

Good morning Nancy,

I hope you are well and thank you again for taking the time to meet with me in your office. As I mentioned, please see the attached letter from our senior leadership in Doha on the USTR's pending 301 investigation. We greatly appreciate the NCGA's consideration of submitting a public comment to the docket as we are very much aligned on supporting efforts to reduce costs on American farmers and consumers. We also look forward to working with you and NCGA into the future on this and other matters.

Please don't hesitate to reach out if you or any of your team have any questions or have additional areas of interest where we can collaborate. I have copied members of our team from here in Houston and Doha, including our senior representatives on these matters in our marketing, legal, and global stakeholder engagement teams. They are well positioned to provide support as needed.

Thank you again, and I look forward to working with you.

Best regards,

Marcus

قطر للطاقة
QatarEnergy

Marcus Lee
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md_lee@qatarenergy.qa

قطر للطاقة
QatarEnergy

25 June 2026

Nancy Martinez
Director of Public Policy, Trade, and Biotechnology
National Corn Growers Association
632 Cepi Drive
Chesterfield, MO 63005

Re: Request for Engagement on U.S. Section 301 Tariff Review – Exemptions for Urea and Ammonia Imports from the State of Qatar

Dear Nancy,

QatarEnergy is a proud, longstanding and reliable partner and supplier of products to the U.S. agricultural sector, accounting for a significant share of its total imported Urea and Ammonia and thereby contributing to the overall resilience and growth of the U.S. agricultural system.

Whilst the State of Qatar is presently the second-largest exporter of Urea to the U.S. after Russia, supplying over 1.1 million tons annually and accounting for approximately 21% of total U.S. Urea imports in 2025, QatarEnergy is also investing significantly in our production capacity for fertilizer products, further establishing ourselves as one of the world's largest producers of both Urea and Ammonia and reinforcing our ability to serve as a dependable, long-term partner to the U.S. market.

It is for this reason that we are now writing, regarding the U.S. Government's recent Section 301 investigations into alleged failures by 60 countries, including the State of Qatar, to take action on trade in forced labor goods, and the proposed tariff measures currently under consideration by the Office of the U.S. Trade Representative (USTR).

If adopted, tariffs on Urea and Ammonia will have direct implications for the cost, reliability of supply, and competitiveness of fertilizer products across the U.S. market.

At the outset, we wish to underscore that there is no issue with the importation of goods made with forced labor into the State of Qatar, and that the application of tariff measures on imports from the State of Qatar (including in respect of fertilizer products) would not in any way advance the stated policy objective of this particular investigation by the USTR.

Importantly, we also understand that it has been proposed that Urea (Harmonized Tariff Schedule (HTS) code 3102.10.00) – the State of Qatar's largest year-on-year export to the U.S. and an important input product used to manufacture fertilizers for the U.S. agricultural sector – will be exempt from the Section 301 tariffs, which we very much welcome. However, Ammonia (HTS codes 2814.10.00 and 2814.20.00), which is another critical fertilizer input, is currently not proposed to be similarly exempt.

For context, almost all Ammonia imported from the State of Qatar into the U.S. is used in the agricultural sector to produce Urea. Thus, any proposed Section 301 tariffs on Ammonia imports would adversely impact the U.S. agricultural industry and end customers, at a time when farmers in the U.S. are already facing high production costs, slowing growth, and lower commodity prices and U.S. consumers are dealing with significant affordability and increasing inflationary pressures.

As the USTR has not yet finalized its list of Section 301 product exemptions, there is presently an important opportunity for key stakeholders, including QatarEnergy and leading agricultural trade organizations, such as the National Corn Growers Association, to register their views and influence the final outcome of the current Section 301 investigation – with the goal of ensuring that Urea imports from the State of Qatar remain exempt as a part of the final USTR decision and that Ammonia imported from the State of Qatar is also, similarly granted an exemption.

Specifically, there are two ways in which we believe we can potentially work together:

- First, the USTR's current public consultation period is open until July 6, 2026, which provides a limited and important chance for stakeholders to ensure that the U.S. Government clearly understands the adverse implications of Section 301 tariffs on imported fertilizer products. We would, therefore, welcome a discussion on how best to coordinate the submission of public comments to the USTR docket.

- Second, there is also an opportunity to reach out to specific Congressional leaders (with the USTR in copy), to advocate again for the exemption of both Urea and Ammonia in any final Section 301 tariff measures, for the same critical reasons mentioned above.

Given the National Corn Growers Association's leading role in the U.S. agricultural sector, we believe that your perspective would ultimately carry significant weight in ensuring U.S. policymakers fully appreciate the negative consequences of proposed tariffs on key products for the U.S. agricultural sector.

We would very much value the opportunity, therefore, to work closely with the National Corn Growers Association team to register these concerns and ensure that policymakers preserve open and accessible access for imported fertilizer products do not cause unintended consequences on the U.S. economy and consumers.

Should you or any member of your team wish to discuss any of the matters above, then please feel free to contact Mr. Mohammed Al-Mannai, General Counsel and Board Secretary of QatarEnergy, by telephone at +974 4013 1966 or by email at moh_almannai@qatarenergy.qa.

Mr. Al-Mannai remains at your full disposal for any future dialogue and exchanges and if it would be helpful, we would also be very happy to have our team meet with you, to discuss the Section 301 investigation and our plans to engage with the USTR in further detail.

Best Regards,

Abdulla A. Al-Hussaini
Executive VP, Marketing

Received by NSD/FARA Registration Unit 07/09/2026 7:35:58 PM

From: Marcus Derek Lee <md_lee@qatarenergy.qa>
Sent: Tuesday, June 30, 2026 4:55 PM
To: Virginia Houston
Cc: Craig Andrew Brook; Christopher Allen Bellman; Sabeur Mansar; Benjamin Ross Priddy; Albert Russell Wilkerson III; Faith Parum; Brian Glenn
Subject: RE: QatarEnergy letter to American Farm Bureau Federation on USTR on USTR public comment period for Section 301 investigation

CLASSIFICATION: C0 - NON-CONFIDENTIAL

Good afternoon Virginia,

Not to worry. That is great news and fully aligns with our conversation in Washington, DC, and follows general practices. As I mentioned before, we look forward to working with you and the AFBF moving forward, and please don't hesitate to reach out as well if we can be helpful.

Take care.

Best,

Marcus

قطر للطاقة
QatarEnergy

Marcus Lee
Manager, Public Affairs (U.S.)
QatarEnergy U.S. Holding Corporation, Inc.
609 Main Street, Suite 3950, Houston, TX 77002
C/W +1 202.491.4155
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md_lee@qatarenergy.qa

From: Virginia Houston <virginiah@fb.org>
Sent: Tuesday, June 30, 2026 3:39 PM
To: Marcus Derek Lee <md_lee@qatarenergy.qa>
Cc: Craig Andrew Brook <brook@qatarenergy.qa>; Christopher Allen Bellman <c_bellman@qatarenergy.qa>; Sabeur Mansar <mansar@qatarenergy.qa>; Benjamin Ross Priddy <priddy@qatarenergy.qa>; Albert Russell Wilkerson III <a_wilkerson@qatarenergy.qa>; Faith Parum <fparum@fb.org>; Brian Glenn <bglenn@fb.org>
Subject: [EXTERNAL] RE: QatarEnergy letter to American Farm Bureau Federation on USTR on USTR public comment period for Section 301 investigation

WARNING: This email originated from outside of the organization; Please do not click on links or open attachments unless you recognize the sender and know the content is safe.

[redacted]

[redacted]

From: Marcus Derek Lee <md_lee@qatarenergy.qa>
Sent: Tuesday, June 30, 2026 3:41 PM
To: Virginia Houston <virginiah@fb.org>
Cc: Craig Andrew Brook <brook@qatarenergy.qa>; Christopher Allen Bellman <c_bellman@qatarenergy.qa>; Sabeur Mansar <mansar@qatarenergy.qa>; Benjamin Ross Priddy <priddy@qatarenergy.qa>; Albert Russell Wilkerson III <a_wilkerson@qatarenergy.qa>; Faith Parum <fparum@fb.org>; Brian Glenn <bglenn@fb.org>
Subject: RE: QatarEnergy letter to American Farm Bureau Federation on USTR on USTR public comment period for Section 301 investigation

CLASSIFICATION: C0 - NON-CONFIDENTIAL

Hello Virginia,

I hope you are well. Thanks again very much and we greatly appreciate you and your team reviewing these materials. I just wanted to reach out to see if you have any questions or need any further information. Please don't hesitate to reach out to the team copied here if you need anything further to develop a public comment ahead of the deadline on Monday, July 6.

We are grateful to have the support of the AFBF and hope this matter concludes in the best way possible to support your members and American farmers and consumers.

Take care.

Best,

Marcus

Marcus Lee
Manager, Public Affairs (U.S.)
QatarEnergy U.S. Holding Corporation, Inc.
609 Main Street, Suite 3950, Houston, TX 77002
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O +1 713.248.0612
md_lee@qatarenergy.qa

From: Marcus Derek Lee
Sent: Wednesday, June 24, 2026 11:13 AM
To: 'virginiah@fb.org' <virginiah@fb.org>
Cc: Craig Andrew Brook <brook@qatarenergy.qa>; Christopher Allen Bellman <c_bellman@qatarenergy.qa>; Sabeur Mansar <mansar@qatarenergy.qa>; Benjamin Ross Priddy <priddy@qatarenergy.qa>; Albert Russell Wilkerson III <a_wilkerson@qatarenergy.qa>; 'fparum@fb.org' <fparum@fb.org>; bglenn@fb.org
Subject: QatarEnergy letter to American Farm Bureau Federation on USTR on USTR public comment period for Section 301 investigation

Good afternoon Virginia,

I hope you are well and congratulations again on your new position. I hope you've been able to get logged in to your new office! After we met, I spoke with Alexa at ASA and she said she was sad to lose you but glad to have another great partner at AFBF alongside Brian and Faith.

Following up with our discussion in your office, please see the attached letter I mentioned from our senior leadership in Doha on the USTR's pending 301 investigation. We greatly appreciate AFBF's consideration of submitting a public comment to the docket as we are very much aligned on supporting efforts to reduce costs on American farmers and consumers. We also look forward to working with you and AFBF into the future on this and other matters.

Please don't hesitate to reach out if you or any of your team have any questions or have additional areas of interest where we can collaborate. I have copied members of our team from here in Houston and Doha, including our senior representatives on these matters in our marketing, legal, and global stakeholder engagement teams. They are well positioned to provide support as needed.

Thank you again, and I look forward to working with you.

Best regards,

Marcus

Marcus Lee
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قطر للطاقة
QatarEnergy

23 June 2026

Virginia Houston
Senior Director, Government Affairs
American Farm Bureau Federation
600 Maryland Ave SW, Suite 1000W
Washington, DC 20024

Re: Request for Engagement on U.S. Section 301 Tariff Review – Exemptions for Urea and Ammonia Imports from the State of Qatar

Dear Virginia,

QatarEnergy is a proud, longstanding and reliable partner and supplier of products to the U.S. agricultural sector, accounting for a significant share of its total imported Urea and Ammonia and thereby contributing to the overall resilience and growth of the U.S. agricultural system.

Whilst the State of Qatar is presently the second-largest exporter of Urea to the U.S. after Russia, supplying over 1.1 million tons annually and accounting for approximately 21% of total U.S. Urea imports in 2025, QatarEnergy is also investing significantly in our production capacity for fertilizer products, further establishing ourselves as one of the world's largest producers of both Urea and Ammonia and reinforcing our ability to serve as a dependable, long-term partner to the U.S. market.

It is for this reason that we are now writing, regarding the U.S. Government's recent Section 301 investigations into alleged failures by 60 countries, including the State of Qatar, to take action on trade in forced labor goods, and the proposed tariff measures currently under consideration by the Office of the U.S. Trade Representative (USTR).

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Importantly, we also understand that it has been proposed that Urea (Harmonized Tariff Schedule (HTS) code 3102.10.00) – the State of Qatar's largest year-on-year export to the U.S. and an important input product used to manufacture fertilizers for the U.S. agricultural sector – will be exempt from the Section 301 tariffs, which we very much welcome. However, Ammonia (HTS codes 2814.10.00 and 2814.20.00), which is another critical fertilizer input, is currently not proposed to be similarly exempt.

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qatarenergy.qa

For context, almost all Ammonia imported from the State of Qatar into the U.S. is used in the agricultural sector to produce Urea. Thus, any proposed Section 301 tariffs on Ammonia imports would adversely impact the U.S. agricultural industry and end customers, at a time when farmers in the U.S. are already facing high production costs, slowing growth, and lower commodity prices and U.S. consumers are dealing with significant affordability and increasing inflationary pressures.

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Specifically, there are two ways in which we believe we can potentially work together:

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Given the American Farm Bureau Federation's leading role in the U.S. agricultural sector, we believe that your perspective would ultimately carry significant weight in ensuring U.S. policymakers fully appreciate the negative consequences of proposed tariffs on key products for the U.S. agricultural sector.

We would very much value the opportunity, therefore, to work closely with the American Farm Bureau Federation team to register these concerns and ensure that policymakers preserve open and accessible access for imported fertilizer products do not cause unintended consequences on the U.S. economy and consumers.

Should you or any member of your team wish to discuss any of the matters above, then please feel free to contact Mr. Mohammed Al-Mannai, General Counsel and Board Secretary of QatarEnergy, by telephone at +974 4013 1966 or by email at moh_almannai@qatarenergy.qa.

قطر للطاقة
QatarEnergy

Mr. Al-Mannai remains at your full disposal for any future dialogue and exchanges and if it would be helpful, we would also be very happy to have our team meet with you, to discuss the Section 301 investigation and our plans to engage with the USTR in further detail.

Best Regards,

Abdulla A. Al-Hussaini
Executive VP, Marketing

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qatarenergy.qa

From: Marcus Derek Lee <md_lee@qatarenergy.qa>
Sent: Wednesday, July 1, 2026 11:36 AM
To: Combelic, Alexa; Fort, Carson
Cc: Craig Andrew Brook; Christopher Allen Bellman; Sabeur Mansar; Benjamin Ross Priddy; Albert Russell Wilkerson III
Subject: RE: QatarEnergy letter to American Soybean Association on USTR public comment period for Section 301 investigation

CLASSIFICATION: C0 - NON-CONFIDENTIAL

Good morning Alexa,

Thanks very much. Great to be connected with you Carson, and we are grateful for the consideration of the ASA and the U.S. soybean Export Council as well. As I mentioned before, we look forward to working with you and the ASA moving forward, and please don't hesitate to reach out as well if we can be helpful.

Take care.

Best,

Marcus

قطر للطاقة
QatarEnergy

Marcus Lee
Manager, Public Affairs (U.S.)
QatarEnergy U.S. Holding Corporation, Inc.
609 Main Street, Suite 3950, Houston, TX 77002
C/W +1 202.491.4155
O +1 713.248.0612
md_lee@qatarenergy.qa

From: Combelic, Alexa <acombelic@soy.org>
Sent: Wednesday, July 1, 2026 10:32 AM
To: Marcus Derek Lee <md_lee@qatarenergy.qa>; Fort, Carson <cfort@soy.org>
Cc: Craig Andrew Brook <brook@qatarenergy.qa>; Christopher Allen Bellman <c_bellman@qatarenergy.qa>; Sabeur Mansar <mansar@qatarenergy.qa>; Benjamin Ross Priddy <priddy@qatarenergy.qa>; Albert Russell Wilkerson III <a_wilkerson@qatarenergy.qa>
Subject: [EXTERNAL] RE: QatarEnergy letter to American Soybean Association on USTR public comment period for Section 301 investigation

WARNING: This email originated from outside of the organization; Please do not click on links or open attachments unless you recognize the sender and know the content is safe.

[redacted]

[redacted]

From: Marcus Derek Lee <md_lee@qatarenergy.qa>
Sent: Tuesday, June 30, 2026 3:42 PM
To: Combelic, Alexa <acombelic@soy.org>
Cc: Craig Andrew Brook <brook@qatarenergy.qa>; Christopher Allen Bellman <c_bellman@qatarenergy.qa>; Sabeur Mansar <mansar@qatarenergy.qa>; Benjamin Ross Priddy <priddy@qatarenergy.qa>; Albert Russell Wilkerson III <a_wilkerson@qatarenergy.qa>
Subject: RE: QatarEnergy letter to American Soybean Association on USTR public comment period for Section 301 investigation

CLASSIFICATION: C0 - NON-CONFIDENTIAL

Hello Alexa,

I hope you are well. Thanks again very much and we greatly appreciate you and your team reviewing these materials. I just wanted to reach out to see if you have any questions or need any further information. Please don't hesitate to reach out to the team copied here if you need anything further to develop a public comment ahead of the deadline on Monday, July 6.

We are grateful to have the support of the ASA and hope this matter concludes in the best way possible to support your members and American farmers and consumers.

Take care.

Best,

Marcus

قطر للطاقة
QatarEnergy

Marcus Lee
Manager, Public Affairs (U.S.)
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From: Marcus Derek Lee
Sent: Wednesday, June 24, 2026 11:12 AM
To: acombelic@soy.org

Received by NSD/FARA Registration Unit 07/09/2026 7:35:58 PM

Cc: Craig Andrew Brook <brook@qatarenergy.qa>; Christopher Allen Bellman <c_bellman@qatarenergy.qa>; Sabeur Mansar <mansar@qatarenergy.qa>; Benjamin Ross Priddy <priddy@qatarenergy.qa>; Albert Russell Wilkerson III <a_wilkerson@qatarenergy.qa>
Subject: QatarEnergy letter to American Soybean Association on USTR public comment period for Section 301 investigation

Good afternoon Alexa,

I hope you are well and thank you again for the great support that ASA has provided to QatarEnergy on recent tariff matters.

Following up with our phone call, please see the attached letter I mentioned from our senior leadership in Doha on the USTR's pending 301 investigation. We greatly appreciate ASA's consideration of submitting a public comment to the docket as we are very much aligned on supporting efforts to reduce costs on American farmers and consumers. We also look forward to working with you and ASA into the future on this and other matters.

Please don't hesitate to reach out if you or any of your team have any questions or have additional areas of interest where we can collaborate. I have copied members of our team from here in Houston and Doha, including our senior representatives on these matters in our marketing, legal, and global stakeholder engagement teams. They are well positioned to provide support as needed.

Thank you again, and I look forward to working with you.

Best regards,

Marcus

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QatarEnergy

23 June 2026

Alexa Combelic
Executive Director of Government Affairs
American Soybean Association
12647 Olive Boulevard, Suite 410
St. Louis, MO 63141

Re: Request for Engagement on U.S. Section 301 Tariff Review – Exemptions for Urea and Ammonia Imports from the State of Qatar

Dear Alexa,

QatarEnergy is a proud, longstanding and reliable partner and supplier of products to the U.S. agricultural sector, accounting for a significant share of its total imported Urea and Ammonia and thereby contributing to the overall resilience and growth of the U.S. agricultural system.

Whilst the State of Qatar is presently the second-largest exporter of Urea to the U.S. after Russia, supplying over 1.1 million tons annually and accounting for approximately 21% of total U.S. Urea imports in 2025, QatarEnergy is also investing significantly in our production capacity for fertilizer products, further establishing ourselves as one of the world's largest producers of both Urea and Ammonia and reinforcing our ability to serve as a dependable, long-term partner to the U.S. market.

It is for this reason that we are now writing, regarding the U.S. Government's recent Section 301 investigations into alleged failures by 60 countries, including the State of Qatar, to take action on trade in forced labor goods, and the proposed tariff measures currently under consideration by the Office of the U.S. Trade Representative (USTR).

If adopted, tariffs on Urea and Ammonia will have direct implications for the cost, reliability of supply, and competitiveness of fertilizer products across the U.S. market.

At the outset, we wish to underscore that there is no issue with the importation of goods made with forced labor into the State of Qatar, and that the application of tariff measures on imports from the State of Qatar (including in respect of fertilizer products) would not in any way advance the stated policy objective of this particular investigation by the USTR.

Importantly, we also understand that it has been proposed that Urea (Harmonized Tariff Schedule (HTS) code 3102.10.00) – the State of Qatar's largest year-on-year export to the U.S. and an important input product used to manufacture fertilizers for the U.S. agricultural sector – will be exempt from the Section 301 tariffs, which we very much welcome. However, Ammonia (HTS codes 2814.10.00 and 2814.20.00), which is another critical fertilizer input, is currently not proposed to be similarly exempt.

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For context, almost all Ammonia imported from the State of Qatar into the U.S. is used in the agricultural sector to produce Urea. Thus, any proposed Section 301 tariffs on Ammonia imports would adversely impact the U.S. agricultural industry and end customers, at a time when farmers in the U.S. are already facing high production costs, slowing growth, and lower commodity prices and U.S. consumers are dealing with significant affordability and increasing inflationary pressures.

As the USTR has not yet finalized its list of Section 301 product exemptions, there is presently an important opportunity for key stakeholders, including QatarEnergy and leading agricultural trade organizations, such as the American Soybean Association, to register their views and influence the final outcome of the current Section 301 investigation – with the goal of ensuring that Urea imports from the State of Qatar remain exempt as a part of the final USTR decision and that Ammonia imported from the State of Qatar is also, similarly granted an exemption.

Specifically, there are two ways in which we believe we can potentially work together:

- First, the USTR's current public consultation period is open until July 6, 2026, which provides a limited and important chance for stakeholders to ensure that the U.S. Government clearly understands the adverse implications of Section 301 tariffs on imported fertilizer products. We would, therefore, welcome a discussion on how best to coordinate the submission of public comments to the USTR docket.
- Second, there is also an opportunity to reach out to specific Congressional leaders (with the USTR in copy), to advocate again for the exemption of both Urea and Ammonia in any final Section 301 tariff measures, for the same critical reasons mentioned above.

Given the American Soybean Association's leading role in the U.S. agricultural sector, we believe that your perspective would ultimately carry significant weight in ensuring U.S. policymakers fully appreciate the negative consequences of proposed tariffs on key products for the U.S. agricultural sector.

We would very much value the opportunity, therefore, to work closely with the American Soybean Association team to register these concerns and ensure that policymakers preserve open and accessible access for imported fertilizer products do not cause unintended consequences on the U.S. economy and consumers.

Should you or any member of your team wish to discuss any of the matters above, then please feel free to contact Mr. Mohammed Al-Mannai, General Counsel and Board Secretary of QatarEnergy, by telephone at +974 4013 1966 or by email at moh_almannai@qatarenergy.qa.

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Mr. Al-Mannai remains at your full disposal for any future dialogue and exchanges and if it would be helpful, we would also be very happy to have our team meet with you, to discuss the Section 301 investigation and our plans to engage with the USTR in further detail.

Best Regards,

Abdulla A. Al-Hussaini
Executive VP, Marketing

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