

U.S. Department of Justice

Washington, DC 20530

Exhibit A to Registration Statement**Pursuant to the Foreign Agents Registration Act of 1938, as amended**

INSTRUCTIONS. Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently. The filing of this document requires the payment of a filing fee as set forth in Rule (d)(1), 28 C.F.R. § 5.5(d)(1). Compliance is accomplished by filing an electronic Exhibit A form at <https://www.fara.gov>.

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public online at: <https://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .22 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant TSG Advocates DC, LLC	2. Registration Number 7766
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3. Primary Address of Registrant 250 Massachusetts Ave., NW, Suite 750, Washington, DC 20001

4. Name of Foreign Principal AGÊNCIA DE PROMOÇÃO DE EXPORTAÇÕES DO BRASIL – APEX-BRASIL CORPORATION (EA AMÉRICA DO NORTE).	5. Address of Foreign Principal 201 South Biscayne Boulevard, Suite 1200 Miami, FL 33131
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6. Country/Region Represented BRAZIL

7. Indicate whether the foreign principal is one of the following:

☐ Government of a foreign country¹

☐ Foreign political party

☒ Foreign or domestic organization: If either, check one of the following:

☐ Partnership

☐ Committee

☒ Corporation

☐ Voluntary group

☐ Association

☐ Other (*specify*) _____

☐ Individual-State nationality _____

8. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant

b) Name and title of official(s) with whom registrant engages

¹ "Government of a foreign country," as defined in Section 1(e) of the Act, includes any person or group of persons exercising sovereign de facto or de jure political jurisdiction over any country, other than the United States, or over any part of such country, and includes any subdivision of any such group and any group or agency to which such sovereign de facto or de jure authority or functions are directly or indirectly delegated. Such term shall include any faction or body of insurgents within a country assuming to exercise governmental authority whether such faction or body of insurgents has or has not been recognized by the United States.

9. If the foreign principal is a foreign political party, state:

- a) Name and title of official(s) with whom registrant engages
- b) Aim, mission or objective of foreign political party

10. If the foreign principal is not a foreign government or a foreign political party:

- a) State the nature of the business or activity of this foreign principal.

See Appendix for Response

- b) Is this foreign principal:

Supervised by a foreign government, foreign political party, or other foreign principal	Yes ☒ No ☐
Owned by a foreign government, foreign political party, or other foreign principal	Yes ☒ No ☐
Directed by a foreign government, foreign political party, or other foreign principal	Yes ☒ No ☐
Controlled by a foreign government, foreign political party, or other foreign principal	Yes ☒ No ☐
Financed by a foreign government, foreign political party, or other foreign principal	Yes ☒ No ☐
Subsidized in part by a foreign government, foreign political party, or other foreign principal	Yes ☒ No ☐

11. Explain fully all items answered "Yes" in Item 10(b).

See Appendix for Response

12. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

09/01/2026

Chase Kro11

Sign

/s/Chase Kro11

Sign

Sign

Sign

EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

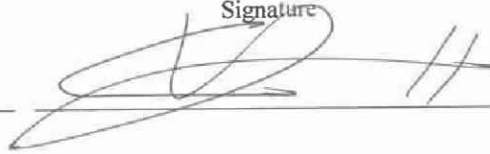
Date

Printed Name

Signature

9/2/26

Chase Kroll

A handwritten signature in black ink, appearing to read 'Chase Kroll', written over a horizontal line.

Appendix

Response to Item 10(a)

Apex-Brasil Corporation is a subsidiary of ApexBrasil, the Brazilian non-profit entity, and has a direct or indirect relationship with the Brazilian government. The nature of Apex-Brasil's business is promoting Brazilian exports, attracting foreign investment to Brazil, and positioning Brazilian companies within international value chains. Its stakeholders operate across priority industries including coffee, beef, granite, machinery, electronics, animal protein, and autoparts.

Appendix Response to Item 11

Item 11: Explain fully all items answered "Yes" in Item 10(b).

Item 10(b) Supervised: Apex-Brasil Corporation is a subsidiary of Agência de Promoção de Exportações do Brasil (ApexBrasil), which is an "Independent Social Service" instituted by Brazilian Law No. 10.668 and Decree No. 4584 of 2003.

Item 10(b) Owned: Apex-Brasil Corporation is a "subsidiary of ApexBrasil," the Brazilian government-created entity.

Item 10(b) Directed: Igor Brandão, a Brazilian citizen serving as General Manager, will direct registrant's services.

Item 10(b) Controlled: As an Independent Social Service created by Brazilian federal law and a subsidiary of a Brazilian government-instituted entity, Apex-Brasil Corporation is controlled by a foreign government instrumentality.

Item 10(b) Financed: Apex-Brasil's status as a government-instituted Independent Social Service and the subsidiary relationship indicate government financing. The engagement itself is funded by Apex-Brasil Corporation, which draws its resources from the parent entity created by Brazilian law.

Item 10(b) Subsidized: As an entity instituted by Brazilian federal legislation, ApexBrasil (and by extension its subsidiary Apex-Brasil Corporation) receives support from the Brazilian government.

U.S. Department of Justice

Washington, DC 20530

Exhibit B to Registration Statement**Pursuant to the Foreign Agents Registration Act of 1938, as amended**

INSTRUCTIONS. A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. Compliance is accomplished by filing an electronic Exhibit B form at <https://www.fara.gov>.

Privacy Act Statement. The filing of this document is required for the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide the information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the FARA Unit in Washington, DC. Statements are also available online at the FARA Unit's webpage: <https://www.fara.gov>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public online at: <https://www.fara.gov>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .32 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, FARA Unit, Counterintelligence and Export Control Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant

TSG Advocates DC, LLC

2. Registration Number

7766

3. Name of Foreign Principal

AGÊNCIA DE PROMOÇÃO DE EXPORTAÇÕES DO BRASIL – APEX-BRASIL CORPORATION (EA AMÉRICA DO NORTE).

Check Appropriate Box:

4. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5. ☐ There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
6. ☐ The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, and the fees and expenses, if any, to be received.
7. What is the date of the contract or agreement with the foreign principal? 07/28/2026
8. Describe fully the nature and method of performance of the above indicated agreement or understanding.

See Appendix for Response

9. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Under the agreement, TSG Advocates delivers an integrated advocacy program organized into ten coordinated service areas: strategic monitoring and analysis of U.S. legislative and regulatory activity affecting Brazilian trade interests; stakeholder mapping and engagement with congressional, executive-branch, and industry actors; meetings and events support including briefings, roundtables, and high-level engagements; advisory and policy positioning across Apex-Brasil's priority sectors; structured activity reports and strategic recommendations; capacity building for Apex-Brasil staff and Brazilian stakeholders; crisis communication and rapid response; cultivation of bipartisan relationships and strategic dialogue; flexible on-demand support for urgent requests; and design and execution of multi-day institutional engagement agendas in Washington, D.C. Services are delivered on a weekly, monthly, quarterly, and ongoing basis, with weekly policy alerts and coordination calls, monthly monitoring reports, quarterly activity reports, and on-demand advisory and rapid-response support as needed.

10. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act.¹

Yes ☒ No ☐

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

See Appendix for Response

11. Prior to the date of registration² for this foreign principal has the registrant engaged in any registrable activities, including political activities, for this foreign principal?

Yes ☐ No ☒

If yes, describe in full detail all such activities. The response should include, among other things, the relations, interests, and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored, or delivered speeches, lectures, social media, internet postings, or media broadcasts, give details as to dates, places of delivery, names of speakers, and subject matter. The response must also include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

Set forth below a general description of the registrant's activities, including political activities.

Set forth below in the required detail the registrant's political activities.

Date	Contact	Method	Purpose
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12. During the period beginning 60 days prior to the obligation to register³ to the date of registration for this foreign principal, has the registrant received from the foreign principal, or from any other source, for or in the interests of the foreign principal, any contributions, income, money, or thing of value either as compensation, or for disbursement, or otherwise?

Yes ☐ No ☒

If yes, set forth below in the required detail an account of such monies or things of value.

Date Received	From Whom	Purpose	Amount/Thing of Value
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13. During the period beginning 60 days prior to the obligation to register⁴ to the date of registration for this foreign principal, has the registrant disbursed or expended monies, or disposed of anything of value other than money, in connection with activity on behalf of the foreign principal or transmitted monies to any such foreign principal?

Yes ☐ No ☒

If yes, set forth below in the required detail an account of such monies or things of value.

Date	Recipient	Purpose	Amount/Thing of Value
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¹ "Political activity," as defined in Section 1(o) of the Act, means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

^{2,3,4} Pursuant to Section 2(a) of the Act, an agent must register within ten days of becoming an agent, and before acting as such.

EXECUTION

In accordance with 28 U.S.C. § 1746, and subject to the penalties of 18 U.S.C. § 1001 and 22 U.S.C. § 618, the undersigned swears or affirms under penalty of perjury that he/she has read the information set forth in this statement filed pursuant to the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, that he/she is familiar with the contents thereof, and that such contents are in their entirety true and accurate to the best of his/her knowledge and belief.

Date

Printed Name

Signature

9/2/26

Chase Kroll

A handwritten signature in black ink, appearing to read 'Chase Kroll', written over a horizontal line. The signature is stylized with a large loop at the end.

Appendix Response to Item 8

Item 8: Describe fully the nature and method of performance of the above indicated agreement or understanding.

TSG Advocates DC, LLC has been retained by Agência de Promoção de Exportações do Brasil - Apex-Brasil Corporation, the Brazilian Trade and Investment Promotion Agency, to provide public affairs and government relations services in Washington, D.C. The engagement was formalized under Contract No. 04/2026 pursuant to RFP APEX004.2026, executed by Chase Kroll on behalf of TSG Advocates on July 23, 2026, and by Igor Brandão, General Manager, on behalf of Apex-Brasil on July 28, 2026. The agreement runs for a twelve-month term at a fixed, all-inclusive flat monthly fee of \$20,000, totaling \$240,000, with no separate charges for taxes, fees, or expenses. All work is performed exclusively by TSG Advocates' internal team of eight Washington, D.C.-based professionals, with no subcontracting.

Appendix Response to Item 10

Item 10: Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act. If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose. The response must include, but not be limited to, activities involving lobbying, promotion, perception management, public relations, economic development, and preparation and dissemination of informational materials.

TSG Advocates DC, LLC will engage in political activities on behalf of Apex-Brasil Corporation directed at influencing U.S. trade, investment, and economic policy as it affects Brazilian exports and foreign direct investment. The activities are aimed at executive-branch agencies – including the White House, the Office of the U.S. Trade Representative, and the Departments of Commerce, State, and Agriculture – as well as Members of Congress and staff on committees that set trade and appropriations policy, and Washington-based policy institutions such as think tanks, chambers of commerce, and trade associations. The specific policy interests to be influenced include U.S. tariff and trade remedy actions (including Section 301 and Section 232 investigations), regulatory actions affecting market access for Brazilian goods across priority sectors such as coffee, beef, animal protein, granite, machinery, electronics, autoparts, energy, technology, and critical materials, and policies bearing on the attraction of U.S. investment into Brazil. To achieve these purposes, the registrant will employ direct lobbying and advocacy through cultivated bipartisan relationships with policymakers; continuous monitoring and analysis of U.S. legislative and regulatory developments; stakeholder mapping, outreach, and coalition-building with government officials, industry actors, and policy organizations; organization and facilitation of briefings, sector roundtables, targeted meetings, and multi-day institutional engagement agendas in Washington, D.C.; delivery of sector-specific intelligence, policy positioning, and strategic communications; structured reporting including weekly policy alerts, monthly monitoring reports, and quarterly activity reports with recommendations; capacity-building training for Apex-Brasil staff and Brazilian stakeholders; and crisis communication and rapid-response protocols for urgent policy or reputational developments affecting Brazilian trade interests.

**TERM OF ACCEPTANCE****Dossiê No.:** 04/2026 **RFP No.:** APEX004/2026**Contract No.:** 04/2026

NAME: AGÊNCIA DE PROMOÇÃO DE EXPORTAÇÕES DO BRASIL – APEX-BRASIL CORPORATION (EA AMÉRICA DO NORTE).
ADDRESS: 201 South Biscayne Boulevard. suite 1200, Miami FL 33131
CNPJ (Tax ID nº): EIN Nº: [REDACTED]
LEGAL REPRESENTATIVE
NAME: IGOR BRANDÃO
FUNCTION: General Manager

HIRED COMPANY

NAME: TSG Advocates DC, LLC
ADDRESS: 250 Massachusetts Ave ste 750, Washington DC 20001
TAX ID No.: [REDACTED]
LEGAL REPRESENTATIVE: Chase Kroll
TELEPHONE: [REDACTED] E-MAIL: [REDACTED]

CONTRACT INFORMATION

OBJECT: Provide strategic advice, legislative monitoring, and engagement with U.S. government stakeholders, think tanks, trade associations, and other relevant institutions as specified below and detailed in the RFP APEX004/2026 attached to this document:

- Strategic Monitoring and Analysis
- Stakeholder Mapping and Engagement Strategy
- Support for Meetings and Institutional Engagement
- Advisory Policy Positioning and Advocacy Support
- Activity Reporting and Strategic Recommendations
- Capacity Building Initiatives
- Communication Crisis and Rapid Response
- Institutional Engagement Agenda in Washington, D.C
- On-Demand Support

PROPOSAL IDENTIFICATION: RFP APEX004/2026	PROPOSAL DATE: 07/01/2026
TOTAL PRICE: \$20,000 per month	
VALIDITY OF THE CONTRACT: One year from the date of signature.	
PAYMENT: Payments will be made monthly via direct deposit, wire transfers or ACH. All monthly invoices must include all services, costs, expenses, duties and taxes.	



AGREEMENT: Consists of the Request for Proposal RFP APEX004/2026, Apex-Brasil's Terms and Condition, TSG Final Proposal dated as of July 1, 2026

By ApexBrasil:

Igor Brandão
Igor Brandão (Jul 28, 2026 09:54:01 ADT)
IGOR BRANDÃO

By TSG Advocates DC LLC:

Chase Kroll
Chase Kroll (Jul 23, 2026 18:30:06 EDT)
Chase Kroll



SUPPLIER GENERAL TERMS AND CONDITIONS

For the provision of goods and services to **AGÊNCIA DE PROMOÇÃO DE EXPORTAÇÕES DO BRASIL (Apex-Brasil)** [Brazilian Trade and Investment Promotion Agency], hereinafter referred to only as "**Apex-Brasil**", an Independent Social Service, instituted in accordance with Law nº 10.668 and Decree nº 4584, both of 2003, with its head offices at Setor de Autarquias Norte (SAUN), Quadra 05, Bloco C, Torre II, Salas 1201 a 1701, Centro Empresarial CNC, CEP: 70.040-250, Brasília-DF, Brazil.

1. DEFINITIONS

1.1. "**Supplier**" means the party selling the applicable products or services to **Apex-Brasil**.

1.2. "**Parties**" means **Apex-Brasil** and **Supplier**, jointly considered.

1.3. "**Agreement**" consists of the Request for Proposal (RFP), the Presented Proposal, which are incorporated herein, regardless of its transcription and whose content the **Parties** declare to have full knowledge of, and these Terms and Conditions.

1.4. "**Proposal**" consists of **Supplier's** final offer, accepted in writing by **Apex-Brasil**.

1.5. "**Confidential Information**" means any data or information in respect of **Apex-Brasil's** and financing including, but not limited to, any ideas, marketing plans and artwork, business methods, finance, prices, plans, market opportunities, product information, design rights, customer information, employee details, trade secrets, computer systems and software knowhow on any medium and other matters connected with the Goods or Services provided to Apex-Brasil, but does not include: (i) information or knowledge which is already publicly known or which subsequently becomes generally publicly known other than as a direct or indirect result of a breach of this **Agreement**; or (ii) information or knowledge which is required to be disclosed by law.

1.6. "**Force Majeure**" means an occurrence beyond the control and without the fault or negligence of the party affected and which by exercise or reasonable diligence, the said party is unable to prevent or provide against. Without limiting the generality of the foregoing, *force majeure* occurrences shall include acts of nature (including fire, flood, earthquake, storm, hurricane, or other natural disaster), war, invasion, acts of foreign combatants, terrorists acts, military or other usurped political power or confiscation, nationalization, government sanction or embargo, labor disputes of third parties to this contract, or the prolonged failure of electricity or other vital utility service.

2. ENGLISH/SPANISH/PORTUGUESE LANGUAGES

2.1. The **Parties** agree that all contractual documents, correspondence, invoices, notices, and other documents related to the purchase, shall be in English, Spanish or Portuguese.

2.2. Any necessary conversations shall be in English, Spanish or Portuguese.

2.3. **Apex-Brasil** shall determine whether measurements will be in the United States Customary System (USCS), British Imperial System or International System of Units or a combination of them. **Supplier** shall not convert measurements that **Apex-Brasil** has stated in a specific system into the International System of Units in documents furnished to **Apex-Brasil**.

3. ACCEPTANCE

3.1. Unless expressly manifested to the contrary, **Supplier** agrees to provide the Goods or Services deliverables described in the **Agreement** in accordance with the present Terms and Conditions.

3.1.1. Documents accompanying the **Proposal** which set forth conditions not explicitly agreed to by **Apex-Brasil** shall be deemed invalid and will not prevail over these Terms and Conditions.



3.2. In the event that **Supplier** sends a quotation and starts providing Goods or Services based on **Apex-Brasil's RFP** prior to obtaining **Apex-Brasil's** written consent to the **Supplier's Proposal**, the latter shall be solely liable for the Goods or Services provided. **Apex-Brasil** shall be exempt from any liability until it has agreed in written to **Supplier's Proposal**.

3.3. Any terms or conditions contained in acknowledgments, invoices or other communications from **Supplier**, which are inconsistent with these Terms and Conditions will not be accepted.

3.4. These Terms and Conditions prevail over those related to the **RFP** and **Proposal**, in case of divergent or conflicting provisions.

3.5. **Supplier** shall not perform any work that has not been demanded in writing form by **Apex-Brasil**, and **Apex-Brasil** shall not be required to pay for any work that has not been so authorized.

4. OBLIGATIONS

4.1. Without affecting any of the obligations regarding the subject matter and the performance thereof, **Supplier** warrants that it will: (i) provide the Goods and Services at all times exercising due care, skill and judgment, in a proper workmanlike manner, and in accordance with **Apex-Brasil's** specifications; (ii) provide the Goods and Services in the timeframes specified in the **Agreement** or as otherwise specified in written by **Apex-Brasil**; (iii) ensure that all methods and procedures employed in performing the Services and supplying the Goods are ethical and are, where possible, best practice methods and currently employed procedures; (iv) ensure that only qualified and experienced personnel work on the provision of the Goods and Services; (v) provide the Goods and Services in accordance with all of **Apex-Brasil's** reasonable requirements and directions; (vi) prepare and submit reports to **Apex-Brasil** upon requirement; (vii) ensure compliance with the applicable laws and regulations while providing the Goods and Services; and (viii) ensure that no act or omission from the **Supplier** may prejudice or harm the interests and image of **Apex-Brasil**; (ix) respond, in a timely matter, to all clarifications requested by **Apex-Brasil**.

5. DELIVERY

5.1. Compliance with the delivery and performance schedules is essential to the **Agreement**. **Supplier** shall maintain a sufficient quantity of the necessary equipment, parts, materials, people and tools to avoid delays in the completion of its work.

5.2. **Apex-Brasil** may designate a representative to supervise the execution of the **Agreement**, who shall have the authority to provide general orientation, supervision and control regarding its execution. This does not exempt **Supplier** from its contractual obligations.

5.3 **Apex-Brasil** may reject any Goods or Services not delivered or provided on or before the delivery date specified in the **Agreement** without prejudice to its rights against **Supplier**, whether for breach of contract or otherwise.

5.4. **Apex-Brasil** has a reasonable amount of time after receipt of Goods and Services and before payment to inspect them for conformity.

5.5. Any partial delivery or performance shall be deemed a failure by **Supplier** to deliver or perform in accordance with the **Agreement** unless expressly agreed in advance and in writing with **Apex-Brasil**.

6. GIFTS, GIFT FOODS, PROMOTIONAL ITEMS, UNSOLICITED ITEMS AND PERSONAL EFFECTS

6.1. **Supplier** shall not include any gifts, gift foods, promotional items (e.g., pens, t-shirts, souvenirs, posters, magazines, recorded music and movies), unsolicited items or any other personal effects inside the packages of any procured item.



6.2. Only items properly procured on the purchase and on the accepted **Proposal** shall be delivered to **Apex-Brasil**.

7. PRICES AND PAYMENT

7.1. Unless stated differently in the **RFP** and the **Proposal**, the price includes all Services and Goods, deliverables, costs, expenses, taxes and duties.

7.2. Unless otherwise specified in the **RFP** and the **Proposal**, **Supplier** must deliver the full quantity of Goods, or complete the Services to the satisfaction of **Apex-Brasil** before any payments are due.

7.2.1. **Apex-Brasil** reserves the right to refuse payment of Goods and/or Services which it did not request or whose provision it did not authorize.

7.3. **Apex-Brasil** will pay each correct and undisputed invoice within 20 (twenty) business days after its receipt by **Apex-Brasil**, according to the Payment Schedule set out in the **RFP** or its annexes.

7.3.1. **Supplier** will be notified of changes to **Apex-Brasil's** Payment Schedule, which shall not be interpreted as an amendment to the **Agreement**.

7.4. Payment may be delayed If **Supplier** fails to supply the invoice with the information required in Clause 8.

8. INVOICES

8.1. Each invoice shall set forth the following information:

- a) Be in English, Spanish or Portuguese;
- b) Location and name of **Supplier**;
- c) **Supplier's** VAT number;
- d) Invoice number, date and due date;
- e) **Apex-Brasil's** identification and location;
- f) Goods or Services provided, including the quantities, unit price and amount;
- g) VAT percentage and the amount charged, when applicable, as well as the local taxes levied;
- h) Total amount of the invoice; and
- i) Bank transfer data.

9. HARDSHIP CLAUSE

9.1. The **Parties** are bound to perform its contractual duties even if events have rendered performance more onerous than it could have been reasonably anticipated at the time of the conclusion of the contract. Notwithstanding, if the Party proves that: [a] the continued performance of its contractual duties has become excessively onerous due to an event beyond its reasonable control which could not have been reasonably expected to be taken into account at the time of the conclusion of the contract and that [b] it could not reasonably have avoided or overcome the event or its consequences; the **Parties** are bound, within a reasonable time of the invocation of this Clause, to negotiate alternative contractual terms which reasonably address the consequences of the event.

10. CONFIDENTIALITY

10.1. During and after the execution of this **Agreement**, **Supplier**, including its subcontractors and employees or agents, shall not (except as strictly necessary in the course of providing the Services or Goods) use or disclose, or allow to be used or disclosed, any Confidential Information of **Apex-Brasil** without the prior



written consent of **Apex-Brasil**, except: (i) to the extent necessary to comply with any law or regulation; (ii) to the use of its auditors, legal advisers and other professional advisers provided that they employ reasonable endeavors to procure that such persons maintain such confidentiality; and (iii) in order to enforce its rights under this **Agreement**. (iv) to the extent necessary to disclose to **Supplier's** employees, officers, contractors, and directors of the receiving party on a "need to know" basis.

10.2. **Supplier**, including its staff, shall view and process **Apex-Brasil** personal data only on a need-to-know basis and only to the extent necessary to perform this **Agreement** or **Apex-Brasil's** further written instructions.

10.3. **Supplier** shall not use the name, logo, trademark, or any other reference to **Apex-Brasil**, either direct or indirect, in press releases, advertisements, sales literature or other publications and shall not disclose the existence of the **Agreement**, without the prior written consent of **Apex-Brasil**.

10.4. Upon termination of this **Agreement**, for any given reason, **Supplier** shall return to **Apex-Brasil** or destroy, as requested, all copies of confidential information in its possession, certifying this to **Apex-Brasil**, as well as immediately cease the use of any confidential information, regardless of prior notice.

11. ANTICORRUPTION REPRESENTATIONS AND WARRANTIES

11.1. Each Party hereby represents that, at the date of the entering into force of the **Agreement**, itself, its directors, officers or employees have not offered, promised, given, authorized, solicited or accepted any undue pecuniary or other advantage of any kind (or implied that they will or might do any such thing at any time in the future) in any way connected with the **Agreement** and that it has taken reasonable measures to prevent subcontractors, agents or any other third parties, subject to its control or determining influence, from doing so.

11.2. The **Supplier** hereby represents, on its own behalf and on behalf of its managers, officers, employees, agents, owners and shareholders that represent it, that it has knowledge of and fully agrees with the terms of the Apex-Brasil's Code of

and Guide to Conduct that are available at www.apexbrasil.com.br. Failure to provide a copy of the mentioned document in any way shall not prejudice the fact that it should be observed by the **Supplier**.

11.3. For the purposes of this Section, the **Supplier** hereby represents and warrants that:

- a) it has not violated, is not violating, and nor will it violate Brazilian anticorruption laws;
- b) it is aware that it is prohibited any activity that violates the anticorruption laws and that it knows what the consequences are for such violations.

11.4. The **Supplier** agrees to take all necessary measures to comply with all applicable Brazilian and international rules relating to ethical and responsible standards of behavior, including, without limitation, those dealing with human rights, environmental protection and sustainable development.

11.4.1. The **Supplier** undertakes not to employ child labor, forced or compulsory labor.

11.4.2. The **Supplier** shall endeavor to promote an improvement of the environmental performance of the deliverables and especially a decrease of water and energy consumption.

11.4.3. The **Supplier** undertakes to prevent, combat and reduce the negative social impacts its activities may give rise to, opting, whenever possible, for the use of local materials, technologies, raw materials and manpower.



12. GENERAL WARRANTIES

12.1. **Supplier** represents and warrants that it will complete all Services in a professional, skillful manner, with the degree of skill and care that is required by current, good and sound professional procedures. Further, **Supplier** represents and warrants that the Services will be completed in accordance with applicable specifications and will be correct and appropriate for the purposes contemplated in the **Agreement**. **Supplier** represents and warrants that the provision of Services will not conflict with, or be prohibited in any way by, any other agreement or statutory restriction to which **Supplier** is bound.

12.2. **Supplier** represents and warrants that all Goods delivered will be of good quality, free from defects in materials and workmanship, non-infringing of third-party intellectual property or other rights, and will conform to all applicable specifications. If **Apex-Brasil** identifies a warranty problem with the Goods during the warranty period, **Apex-Brasil** will promptly notify **Supplier** of such problems and will return the Goods to **Supplier**, at **Supplier's** expense. Within the time specified in the notification, **Supplier** shall, at **Apex-Brasil's** discretion, either (i) repair or replace such Goods, or (ii) provide a refund.

12.3. If insurances are requested by **Apex-Brasil** in its RFP or are deemed mandatory for the execution of the **Agreement**, **Supplier** must hold the insurance policies required.

13. INDEMNITY

13.1. **Supplier** will indemnify, hold harmless and, at **Apex-Brasil's** request, defend **Apex-Brasil**, its affiliates, officers, directors, customers, agents, and employees, against all claims, liabilities, damages, losses and expenses, including legal fees and cost of suit arising out of or in any way connected with the Goods or Services provided under this **Agreement**, including, without limitation: (i) any claim based on the death or bodily injury to any person, destruction or damage to property, or contamination of the environment and any associated cleanup costs; (ii) any claim (whether related to tax, employment rights or otherwise) that any individual engaged by **Supplier** in relation to this **Agreement** is deemed to be an employee of **Apex-Brasil**; (iii) any claim based on the negligence, omissions or willful misconduct of **Supplier** or any of **Supplier's** staff or sub-contractors; and (iv) any claim by a third party against **Apex-Brasil** alleging that the Services or Goods, the results of such Services, Work Product or any other Goods or processes provided under this **Agreement**, infringe a patent, copyright, trademark, trade secret or other proprietary right of a third party, whether such are provided alone or in combination with other Goods, software or processes. **Supplier** cannot settle any such suit or claim without **Apex-Brasil's** prior written approval.

13.2. **Supplier** will pay or reimburse all costs that may be incurred by **Apex-Brasil** in enforcing this indemnity, including legal fees.

14. LIMITATION OF LIABILITY

14.1. **Supplier** is an independent contractor for all purposes. **Supplier** shall have complete control over the performance of, and the details for accomplishing the Services. In no event shall **Supplier** or its agents, representatives or employees be deemed agents, representatives or employees of **Apex-Brasil**. **Supplier's** employees shall be paid exclusively by **Supplier** for all Services performed. **Supplier** shall comply with all requirements and obligations relating to such employees under federal, state and local law (or foreign law, if applicable). Such compliance shall include, but not be limited to, laws regarding minimum wages, social security, unemployment insurance, federal and state income taxes and workers' compensation insurance.

14.2. **Apex-Brasil** and **Supplier** are independent contractors and nothing in this **Agreement** will be construed as establishing an employer/employee or other agency relationship, partnership or joint venture between them.



15. TERM

15.1. The term of this **Agreement** shall be determined according to the **RFP** and the accepted **Proposal** and cannot exceed 60 (sixty) months.

15.2 This agreement shall be effective from the date of the Parties signatures.

15.3. Extensions to the term of the **Agreement**, up to the limit set forth in 16.1, shall be decided by **Apex-Brasil**, who will notify the **Supplier** of its decision before the expiry date.

15.3.1. This message should not be construed as guaranteeing continuity of engagement. This is only the first contact demonstrating **Apex-Brasil's** intention to renew this contract, and this measure will only materialize with the formalization of a written instrument duly signed by the legal representatives of the **Parties**.

15.4. The term of this **Agreement** and its amendments will expire on the day of the same number of the beginning, or in the immediate one, if it lacks exact correspondence.

15.5. Any of the **Parties** shall be entitled to terminate this **Agreement** at any time by giving not less than 30 days written notice to the other Party, without giving rise to any obligation or compensation, except for the proportional pay of the **Agreement's** price.

15.6. The **Agreement** may be terminated by the **Parties** at any time in the event of *force majeure* that continues for a period of time that prevents the fulfillment of the **Agreement**.

16. RESCHEDULING/CANCELLATION

16.1. **Apex-Brasil** reserves the right to reschedule or cancel any delivery.

16.2. In the event of rescheduling, the **Parties** shall agree, in writing, to a new work plan and payment schedule, if necessary.

16.3. In the event of cancellation, the **Supplier** shall return the amount already paid by **Apex-Brasil**. The **Supplier** may deduct from this amount the expenses incurred by properly evidence.

16.3.1. If there is no amount paid by **Apex-Brasil** to the **Supplier**, **Apex-Brasil** might reimburse the **Supplier** for any evidenced and reasonable expenses incurred by.

17. REMEDIES AND LIQUIDATED DAMAGES

17.1. If **Supplier** breaches this **Agreement**, **Apex-Brasil** has all remedies available under law and equity.

17.2. The full or partial breach of this **Agreement** shall subject **Supplier** to the following penalties:

17.2.1. Late delivery: In the event of an unjustified delay, or failure to communicate thereof, **Supplier** is subject to a daily fine equivalent to 0,33% of the value of the goods and/or services which weren't provided on time.

17.2.2. Immaterial Breach: In the event of a partial breach of this **Agreement**, the **Supplier** is subject to a fine penalty equivalent to 10% of the value of the goods and/or services which cannot be used as intended by the **Parties**. The **Supplier** may also have its right to contract with **Apex-Brasil** and its offices around the world suspended for up to 1 (one) year.

17.2.3. Material Breach: In the event of a full breach of this **Agreement**, the **Supplier** is subject to a fine penalty equivalent to 10% of the total price of the **Agreement**. The **Supplier** shall be also subject to the termination of its **Agreement** with **Apex-Brasil** and may have its right to contract with **Apex-Brasil** and its offices around the world suspended for up to 2 (two) years.



17.3. The **Supplier** shall be notified of the detailed description of the imposed penalties and may present objections within 3 (three) working days after receiving the notice.

17.3.1. Should the **Supplier** fail to present reasonable objections, payment shall be made in accordance with **Apex-Brasil's** guidelines.

17.3.2. **Apex-Brasil** shall be the sole judge of whether Supplier's objections are reasonable and on the applicable penalties.

17.3.3. If payment is not made on time, an additional fine of 10% shall apply to the total amount due.

17.4. The penalties described herein are independent and may be cumulative. If the breach results in losses or damages to **Apex-Brasil** that are higher than the penalties imposed, **Apex-Brasil** shall also have the right to claim compensation for the evidenced losses and damages. The penalties must stand as a minimum indemnity.

18. NOTICES

18.1. All notices given pursuant to this **Agreement** must be in writing and will be properly served if delivered personally, posted, sent by facsimile or e-mailed to the other party at the address or facsimile number or email address set out in this **Agreement** or as otherwise notified in writing by the intended recipient.

18.2. A notice sent by post will be deemed to have been given on the 10th (tenth) business day after posting. A notice sent by facsimile transmission will be deemed to have been given upon confirmation by the sending machine of successful transmission of the total number of pages of the notice. A Notice sent by e-mail will be deemed to have been given on confirmation that the email transmission has been received. A facsimile or email sent after 17h on a business day or on a day which is not a business day will be deemed received on the following business day.

18.3. The **Parties** must inform each other about their new mail or e-mail addresses in writing immediately if any changes occur in the addresses. Otherwise, the notices made to the existing addresses stated herein shall be deemed valid.

19. FORCE MAJEURE

19.1. In the event of an interruption to the supply of Goods or provision of Services to **Apex-Brasil** that **Supplier** attributes to *force majeure*, **Supplier** must notify **Apex-Brasil** immediately of the circumstances, likely duration and impact on the supply of Goods or provision of Services.

19.2. **Apex-Brasil's** obligations to make any payments under this **Agreement** are suspended to the extent that an event of *force majeure* prevents **Supplier** from supplying Goods or providing Services under this **Agreement** for the period of the event of *force majeure*.

20. DISPUTE RESOLUTION

20.1. Before filing any action in law or in equity, the **Parties** shall first attempt, for at least 30 (thirty) days, to resolve any dispute promptly by good faith negotiation between executives who have authority to solve it and who are at a higher level of management than the person directly responsible for the administration of this **Agreement**.

20.2. Any disputes arising from this Agreement, which cannot be resolved amicably, will be settled in accordance with the rules of international law, allowing the parties to appeal to the competent authorities of their countries, in compliance with the rules of jurisdiction in force.

20.3. Pending final resolution of any dispute, **Supplier** shall proceed with performance of this **Agreement** according to **Apex-Brasil's** written instructions so long as **Apex-Brasil** continues to pay amounts not in dispute.



21. ALTERATIONS

21.1. Any proposed changes to the conditions set forth in the **Proposal**, including its spreadsheets and annexes, shall be mutually agreed to, in written, by the **Parties**.

21.2 **Supplier** may not object to increases or decreases, at **Apex-Brasil's** discretion, of up to 25% (twenty-five percent) in the initial amount of construction works, services or purchases, and of up to 50% (fifty percent) in the initial amount of building or equipment restoration, considering their updated values.

22. PERSONAL DATA

22.1. In the performance of any activities related to the execution of the contracted services, the Parties declare and guarantee that they fully comply with the national and international personal data protection legal regime, endeavoring to carry out all the processing of personal data necessary for the execution of services in strict compliance with the Law.

22.2. Apex-Brasil reserves the right to monitor, audit and enforce Supplier's compliance with Personal Data Protection obligations, without implying any diminution of the Supplier's liability under the Law and these Terms and Conditions.

23. MISCELLANEOUS

23.1. No delay or omission on the part of either Party in requiring performance by the other party of its obligations will operate as a waiver of any rights.

23.2. **Supplier** must demonstrate that it has full power and authority to enter into and perform this **Agreement**, and that the person signing this **Agreement** on its behalf has been properly authorized and empowered to enter into it.

23.3. If any provision of this **Agreement** is held by a court of competent jurisdiction to be unenforceable, invalid or illegal, it will be severed and the remainder of this **Agreement** will remain in full force and effect.

23.4. The **Supplier** shall not, unless prior authorization has been given by **Apex-Brasil**, transfer this **Agreement** to another company. The **Supplier** shall be responsible for the proper execution of any sub-contract placed by it in connection with this **Agreement**.

23.5. The **Agreement** may be amended, if necessary, only by a written instrument duly signed by the legal representatives of the **Parties**.

23.6. **Apex-Brasil** reserves the right to modify these **Terms and Conditions** at any time without prior notice to reflect strategic changes or new regulations.

23.7. In the event of any conflict or inconsistency between the content of any document and the content of any other provision in these **Terms and Conditions**, the **Terms and Conditions** shall prevail.

23.8. **ApexBrasil** shall have the right to set off, withhold, deduct, or recoup from any payment or amount due or payable to Supplier under this Agreement any and all amounts that are owed to ApexBrasil by Supplier under this Agreement or any other agreement between the parties. The **Supplier** acknowledges that this setoff provision is a material term of this Agreement and that **ApexBrasil's** rights hereunder shall be cumulative with, and in addition to, any other rights or remedies available to **ApexBrasil** under this Agreement, at law, or in equity.

24. ELECTRONIC SIGNATURES

24.1 The **Parties** acknowledge and agree that these **Agreement** could be executed by electronic signature, which shall be considered as an original signature for all purposes with the same force and effect as an original signature.



24.2 The **Parties** agree that any electronically signed document (including these **Terms and Conditions**) shall be deemed (i) to be “written” or “in writing,” (ii) to have been signed and (iii) to constitute a record established and maintained in the ordinary course of business and an original written record when printed from electronic files.

24.3 Paper copies or “printouts,” if introduced as evidence in any judicial, arbitral, mediation or administrative proceeding, will be admissible as between the parties to the same extent and under the same conditions as other original business records created and maintained in documentary form.

24.4 For purposes hereof “**electronic signature**” means any electronic method of attesting the authorship and integrity of documents in electronic form, as long as proven through a comprehensive digital audit trail sufficient to ensure the parties digital identification; “**documents in electronic form**” means any document that has been digitally produced; and “**electronic signed document**” means a document in electronic form to which an electronic signature is attached. Also consider “**digital signature**” as a type of “**electronic signature**” in which the process used to sign the electronic document was done using personal X.509 digital certificates issued by a Certification Authority accredited by the current local country legislation.

25. GOVERNING LAW

25.1. This **Agreement**, and the interpretation, construction and enforceability hereof, and all rights and obligations of the **Parties**, whether arising under this **Agreement** or otherwise, shall be governed by and construed in accordance with the laws of Brazil, without giving effect to any principles of conflict of laws.



www.thesoutherngroup.com

APEX004.2026
PUBLIC AFFAIRS AND GOVERNMENT
RELATIONS SERVICES RFP
BEST AND FINAL OFFER (BAFO)

Prepared for



July 1, 2026

BEST AND FINAL OFFER LETTER

July 1, 2026

Brazilian Trade and Investment Promotion Agency - ApexBrasil
201 S. Biscayne Boulevard, Suite 1200
Miami, FL 33131

RE: APEX004.2026 - Best and Final Offer (BAFO) - Public Affairs and Government Relations Services

Dear ApexBrasil Evaluation Committee,

Thank you for shortlisting TSG Advocates DC LLC for the Best and Final Offer (BAFO) phase of RFP APEX004.2026, in accordance with Clause 7 of the RFP. We are honored to have advanced through your technical evaluation, and we are pleased to submit this Best and Final Offer together with the revised proposal that follows.

ApexBrasil plays a vital role in elevating Brazil's global competitiveness, promoting exports, attracting foreign investment, and positioning Brazilian companies within international value chains. Achieving this mission in Washington, D.C. requires more than visibility; it demands a partner with deep policy fluency, trusted institutional relationships, and the agility to translate U.S. developments into strategic advantage. TSG Advocates DC LLC (TSG Advocates) stands ready to serve as that partner in response to RFP APEX004.2026, delivering proactive intelligence, tailored engagement, and measurable impact for ApexBrasil and its stakeholders.

UNDERSTANDING YOUR NEEDS

ApexBrasil's stakeholders operate within a rapidly evolving trade environment where regulatory actions, multilateral and bilateral dynamics, and congressional processes can affect market access with little notice. ApexBrasil requires a partner who keeps Brazilian exporters ahead of policy shifts, synthesizes complex regulatory signals into clear, sector-specific guidance, and stands ready to respond to time-sensitive challenges across priority industries including coffee, beef, granite, machinery, electronics, animal protein, and autoparts. We understand that ApexBrasil values proactive monitoring, precise stakeholder engagement, and practical recommendations that translate U.S. policy developments into measurable outcomes for Brazilian firms and investors.

DELIVERING RESULTS FOR APEXBRASIL

TSG Advocates brings a team that combines long-standing institutional knowledge with day-to-day engagement across the agencies and committees that shape U.S. trade policy. Our work for ApexBrasil will focus on converting situational awareness into strategic advantage through the following, client-centered activities:

- Anticipate trade risks by monitoring Section 301 and Section 232 investigations, USTR activity, and executive-branch regulatory moves, alerting ApexBrasil in advance of developments that could affect Brazilian exporters and supply chains.

- Position ApexBrasil to participate in the policy conversations that matter by cultivating substantive relationships with Congressional staff, Commerce, State, USDA, and USTR officials, ensuring your perspectives carry weight when policymakers debate and decide the issues that matter.
- Design and execute high-impact engagements such as briefings, sector roundtables, and targeted meetings that connect Brazilian exporters and investors with U.S. interlocutors whose decisions influence market access and regulatory outcomes.
- Deliver actionable, sector-specific intelligence tailored to ApexBrasil's priority industries, including regulatory trend analysis, competitor activity, and opportunity briefs that support trade promotion and investment attraction.
- Provide regular intelligence briefings that move beyond reporting to include concrete recommendations and prioritized next steps for ApexBrasil and its private-sector partners.
- Build ApexBrasil's institutional capacity through training and stakeholder orientation sessions that prepare Brazilian companies to engage Washington effectively and confidently.
- Maintain rapid-response readiness with protocols for crisis communications and fast-mobilization support to preserve reputation and minimize disruption when urgent issues arise.
- Ensure continuity of influence via a bipartisan approach and institutional memory that keep ApexBrasil's priorities visible across election cycles and administrative changes.
- Offer flexible on-demand support to handle specialized or high-volume requests, calibrated so ApexBrasil pays only for incremental work beyond the agreed monthly scope.

COMMITMENT TO APEXBRASIL

TSG Advocates will deliver this work with rigorous confidentiality, robust data-protection practices, and disciplined reporting. We measure success by the tangible improvements in market access, the clarity of recommendations provided to Brazilian exporters, the quality of institutional engagements we secure, and ApexBrasil's enhanced visibility and credibility in Washington. We share ApexBrasil's view that trade and investment promotion are engines of sustainable economic growth, and we will act as a pragmatic, accountable partner in service of that mission.

Best and Final Pricing. As our Best and Final Offer, we are pleased to present ApexBrasil with our most competitive pricing: a fixed, all-inclusive flat monthly fee of \$20,000 per month for the twelve-month engagement, totaling \$240,000. This fee is fully inclusive of all taxes, fees, and expenses, with no separate charges. Complete pricing details are provided in Section E of this proposal.

By submitting this proposal, TSG Advocates affirms acceptance of the RFP terms and ApexBrasil's Supplier General Terms and Conditions. We also acknowledge receiving Inquiry 1 RFP APEX004 on June 17, 2026. We welcome the opportunity to discuss any aspect of this response and to refine our approach to best meet ApexBrasil's objectives. This Best and Final Offer, including its pricing, remains firm and open for acceptance for six (6) months from the July 1, 2026 submission date, expiring on January 1, 2027.

Respectfully submitted,



Founding Partner, TSG Advocates DC LLC
Authorized to bind TSG Advocates DC LLC

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A. COMPANY OVERVIEW AND RELEVANT EXPERIENCE IN THE PUBLIC AFFAIRS/GOVERNMENT RELATIONS

COMPANY BACKGROUND AND HISTORY

TSG Advocates LLC (TSG Advocates) is a premier federal lobbying and government relations firm headquartered in Washington, D.C., and a member of The Southern Group network. With over 27 years of experience driving successful advocacy efforts across the United States, The Southern Group has cultivated a deep foundation of influence throughout Florida, including Tallahassee, Jacksonville, Orlando, Tampa Bay, Miami, and Broward, and the Southeast, including Columbia, SC; Atlanta, GA; and Raleigh, NC.

Recognizing the importance of global engagement and strategic partnerships, The Southern Group expanded its reach to Washington, D.C., with the creation of TSG Advocates. We designed this move to bring our proven expertise and extensive network directly into the heart of federal policymaking, where we now proudly support international clients like ApexBrasil in navigating the U.S. policy landscape. Our long-standing success reflects a commitment to delivering results, building trusted relationships across administrations, and evolving political climates.

OUR WESTERN HEMISPHERE PRACTICE

TSG Advocates is more than a federal lobbying firm; we are strategic thought partners operating across the Western Hemisphere. Anchored by The Southern Group's strong ties to Florida, a critical gateway to Latin America and an increasingly influential hub for international policy, trade, and diplomacy, we bridge the gap between business interests, regional governments, and decision-makers in Washington and across the Americas. Our Western Hemisphere practice is purpose-built to support partners like ApexBrasil in navigating the complex political, economic, and regulatory environments of the region, integrating deep regional expertise with our established federal advocacy platform to deliver cohesive, cross-border strategies.

Central to this practice is the strength of our diplomatic relationships. We advocate across the Hemisphere by leveraging unparalleled relationships with embassies, ambassadors, and the U.S. Department of State, representing clients before U.S. agencies, Congress, and regional governments. For ApexBrasil, this means a partner equipped to engage the diplomatic missions and State Department officials whose decisions shape the U.S.-Brazil commercial relationship, ensuring Brazil's trade and investment priorities are advanced through political and diplomatic channels alike, and that ApexBrasil benefits from real-time market intelligence drawn directly from those relationships.

Across the Hemisphere, our approach rests on three pillars: access to the government, business, and community leaders who matter; advocacy that advances policy goals, supports trade, and mitigates risk; and advice grounded in real-time political intelligence and regional insight. Together, they equip ApexBrasil to operate with clarity and confidence in an interconnected landscape.

THE RIGHT PARTNER FOR APEXBRASIL

ApexBrasil's success in Washington depends on more than a presence in the city. It depends on a partner who understands how U.S. trade and investment policy is made, who already holds the relationships that matter, and who can turn fast-moving developments into advantage for Brazilian exporters and investors. TSG Advocates was built for exactly this work. We pair the federal reach of a Washington government relations firm with the Western Hemisphere proximity and Florida roots of The Southern Group, giving ApexBrasil a partner established where its U.S. operations are concentrated and active where its policy interests are decided.

27

Years of advocacy across the United States

8

Experts based in Washington, D.C.

100+

Years of combined federal experience

3

Lead partners as your primary points of contact



Hemisphere Proximity

Established in Miami, ApexBrasil's U.S. hub, and active in Washington, D.C.



Bipartisan Access

Trusted relationships across both parties and every branch of government.



Sector Fluency

Built around Brazil's priority export and investment industries.



One Integrated Program

Dedicated hours, named contacts, and full-spectrum scope as one team.

ALIGNED WITH YOUR STRATEGIC OBJECTIVES

ApexBrasil has set clear objectives for this engagement: to strengthen its institutional positioning and credibility with U.S. policymakers, to advance Brazil's commercial and investment interests across priority sectors, to improve access to decision-makers in the Executive Branch, Congress, and the regulatory agencies, to anticipate and mitigate policy and regulatory risk, and to align Brazilian public- and private-sector stakeholders with U.S. policy dynamics. Our approach is organized around these objectives. The table below maps each one to the way we deliver it.

ApexBrasil's Objective	How TSG Advocates Delivers
Strengthen ApexBrasil's institutional positioning and credibility with U.S. policymakers	A consistent, high-level presence in Washington built on bipartisan relationships and structured institutional engagement, establishing ApexBrasil as a credible, respected voice on Brazil-U.S. trade and investment.
Advance Brazil's commercial and investment interests across priority sectors	Sector-specific advocacy and intelligence across Brazil's priority export industries, connecting Brazilian exporters and investors with the U.S. interlocutors who influence market access.

ApexBrasil's Objective	How TSG Advocates Delivers
Improve access to decision-makers in the Executive Branch, Congress, and regulatory agencies	Working relationships at USTR, Commerce, State, and USDA, and across the congressional committees and members who set trade and appropriations policy.
Anticipate, monitor, and mitigate policy and regulatory risk	Real-time monitoring of Section 301 and 232 actions, USTR activity, and regulatory developments, paired with early-warning and rapid-response protocols that protect Brazilian trade interests.
Align Brazilian public and private stakeholders with U.S. policy dynamics	Stakeholder mapping, targeted briefings, and capacity-building that keep ApexBrasil's public- and private-sector partners coordinated and prepared to engage Washington effectively.

PRESENT WHERE YOU OPERATE, ACTIVE WHERE DECISIONS ARE MADE

We work in the same hemisphere and the same markets as ApexBrasil. The Southern Group's deep roots across Florida, including Miami (ApexBrasil's principal U.S. hub), give ApexBrasil a partner already established in its main U.S. market, while our Washington team places us inside the federal arenas where trade and investment decisions are shaped: the agencies, the committees, and the White House. That combination lets us move quickly between ApexBrasil's commercial centers and the policy rooms that affect them, with cultural fluency and real-time responsiveness, including availability across Brazil's time zones.



TSG Advocates connects ApexBrasil directly to the U.S. institutions that set trade, investment, and appropriations policy.

BUILT FOR BRAZIL'S TRADE AND INVESTMENT PRIORITIES

TSG Advocates brings a track record built on the issues that matter most to ApexBrasil. We have represented foreign governments and multinational companies on U.S. trade policy, tariff matters, and market access; advised clients on attracting and protecting foreign direct investment; and worked across manufacturing, agriculture, energy, and technology to address supply-chain and procurement challenges. That experience maps directly onto Brazil's priority export sectors, from coffee, beef, and animal protein to machinery, electronics, autoparts, and critical materials, and equips us to translate sector-specific developments into clear, practical guidance for ApexBrasil and its companies. Our bipartisan team holds working relationships at the Office of the U.S. Trade Representative, the Departments of Commerce, State, and Agriculture, and across the congressional committees that set trade and appropriations policy. Because those relationships span both parties, we sustain ApexBrasil's access and credibility across election cycles and administrative changes.

THE SERVICES YOU WANT, DELIVERED AS ONE PROGRAM

The government relations services ApexBrasil is seeking are precisely the services we are built to provide: proactive monitoring and analysis, stakeholder mapping and engagement, meetings and mission support, advisory policy positioning, reporting and recommendations, crisis communication and rapid response, bipartisan dialogue, and flexible on-demand support. We deliver them as a single, integrated program rather than a list of separate tasks, with dedicated monthly hours, structured deliverables, and named points of contact, so ApexBrasil always knows what to expect and whom to call. The result is a high-performance advocacy platform that keeps ApexBrasil informed, positioned, and ready to act.

A PARTNER YOU CAN RELY ON

We approach this engagement as a long-term partnership in service of ApexBrasil's mission. We commit to rigorous confidentiality, robust data protection, disciplined reporting, and rapid responsiveness, and we measure our success by ApexBrasil's: by improved market access, stronger institutional standing, and the tangible results our advocacy produces for Brazilian firms and investors in the United States. We share ApexBrasil's conviction that trade and investment promotion drive sustainable growth, and we will act as a pragmatic, accountable partner in advancing that mission in Washington.

B. TEAM COMPOSITION AND BIOS OF KEY PERSONNEL

TEAM COMPOSITION

TSG Advocates has assembled a bipartisan team of seasoned professionals uniquely positioned to advance ApexBrasil's mission of promoting Brazilian exports, attracting foreign investment, and enhancing Brazil's global competitiveness. Collectively, our team brings more than one hundred years of experience in U.S. federal policy, public affairs, and international advocacy, delivering strategic insight and institutional access that few firms can match.

We operate in the same Western Hemisphere as ApexBrasil, with deep regional understanding and proximity that support real-time responsiveness and cultural alignment. The proposed team includes three lead lobbyists who will serve as ApexBrasil's primary points of contact and strategic advisors, supported by five additional professionals with complementary strengths in legislative monitoring, stakeholder engagement, coalition building, strategic communications, national security, and Western Hemisphere affairs. Together, we offer ApexBrasil direct access to the individuals and institutions shaping U.S. trade and investment policy, ensuring Washington's decision-makers hear, understand, and advance your priorities.

ENGAGEMENT STRUCTURE

The chart below shows how TSG Advocates is organized to serve ApexBrasil. Three founding partners serve as lead lobbyists and primary points of contact, supported by a bench of senior advisors and specialists spanning trade, appropriations, regulatory, national-security, and communications disciplines.



Team Capability Matrix

The matrix below consolidates our team's qualifications into a single reference. The columns on the left map each team member to ApexBrasil's priority export and investment sectors. The columns on the right map each team member to the scope-of-services activities described in RFP §2.1. Each mark reflects substantive working experience or direct responsibility in that area.

Team Member	Brazilian Priority Export Sectors							Scope of Services (RFP §2.1)							
	Agribusiness & Food	Aerospace & Defense	Energy & Natural Resources	Manufacturing & Autoparts	Technology & Electronics	Mining & Materials	General / Cross-Sector	Monitoring & Analysis	Stakeholder Engagement	Meetings & Events	Policy Positioning	Reporting & Recommendations	Crisis & Rapid Response	Bipartisan Dialogue	D.C. Missions & Agenda
Lead Lobbyists & Primary Contacts															
Edgar Castro Founding Partner · Miami Trade promotion, procurement policy, and Latin American affairs	✓			✓	✓		✓	✓	✓	✓	✓			✓	✓
Daniel Diaz-Balart Founding Partner · Washington, D.C. / Miami Appropriations, Western Hemisphere relations, and coalition building	✓	✓					✓	✓	✓	✓	✓			✓	✓
Chase Kroll Founding Partner · Washington, D.C. Strategic communications, defense and aerospace, congressional strategy		✓			✓		✓		✓	✓	✓	✓	✓		✓
Senior Advisors & Specialists															
Beau Rothschild Partner · Washington, D.C. Congressional relations, trade policy, energy, and natural resources			✓	✓	✓	✓		✓	✓	✓	✓			✓	✓
Kaitlyn Roberts Partner · Washington, D.C. Executive-branch engagement, regulatory strategy, interagency coordination			✓				✓	✓	✓		✓	✓			✓
Nicholas Raineri Partner · Washington, D.C. National security, supply chain, and public-private investment		✓		✓	✓	✓	✓	✓	✓		✓	✓			✓
Brian Darling Partner · Washington, D.C. Legislative strategy, public affairs, and media influence							✓	✓	✓		✓	✓	✓	✓	
Jonathan "Joe" Owen Partner · Washington, D.C. Western Hemisphere defense and diplomacy, homeland security, and crisis response		✓	✓	✓	✓		✓	✓	✓	✓	✓	✓		✓	

A mark indicates substantive working experience or direct responsibility in that area, not general familiarity. Capacity-building and on-demand support are delivered firm-wide across the full team.

TEAM AVAILABILITY AND RESPONSIVENESS

Our team commits to providing ApexBrasil with exceptional responsiveness and availability:

Dedicated Service Model: The three lead lobbyists will serve as ApexBrasil's primary points of contact, ensuring continuity, deep understanding of your priorities, and rapid response to emerging opportunities and challenges.

Response Time Commitment: Our team commits to responding to your inquiries within 2 business hours during standard business hours (9 AM - 6 PM ET) and within 4 hours for urgent matters outside business hours.

Proactive Communication: We will provide regular updates on legislative and regulatory developments, proactively alerting ApexBrasil to opportunities and threats without waiting for a request.

Washington-Based Team: All eight team members work from Washington, D.C., ensuring immediate access to Capitol Hill, federal agencies, and stakeholder organizations.

Flexible Meeting Availability: Our team will accommodate your schedule for strategic planning sessions, briefings, and coordination calls, including availability for Brazil time zones when needed.

Surge Capacity: During critical advocacy periods (e.g., trade negotiations, appropriations cycles, major legislation), we can deploy additional resources from The Southern Group network to ensure ApexBrasil's priorities receive maximum attention.

RESUMES

The Appendix includes resumes that highlight our proposed team's full qualifications and experience focused on ApexBrasil's priorities.

C. DESCRIPTION AND METHODOLOGY

PROPOSED SERVICES FOR APEXBRASIL

TSG Advocates proposes an integrated advocacy program designed to advance ApexBrasil's mandate to expand Brazilian exports and investment in the United States. The program is organized into ten coordinated service areas spanning intelligence, stakeholder engagement, policy advisory, institutional presence, and rapid response, each resourced with dedicated monthly hours, defined deliverables, and measurable outcomes.

Delivered together, these services position ApexBrasil not merely to track Washington's policy environment but to shape it, anticipating risk, seizing opportunity, and building enduring relationships across the U.S. government, industry, and civil society. The framework below maps each service area to the value it creates; the table and detailed descriptions that follow set out scope and resourcing for each.

Integrated Advocacy Framework

Ten coordinated service areas, organized around three pillars of value for ApexBrasil



A. STRATEGIC MONITORING & ANALYSIS

We continuously track and interpret U.S. federal legislative and regulatory activity bearing on trade, investment, and the Brazil-U.S. economic relationship. Coverage spans the White House, the Office of the U.S. Trade Representative (USTR), and the Departments of Commerce, State, and Agriculture, with particular attention to bills moving through Congress and to investigations and actions under Sections 301 and 232 that could affect Brazilian exports to the United States.

Drawing on primary sources, direct contact with policymakers, and advanced tracking tools, we convert this activity into timely intelligence. Each briefing isolates the risks and opportunities most relevant to ApexBrasil's priority sectors and recommends where and how to engage, delivered in a clear, decision-ready format.

B. STAKEHOLDER MAPPING & ENGAGEMENT

We design and maintain a targeted engagement strategy built around the U.S. institutions that shape trade policy affecting Brazil. Key actors, including congressional staff, executive-branch officials, chambers of commerce, trade associations, and sector representatives, are identified and segmented by influence, alignment, and accessibility to focus effort where it carries the greatest weight.

A living stakeholder map and multi-channel outreach turn that intelligence into influence through direct meetings, coalition-building, and tailored communications. Spanning congressional leadership, agency staff, and think tanks, this network establishes ApexBrasil as a credible and respected voice within Washington's trade-policy community.

C. MEETINGS & EVENTS SUPPORT

We provide end-to-end support for the meetings and events that advance ApexBrasil's objectives in Washington, from briefings and roundtables to high-level meetings with agencies, congressional offices, and policy institutions. Timing, messaging, and participants are aligned so that every engagement is purposeful and professionally executed.

Support covers stakeholder targeting, scheduling, briefing preparation, on-site facilitation, and structured follow-up, and extends to larger formats such as receptions, trade missions, and delegation visits. The result strengthens ApexBrasil's presence in Washington and positions Brazilian companies and sector representatives effectively within the U.S. policy environment.

D. ADVISORY & POLICY POSITIONING

We help position Brazilian private-sector interests within the U.S. policy debates that matter most, delivering sector-specific analysis of the trade, investment, and regulatory developments affecting Brazil's competitiveness in the U.S. market. Our advice moves beyond summary to strategic context and concrete recommendations that ApexBrasil and its stakeholders can act on.

Working from a structured analytical framework, we assess each development across trade impact, regulatory implications, stakeholder dynamics, and response options, with priority given to the sectors ApexBrasil leads: agrifood, manufacturing, technology, and investment. The analysis informs proactive advocacy and keeps Brazilian industries well positioned as the U.S. landscape evolves.

E. ACTIVITY REPORTS & STRATEGIC RECOMMENDATIONS

We document activity, synthesize intelligence, and provide forward-looking guidance through structured reporting that keeps ApexBrasil's leadership and sector specialists aligned. Each report captures key developments, stakeholder engagements, and emerging policy trends relevant to Brazilian trade and investment.

Reports record completed activities, assess sector-specific impact, and identify priority actions for stakeholders in both Brazil and the United States, while flagging upcoming risks and opportunities. This discipline supports informed decisions, strengthens institutional memory, and ensures continuity across the advocacy program.

F. CAPACITY BUILDING INITIATIVES

We equip ApexBrasil staff and Brazilian stakeholders to engage the U.S. policy environment with confidence. Tailored briefings cover public-affairs fundamentals, Washington's institutional dynamics, and the regulatory processes most relevant to Brazilian trade interests.

Sessions draw on practical benchmarks and real-world case studies and are offered in person or online, supported by advocacy toolkits, glossaries, and reference guides. Over time, this investment deepens Brazil's advocacy capability and reduces reliance on external counsel.

G. CRISIS COMMUNICATION & RAPID RESPONSE

We stand ready to help ApexBrasil navigate reputational, policy, or stakeholder crises affecting Brazilian trade interests. When events break, we move quickly to assess exposure, shape strategic messaging, and guide engagement with the stakeholders who matter most.

Following a defined protocol, we evaluate implications, coordinate communications, and engage the relevant congressional offices, agencies, and trade associations. Once the situation stabilizes, we deliver a record of actions taken and recommend longer-term mitigation, strengthening ApexBrasil's readiness for the next high-stakes moment.

H. BIPARTISAN RELATIONSHIPS & STRATEGIC DIALOGUE

We sustain engagement across both parties and the Executive Branch so that ApexBrasil's priorities are heard and respected regardless of political shifts. Relationships with Republican and Democratic stakeholders, including committee leaders, caucuses, and agency officials, are built on trust, consistency, and nonpartisan credibility.

Guided by a dynamic relationship matrix, we direct outreach, event participation, and communications that resonate across party lines. This continuity preserves ApexBrasil's influence through political transitions and reinforces its standing as a reliable voice in Washington.

I. ON-DEMAND SUPPORT

We provide flexible support for urgent requests, company visits, and time-sensitive opportunities, whether a Brazilian company needs guidance on U.S. regulations, a sector representative is preparing for meetings, or an emerging issue demands immediate attention, all without disrupting ongoing priorities.

Support is activated as needed and may include stakeholder briefings, event coordination, rapid analysis, and targeted outreach. Requests beyond the monthly allocation are accommodated under a separate fee structure, giving ApexBrasil the agility to act quickly while scaling support efficiently.

J. INSTITUTIONAL ENGAGEMENT AGENDA (WASHINGTON, D.C.)

We design, coordinate, execute, and follow up on multi-day institutional engagement agendas in Washington on behalf of ApexBrasil and its stakeholders. Each agenda is aligned to ApexBrasil's strategic and advocacy objectives, structured around meetings with relevant and appropriately senior stakeholders, and built to maximize engagement outcomes, with missions extending up to two (2) consecutive days.

Every agenda is proposed in advance for ApexBrasil's approval and backed by full logistical coordination, briefing materials, and follow-up for each engagement. Beyond individual missions, we nurture the relationships established so that ApexBrasil's institutional presence in Washington remains consistent, credible, and high-level, with each mission building on the access and momentum of the last.

HILL HOUSE: A DEDICATED WASHINGTON CONVENING VENUE

TSG Advocates will support the planning and execution of in-person strategy convenings and stakeholder meetings for ApexBrasil in Washington, D.C., hosted at our dedicated venue on Capitol Hill. These convenings reinforce the Institutional Engagement Agenda and are scheduled in coordination with ApexBrasil around the policy calendar and ApexBrasil's priorities, rather than on a fixed schedule.

Venue:

TSG Hill House

214 A St NE

Washington, D.C. 20002

Support includes:

- Agenda development in coordination with ApexBrasil

- Identification and outreach to relevant Washington stakeholders
- Coordination with policymakers, agency officials, and subject-matter experts
- On-site logistical and convening support

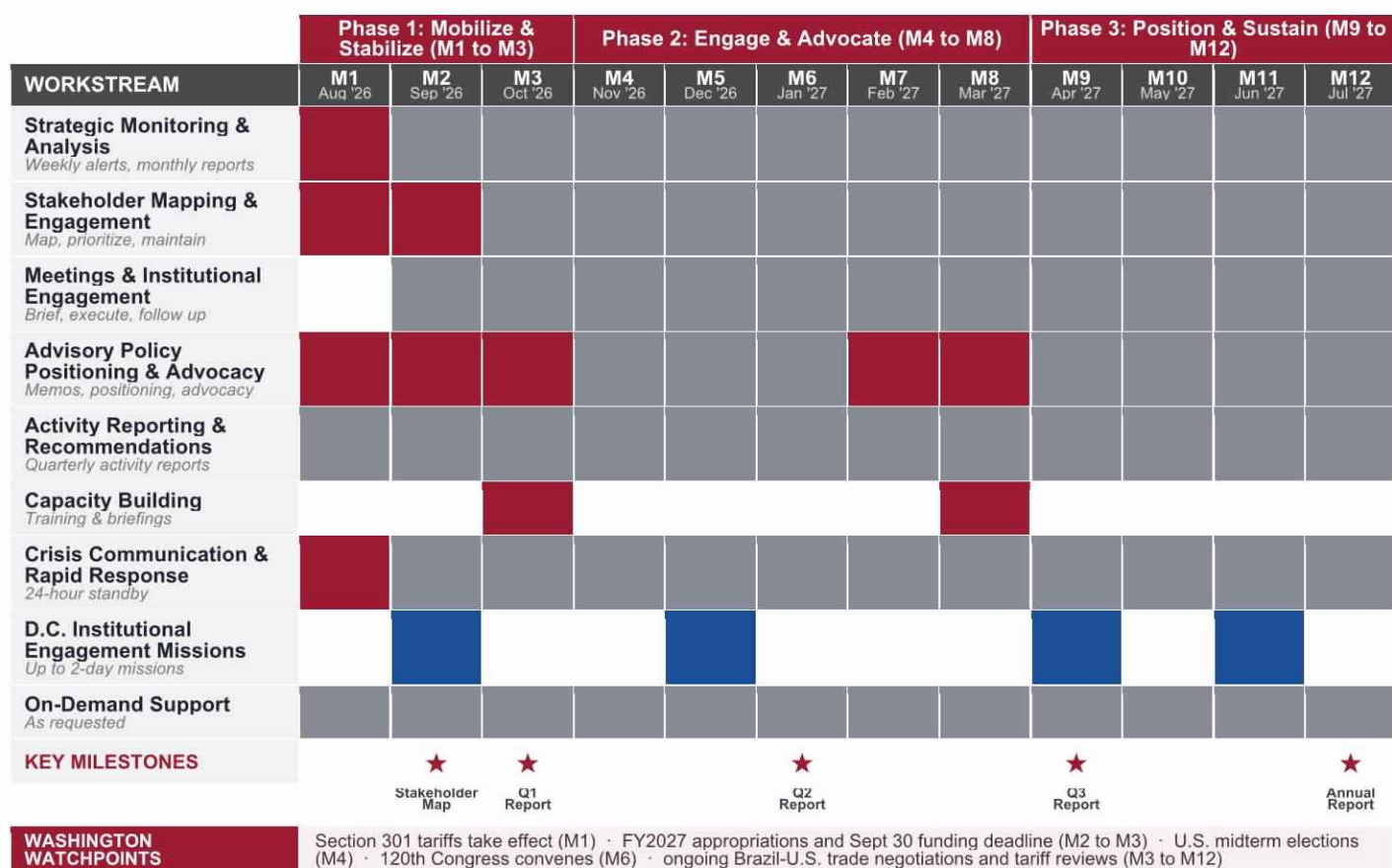
These convenings serve as high-value forums for dialogue between ApexBrasil, policymakers, and industry leaders, reinforcing ApexBrasil's leadership role in advancing Brazilian exports, investment, and the U.S.-Brazil commercial relationship.

Cadence & Communication

- **Weekly:** alerts on time-sensitive U.S. policy developments, with regular coordination calls with the ApexBrasil team
- **Monthly:** Policy Monitoring Report synthesizing key developments, impacts, and forward-looking analysis
- **Quarterly:** Activity Report with retrospective analysis and forward-looking recommendations
- **Ongoing / on-demand:** strategic advisory support, rapid response, and Washington convenings scheduled as needed

12-MONTH EXECUTION TIMELINE

The chart below offers an approximate, illustrative view of how the workstreams could unfold across a full 12-month engagement with ApexBrasil. It is intended for general understanding rather than as a commitment to specific dates or sequencing. The precise timing, cadence, and priorities would be confirmed together with ApexBrasil once we meet to discuss its exact needs, and adjusted as those needs evolve over the course of the engagement. Within the chart, burgundy indicates intensive build phases, grey reflects ongoing execution, and blue marks D.C. institutional missions. Milestone markers show indicative delivery targets, and the Washington watchpoints band anchors the schedule to the U.S. policy calendar.



Intensive build phase
 Ongoing execution
 D.C. mission (up to 2 days)
 Milestone / key deliverable

Indicative schedule. Month one aligns to the date of contract signature; the agreement runs for 12 months per the RFP. Washington watchpoints reflect the policy calendar as of June 2026.

D. LIST OF CURRENT OR PAST CLIENTS SIMILAR WITH SCOPE

Given the volume of our client listings, we have provided this information in **Appendix 2 and Appendix 3:** at the end of our proposal for ease of review.

COMPANY BACKGROUND AND HISTORY

The references below showcase both our firm's and our proposed team's extensive experience from the last five years in providing support aligned with ApexBrasil's needs as outlined in this RFP.

Associated Energy Group, LLC (AEGFuels)	
Contact Name:	Chris Clemnti, CEO
Address:	701 Waterford Way, Suite 490 Miami, FL 33126
Phone:	[REDACTED]
E-Mail:	[REDACTED]
Summary:	We are successfully supporting the advancement of AEG's fuel supply to Department of Defense operations and the administration of the U.S. Government's AirCard Program, an effort that highlights our effectiveness in navigating and influencing complex federal programs.

Axon	
Contact Name:	James Norton
Address:	17800 N. 85th St., Scottsdale, AZ 85255
Phone:	[REDACTED]
E-Mail:	[REDACTED]
Summary:	This engagement centers on advancing Axon's priorities, such as influencing ATF policy, securing federal funding for technology procurement, and supporting legislation aimed at reducing gun violence and improving emergency response.

Volkswagen	
Contact Name:	Jacqueline Murphy
Address:	601 Pennsylvania Ave NW, Suite 740, Washington, DC 20004

Phone:	[REDACTED]
E-Mail:	[REDACTED]
Summary:	We are successfully supporting Volkswagen by advancing policies that promote EV market growth, navigating complex international trade challenges, ensuring environmental compliance, and building strong relationships with the White House, key Members of Congress, and federal regulatory agencies, positioning the company as a leader in sustainable and competitive automotive innovation.

E. PRICING STRUCTURE AND BILLING TERMS

MONTHLY FEE AND ANTICIPATED EXPENSES

As our Best and Final Offer, TSG Advocates proposes a fixed, all-inclusive flat monthly fee of \$20,000/month for a twelve-month engagement, totaling \$240,000. This represents our most competitive pricing and reflects our firm commitment to establishing a long-term partnership with ApexBrasil and to supporting Brazil's trade and investment priorities in the United States. This fee is inclusive of all applicable taxes and fees; no taxes, fees, or additional charges will be billed separately. It covers all services outlined in the Scope and Specifications of RFP APEX004.2026, including strategic monitoring, stakeholder engagement, policy analysis, capacity building, and reporting, delivered by our full Washington D.C. team. Consistent with the RFP's pricing terms, our proposed rate will remain firm and open for six (6) months from the date of proposal submission.

We are happy to discuss adjustments should the scope or need evolve during the contract period.

F. SUBCONTRACTORS

For this proposal, we confirm that our internal team will perform all work exclusively. We possess the necessary expertise, resources, and capacity to fulfill all project requirements without the need for subcontracting. This approach ensures direct control over all aspects of project execution, promotes streamlined communication, and reinforces our commitment to delivering high-quality outcomes within the proposed timeline and budget. By utilizing our in-house capabilities, we can maintain consistency in performance, accountability, and adherence to all contractual and regulatory obligations.

G. DIFFERENTIATORS AND ADDED VALUE

OVERVIEW

TSG Advocates offers a distinctive blend of federal access, sector-specific expertise, and international advocacy experience that aligns seamlessly with ApexBrasil's strategic objectives. Our approach goes beyond meeting the requirements outlined in the RFP; we consistently exceed expectations through a disciplined, high-engagement methodology that transforms intelligence into actionable influence.

Our bipartisan team, comprised of former senior officials from both Republican and Democratic administrations, brings unmatched credibility and continuity across political transitions. We maintain direct, longstanding relationships with key decision-makers at the U.S. Trade Representative (USTR), Departments of Commerce, Agriculture, and State, as well as with Congressional leaders and influential policy committees.

TSG Advocates has successfully represented foreign governments, including Costa Rica, the Dominican Republic, and Taiwan, on complex trade and investment matters. This experience equips us with the diplomatic acumen and strategic insight necessary to effectively position Brazil's interests within the U.S. policy landscape.

Leveraging The Southern Group's regional footprint across Florida, Texas, Georgia, and the Southeastern United States, critical corridors for Brazilian exports, we provide ApexBrasil with localized intelligence and advocacy tailored to priority sectors such as agrifood, manufacturing, and technology.

Our commitment to transparency, responsiveness, and measurable outcomes is reflected in our structured reporting, rapid-response capabilities, and capacity-building programs. These services empower ApexBrasil and its stakeholders to engage confidently and effectively in Washington, ensuring sustained influence and strategic success.

DIFFERENTIATORS & ADDED VALUE TABLE

CATEGORY	ADVANTAGES TO APEXBRASIL	STRATEGIC VALUE
Bipartisan Access	Former senior staff from both Republican and Democratic administrations	Ensures ApexBrasil's voice is heard across political transitions and committee leadership changes
Federal + Regional Reach	Offices in D.C., Florida, Georgia, Texas, and the Southeast	Provides federal precision and regional intelligence in key U.S. trade corridors

CATEGORY	ADVANTAGES TO APEXBRASIL	STRATEGIC VALUE
Sectoral Fluency	Deep experience in agrifood, manufacturing, energy, and technology sectors	Delivers tailored analysis and advocacy aligned with ApexBrasil's priority industries
Foreign Government Experience	Represented COMEX (Costa Rica), Dominican Republic, Taiwan	Brings diplomatic fluency and trade negotiation insight to support Brazil's positioning
Rapid Response Capability	Structured protocols for crisis communication and urgent stakeholder engagement	Protects Brazil's reputation and enables swift action during policy or reputational risks
Strategic Monitoring Discipline	Real-time tracking of Section 301/232, USTR actions, Congressional hearings, and agency moves	Keeps ApexBrasil informed and ready to act on developments affecting Brazilian exports
Relationship Mapping & Engagement	Maintains a living matrix of U.S. stakeholders segmented by influence and alignment	Targets the right people with the right message at the right time
Capacity Building Commitment	Offers training modules, webinars, and strategic briefings for Brazilian stakeholders	Builds long-term advocacy capability and reduces reliance on external consultants
On-Demand Flexibility	Provides scalable support for urgent requests, company visits, and time-sensitive opportunities	Ensures ApexBrasil can respond dynamically without overcommitting resources
Transparent Reporting	Delivers structured monthly reports, strategic recommendations, and executive briefings	Supports accountability, strategic alignment, and informed decision-making
Coalition Building	Connects ApexBrasil with aligned trade associations, chambers, and think tanks	Amplifies Brazil's voice through strategic alliances
Strategic Messaging Expertise	Crafts policy communications that resonate with U.S. stakeholders	Strengthens ApexBrasil's credibility and influence in Washington
Multilingual Capability	Team includes fluent Spanish and Portuguese speakers	Enhances engagement with Brazilian stakeholders and cross-cultural diplomacy
Diplomatic Sensitivity	Experienced in representing sovereign interests with discretion and professionalism	Ensures ApexBrasil's positioning reflects national priorities and institutional integrity

APPENDIX

APPENDIX 1 - RESUMES

APPENDIX 2 - COMPREHENSIVE LIST OF ALL CURRENT CLIENTS WITH SIMILAR SCOPE

APPENDIX 3 - CLIENTS SERVED WITHIN THE PRECEDING 24-MONTHS OF THE SUBMISSION DATE

APPENDIX 4 - CLARIFICATIONS



Edgar Castro

Edgar Castro is a Founding Partner of The Southern Group's Miami office, which he helped establish in 2013. With over two decades of experience in government affairs, he specializes in legislative advocacy, campaign fundraising, community relations, Hispanic outreach, and strategic lobbying at the federal, state, and local levels.

Edgar has successfully represented municipalities, trade associations, businesses, and nonprofits before the Federal Government, the Florida Legislature, the Governor's Office, Miami-Dade County and numerous other municipalities. His policy expertise spans emergency management, energy, financial services, gaming, higher education, real estate, transportation, procurement, telecommunications, traffic safety, and intellectual property.

A seasoned political professional, Edgar began his career as a White House Intern and in the office of U.S. Senator Bob Graham. He has held key roles in Washington, D.C., as a public policy consultant, in the Florida Governor's Office, and as a Legislative Assistant in the Florida House of Representatives. Known for his deep bipartisan relationships, Edgar has worked on numerous U.S. and State House and Senate campaigns and mastered the intricacies of legislative strategy and government relations.

In addition to his domestic portfolio, Edgar is recognized for his work in the Western Hemisphere. He leverages extensive relationships with the U.S. Department of Commerce, Department of State, and U.S. Embassies across the region to advise American companies on market entry, expansion, and risk mitigation in Panama, Guatemala, Costa Rica, Venezuela, and other markets. He provides high-level strategic guidance on security, ports, airports, healthcare, oil & gas, and infrastructure projects, helping clients navigate complex regulatory and political environments while identifying partnership opportunities.

Edgar has been recognized for his effective legislative advocacy on behalf of prominent organizations, including the Florida Bar, the Lucy Fernandez Foundation, and the Recording Industry Association of America. He operates from The Southern Group's offices in Miami, Tallahassee, and Washington, D.C.

Partner





Daniel Diaz-Balart

Daniel Diaz-Balart is an experienced trial lawyer, government relations expert and consultant. A fourth-generation lawyer, Daniel began his professional career as a prosecutor in Miami-Dade County. Thereafter he joined one of South Florida's most prestigious civil litigation law firms. In 2017, he founded Diaz-Balart Law, with a focus on government relations, strategic consulting, and complex civil litigation. Daniel grew his practice to include a broad portfolio of domestic and international clients, utilizing his unique skills and training to help them achieve strategic goals at the national and local levels. He has successfully advocated for large and small businesses, foreign governments, and non-profit organizations.

Partner



It has been one of Daniel's greatest honors to be able to represent distinguished domestic and international clients together with his father, former Congressman Lincoln Diaz-Balart, who represented South Florida in the U.S. House of Representatives from 1993-2011.

As a founding partner of TSG Advocates, Daniel brings a unique background and skillset that sets him apart and allows him to consistently achieve excellent results for his clients.

Daniel sits on the Board of Directors of the Congressional Hispanic Leadership Institute ("CHLI") in Washington, DC, the premier organization founded by Members of Congress to advance the Hispanic Community's economic progress and diversity of thought.

Daniel is married to Estefania and together they have two sons, Lincoln and Edwin.



Beau Rothschild

Beau Rothschild joined TSG Advocates after serving as Government Affairs Principal at Porter Wright Morris & Arthur LLP. Beau has more than two decades of experience in federal and state lobbying, political campaigns, and communications, with a long record of successful legislative wins.

Beau has worked for some of the top lobbying firms in Washington D.C. His time on Capitol Hill includes serving as the Members Outreach Director for the Committee on House Administration, serving the day-to-day needs of the House Republican leadership, various committees, and the House Republican Conference. He facilitated the transitions of newly elected members of Congress from campaigner to legislator by guiding them through the intricacies of running their in-district and Washington offices. In this capacity, Beau developed a keen knowledge of the rules of the House, and collaborated with entities such as the U.S. Patent and Trademark Office, The Smithsonian Institution, and The Library of Congress.

Beau served as Chief of Staff for Rep. Blake Farenthold (TX-27), working with the Committees on the Judiciary, Transportation, Oversight and Government Reform. He primarily focused on criminal justice reform, the Water and Resources Reform and Development Act, copyright reform, Map 21 (surface transportation legislation), federal employees' health benefits, and patent reform. Additionally, he helped establish the first Liquefied Natural Gas Export Caucus and the Texas Ports Caucus.

Beau's public service included a number of positions in the Texas legislature, including as the Chief Clerk of the Texas House Energy Resources Committee. He also worked as a lobbyist in Austin, representing some of the largest Fortune 100 companies in America.

Beau holds a Bachelor of Science degree in political science from Texas Tech University.

Partner





Brian Darling

Brian Darling joins TSG Advocates after a dynamic tenure as President of Liberty Government Affairs. Throughout his career, Brian has served in a variety of capacities for five United States Senators, in think tanks, and in the lobbying world for over two decades.

Brian worked for a public relations firm for two years after leaving his job with Sr. Communications Director and Counsel for Senator Rand Paul of Kentucky. Prior to his time with Paul, he spent 7 years at The Heritage Foundation.

Brian is a frequent guest on television and talk radio and has conducted hundreds of interviews in outlets such as Fox News, Fox Business, CNN, MSNBC, CNBC and the Washington Post. He has also written columns for Breitbart, Townhall, and The Observer, among other large platforms widely read by libertarians and conservatives.

Darling is somebody who has thrived under the pressure of working for a high-profile Republican in the months up to his run for president and has put together deep-dive white paper studies for the nation's largest conservative think tank. He is unique in that he has lived in both the legislative and public relations worlds and thrived in both.

Partner



**D.C. Office Director**

Chase Kroll

Chase brings a multidisciplinary approach to advocacy on behalf of U.S. and international clients. Having run major political campaigns, legislative operations, and integrated lobbying efforts in Washington, D.C., he delivers advocacy, access, and influence informed by real-world experience in both politics and policy.

Chase is a founding partner of TSG Advocates, The Southern Group's federal lobbying practice in Washington, D.C. Before joining TSG Advocates, Chase worked at Hogan Lovells, where he represented foreign governments and Fortune 500 companies, providing strategic communications, and government relations services. Earlier in his career, he ran his own lobbying and consulting firm and was Vice President at Go BIG Media, an award-winning digital media, communications, and political consulting firm. He has led successful advocacy and PR campaigns for top-tier defense contractors, national trade associations, and nonprofits, advising clients on lobbying, media relations, and communications strategies.

Chase also secured significant federal wins for defense contractors and municipal clients as a lobbyist at David Turch & Associates. On Capitol Hill, he served as a legislative advisor to a high-profile member of Congress and held leadership positions on several federal campaigns, including managing what was then the most expensive winning House race in history. In 2018, Chase was selected for the 40 under 40 award by the American Association of Political Consultants.

Chase earned a bachelors in political science from Saint John's University and a masters in global security studies from Johns Hopkins University. He is originally from Minnesota and now resides in Washington, D.C. with his wife, Jennifer, and their three children.



Partner



Joe Owen

Jonathan "Joe" Owen joined The Southern Group in 2026, bringing more than three decades of leadership experience spanning national security, homeland defense, intelligence, diplomacy, emergency management, and private-sector strategy. Throughout his career, he has advised senior government leaders, directed complex interagency initiatives, and helped organizations navigate some of the nation's most significant security and policy challenges.

Most recently, Joe served as Senior Advisor to the Administrator at the Federal Emergency Management Agency (FEMA), where he advised agency leadership during a period of major institutional reform and national disaster response. He led initiatives focused on disaster governance modernization, federal emergency management policy, regulatory reform, congressional engagement, and resilience investments.

Prior to FEMA, Joe served twice as a Deputy Assistant Secretary of Defense in the Office of the Secretary of Defense. As Deputy Assistant Secretary for Homeland Defense Integration and Defense Support to Civil Authorities, he oversaw homeland defense policy, continuity of government planning, domestic military integration, and interagency preparedness efforts. He also served as Deputy Assistant Secretary of Defense for Western Hemisphere Affairs, where he helped advance U.S. defense and security priorities throughout Latin America and the Caribbean, including negotiations involving strategic access, regional security cooperation, and defense acquisition partnerships.

Earlier in his career, Joe served as a Special Agent with the U.S. Department of State's Diplomatic Security Service. During assignments across the globe, he conducted counterintelligence investigations, led protective security operations, and served with the Department's elite Mobile Security Deployments counterterrorism unit. His service earned numerous recognitions, including the Secretary of State Award for Heroism.

A combat-decorated U.S. Marine Corps veteran, Joe served as an infantry officer in Iraq and Afghanistan and later as a Marine Corps intelligence officer in the reserves. He earned a Master of Arts in Security Studies from Georgetown University and a Bachelor of Arts from The George Washington University, graduating summa cum laude from both institutions.

Nick Raineri

Nicholas Raineri is a distinguished legislative strategist and political advisor with a proven record of achievement across the U.S. government, national security, and congressional leadership. His career reflects expertise in navigating legislative processes, building coalitions, and advancing complex policy priorities at the highest levels.

Most recently, Nicholas served as Senior Advisor at the Office of the Director of National Intelligence, managing legislative operations in coordination with CIA, NSA, DIA, and other Intelligence Community components. He streamlined interagency engagement, advanced initiatives with In-Q-Tel to accelerate adoption of emerging technologies, and served as Sherpa for the Senate confirmation of the Principal Deputy Director of National Intelligence.

Previously, as a Legislative Advisor at the U.S. Department of Defense, Nicholas was central to the creation of the Office of Strategic Capital, drafting key legislative language and securing program funding.

On Capitol Hill, Nicholas held senior leadership roles for Rep. Byron Donalds and Rep. Dan Meuser. He spearheaded Donalds' campaign for House GOP Conference Chair and Speaker, building vote-tracking and outreach infrastructure for more than 220 Members. As Chief of Staff to Rep. Meuser, he managed an 18-member team, oversaw a \$1.3 million budget, and leveraged committee assignments to strengthen policy influence.

As Executive Director of the Main Street Caucus, Nicholas built the second-largest Republican caucus in the House, advising members on the intersection of financial services and national security policy. He also served as Director of Member Services for the Republican Study Committee under Rep. Jim Banks, advising 211 Members and managing Steering Committee engagement on key committee assignments.

Fluent in Spanish and well connected across Latin America, Nicholas pairs legislative skill with global perspective. He earned his bachelor's degree at DePaul University and holds certifications in corporate finance and markets.

Partner



**Partner**

Kaitlyn Roberts

Kaitlyn Roberts brings a sharp political instinct and a decade of experience in federal policy and strategic communications to TSG Advocates. Having served in the first Trump administration, she offers clients a deep understanding of government operations and a proven ability to navigate complex policy environments at the national level.

Kaitlyn began her career in public service with roles in the offices of Texas Lt. Governor Dan Patrick and U.S. Senator Ted Cruz, followed by a White House internship in 2018. She later joined the staff of Congressman Kevin Brady, then-Chairman of the House Ways and Means Committee, where she supported legislative initiatives and stakeholder engagement.

From 2019 to 2023, Kaitlyn served in a nonpartisan role at the White House under two administrations, contributing to cross-agency efforts focused on intergovernmental coordination and federal policy implementation.

She holds a Master's in International Relations from Harvard University, where she concentrated on global diplomacy and public policy, building on her undergraduate studies in Corporate Communications at the University of Texas at Austin.

Most recently, Kaitlyn advised Aramco's Washington office, leading on regulatory strategy, geopolitical analysis, and enterprise-level engagement across key U.S. and international stakeholders.

She now leverages her broad experience and deep institutional insight to deliver results-driven advocacy for clients navigating the intersection of policy, business, and public impact.

Kaitlyn is located in Washington, D.C.

APPENDIX 2 - COMPREHENSIVE LIST OF ALL CURRENT CLIENTS WITH SIMILAR SCOPE

TSG ADVOCATES

In the table below is a comprehensive listing of all current clients.

TSG Advocates - All Current Clients	
AECOM Consult, Inc.	International Ship Repair & Marine Services, Inc.
American Airlines, Inc	Maric Healthcare Holdings LLC
Americans for Health Care Access Inc.	Mayaniquel, S.A
Associated Energy Group	MountainStar Capital, LLC
Axon Enterprise, Inc.	Navigators Global LLC (Donohoe)
Banco de Desarrollo Rural, S.A.	
Bright Health Management, Inc.	Navigators Global LLC (The GEO Group)
Centre Firearms Co., Inc.	Orlando Mendoza
Cigent Technology, Inc.	ParkerVision, Inc.
City of Key West	Protecting American Innovation, Inc.
Eastern Shipbuilding Group, Inc.	Rainey Center Freedom Project, Inc.
Family Network on Disabilities of Florida, Inc.	Raptor Technologies, LLC
Federation of Americans for Consumer Choice, Inc.	Siga Capital, LTD
GuideWell Mutual Holding Corporation	The Nemours Foundation
HelloGov AI Inc.	trAction Strategic (iHeartRadio)
Honduras Prospera Inc.	Vircal Finance Limited
Institut Macaya	Volkswagen Group of America, Inc.
International Investment Partners	

THE SOUTHERN GROUP NETWORK

On the following pages is a comprehensive list of all current clients within the Southern Group Network.

The Southern Group Network - All Current Clients			
14th Avenue Ocean Blvd, LLC	Converge Public Strategies	Jacksonville Transportation Authority - Government Relations	Ronald Walls
1800 Copans LLC	Copart, Inc.	Jacksonville Transportation Authority- Capital Works	Root Insurance
3K Technologies	Coreview	Jacksonville University	Royal Caribbean Group
4Roots Farm	Cornerstone Collard Auburndale, LLC	Jacksonville Zoo and Gardens	SA Aero Invest, LLC
50 to 1 LLC	CPF MIB, LLC, dba Allymar Health Solutions	Jamie Stevens	Salesforce.com, Inc.
7-Eleven, Inc.	Critical Response Group	JAX Chamber	Sanford Airport Authority
A Safe Haven for Newborns	Critical Response Strategies, LLC	JAXUSA Partnership	Santee Development Corporation, LLC
ABC of the Carolinas, Inc.	CSP Mixed Use Communities, LLC	JAXUSL LLC	Sarasota County
Accelecom	Culpepper Construction Company, Inc.	Jet Strategic Partnership LLC	SAS Institute, Inc.
ACE Septic Tank Service of Tampa, Inc.	Curo Health Services, LLC dba Gentiva	JLC Services, Inc.	SAV Holdings LLC
Acree JV, LLC	CVS Pharmacy, Inc.	John D Baker II	SC Association of Behavior Analysis
Adams Outdoor Advertising	Cypress Business Park, LLC	Junior Achievement of Central Florida, Inc.	SC Cemetery Association
Advance Manufacturing International, Inc.	D2L, Ltd.	Junior Achievement of Florida Foundation	SC Chapter of the American Physical Therapy Association
Advantage Capital Management Corporation	Dade Prep Academy Inc.	Junior Achievement of Tampa Bay	SC Home Care & Hospice Association
AdventHealth	Darden, Inc.	JWB Real Estate Capital, LLC	SC House Calls
AF Group Insurance	Darlington Raceway of SC	Kalkomey Enterprises, LLC	SC Human Service Providers, Inc.
Age of Learning, Inc.	Daytona State College Foundation, Inc.	Kaskaskia College, Community College District 501	SC Infant Mental Health Association
Airbnb Inc.	Dealer Services Network LLC	KB HOME Jacksonville LLC	SC Network of Child Advocacy Centers
Airbnb, Inc.	Deering Park 1, LLC	KC NC 1 LLC	SC Nurses Association
AirSight	Delmas Homes LLC	Keeton Corrections Company	SC Optometric Physicians Association
Ajax Building Company, LLC	Deloitte Consulting LLP	Kelly Tractor Co.	SC Primary Healthcare Association
AJM Conservation and Cattle LLC	DeLorean Artificial Intelligence, Inc.	Key West Harry S. Truman Foundation, Inc.	SC State University
AK Baron LLC	Designa Access Corporation	Key West International Airport	School Board of Broward County, Florida

The Southern Group Network - All Current Clients			
Akerman, LLP on behalf of Fortun Insurance, LLC	Desoto County Board of County Commissioners	KFit F&B Holdings II, LLC	SchoolLinks, Inc.
Alfred I duPont charitable Trust	Dewberry Engineering	Kiddom Inc.	SCI Funeral Services of Florida, Inc.
Allegis, Redwood, Maxim Public Affairs LLC	DEX Imaging, Inc.	Koch Government Affairs, LLC	Sea and Shoreline, LLC
Alliance for Commercial Real Estate Inc.	DHM Engineering	Kofile Technologies, Inc.	SeatGeek, Inc.
Allied Universal Security Services	Discovery Hobe Sound Investors, LLC	Kyndryl, Inc.	SECO Energy
Allied Universal Security Services (G4S Secure Solutions)	District Board of Trustees of Palm Beach State College	Lake Economic Area Development Partnership	Second Harvest Food Bank of Central Florida, Inc.
Allsite Contracting, Inc.	Dixie District School Board	Lake Nona Property Holdings	Second Harvest of the Big Bend
Altria Client Services, Inc.	Doctors' Memorial Hospital	Lakeland Regional Health Systems	Securly, Inc.
Amazon Web Services	Domestic Abuse Shelter, Inc.	Lake-Sumter State College	Securus Technologies
Ambrosia Treatment Centers/Neuroscience Research Institute	Doral Court Retail Investments, LLC	Lawrence County Chamber of Commerce	Seminole County
American Cancer Society Cancer Action Network for CoverSC	Douglas TOC Development Partners LLC	LBF Consulting	Seminole County Supervisor of Elections
American Family Life Assurance Company of Columbus	Douglas-Coffee County Economic Development Authority	LCP JV, LLC	Seminole Electric Cooperative, Inc.
American Heart Association	Downtown Investment Authority	LeadingAge South Carolina	SentinelOne, LLC
American Property and Casualty Insurance Association	Dream Finders Homes, LLC	Legion Collegiate Academy	Sevan Multisite Solutions
American Resort Development Association	DSR Consulting & Management, LLC	Lennar Carolinas, LLC	SfL+a Architects
American Water Works Association/SC's Water Utility Council	DSR Public Health Foundation, Inc.	Lennar Homes, LLC	SFM Services, Inc.
Americans for Health Care Access Inc.	Duke Energy Carolinas	LEO Technologies	Shaw Tate Group, LLC
AmeriHealth Mercy	Duval MF Partners II LLC	Leon County	Shelton Fireworks
Amkin West Bay, LLC	Dwyer Workforce Development	Liberty County Board of County Commissioners	SHI International Corp
Anderson Columbia Co., Inc.	E Care Ambulance	Liberty Landscape Supply	Siemens Corporation
Aon Consulting, Inc.	E Care Ambulance Inc.	Liberty Mutual Group Inc.	Siemens Industry Inc.
Apollo Behavior	Eagle LNG Partners LLC	LifeStance Health Inc.	SimplySOLV LLC
Apple Inc.	Easterseals Florida, Inc.	Linebarger Goggan Blair & Sampson LLP	Steiman Enterprises

The Southern Group Network - All Current Clients			
AquaLaw	Easterseals Southwest Florida, Inc.	Loud And Live Engage, LLC	Smart Energy Solutions
AquaLaw, PLC	Edmentum, Inc.	Lowcountry Remedies SC, LLC	Smart Mass Transit Coalition
Aramark Correctional Services, LLC	Electronic Knowledge Interchange Company DBA Quant16	LUBA Casualty Insurance Company	SMG Drones, LLC dba DARIUS
Aramark Educational Services, LLC	Electronic Transactions Association	Lubavitch Hebrew Academy	Solbello
Aramark Sports and Entertainment Services, LLC	Elevator Industry Work Preservation Fund	Macon-Bibb County Industrial Authority	South Carolina 811
Arbor Properties, Inc.	Elliott Investment Management LP	Marwood Group Advisory, LLC	South Carolina Aquarium
Ardmore Development Authority	Embry-Riddle Aeronautical Univ	Master Concessionair (MM)	South Carolina Occupational Therapy Association
Artificial Intelligence for Manufacturing Inc.	Emergent BioSolutions Inc.	Mavis Tire Supply LLC	South Carolina Rural Water Association
Artificial Intelligence for Manufacturing Inc. (AIM)	Employer Direct Healthcare, LLC	MAXIMUS	South Carolina Speech Language Hearing Association
AR-TX Regional Economic Development Inc.	Encompass Health	MC Global Holdings, PLLC	South Carolina Water Quality Association
AshBritt Environmental	Encompass Health Corporation	McDowell Housing Partners, LLC	Southeastern University
AshBritt Environmental, Inc.	Enstructure LLC	McKesson Corporation	Southern Crown Partners, LLC
AshBritt, Inc.	Entergy Mississippi, LLC	McKinstry Viridis	Southern Logistics, Inc.
Asolo Theatre, Inc.	Episcopal Children's Services, Inc.	McLane Company, Inc.	Southern Regional Education Board
Associated Energy Group LLC	Equifax Inc.	MEAG Power	SouthGroup Properties, Inc.
Association of Florida Colleges, Inc.	Ergisi Acquisitions, LLC	Menzies Aviation	SpectroChip Global, Inc.
Assurant, Inc.	Ernst & Young	Meridian Waste Florida, LLC	Sports Betting Alliance
AsystYOU Technology	Estuary, LLC	Meridium Group, Inc.	St. Johns County School District
Atlantic Collegiate Academy	Everway LLC	Merlyn Mind, Inc.	Starmount Management, LLC
Atrium Health	Every Mother's Advocate, Inc.	Metro Development Group, LLC	Step Up Suncoast, Inc.
Atwell, LLC	Eviden USA, Inc.	Metropolitan Ministries, Inc.	Steve Evans
Aucilla Research Institute, Inc	Evolv Technologies, Inc.	MHC Property Management, L.P. c/o Equity Lifestyle Properties, Inc.	Stiegler EdTech LLC

The Southern Group Network - All Current Clients			
AUM Construction Inc.	Fairness in Taxation	Miami Freedom Park LLC	Stonebridge Associates, Inc.
Austin Commercial	FAV Infrastructure Group LLC	Miami Shores Village	Storm Services, LLC
Autism Speaks, Inc.	FCC Environmental Services, Inc.	Miami-Dade County Clerk of the Courts	Student Housing Partners, LLC
Avion MF Partners LLC	FedEx Corporation	Michael Baker International, Inc.	Sumter County, FL
AvMed, Inc.	Feeding the Carolinas	Microsoft Corporation	Sungate Community Development District
B&B Health Services, LLC	Fidelity National Financial, Inc.	Mid-Bay Bridge Authority	Sunshine Gasoline Distributors, Inc.
B2G Advisors - AFIMAC	FIRM	Midtown Development, LLC	Sunz Insurance Company
B9 Secretariat FL Owner LLC	First Data Government Solutions LP	Midwest Evaluation and Research, LLC	Suwannee Valley Electric Cooperative
Bags Inc.	Flagler College	MindGlow Health, Inc.	SwimSmart Technology LLC
Baker Barrios	Flagler TOC Development Partners LLC	Mission Underwriting Holdings LLC	Synchros
Baldwin Risk Partners, LLC	Flagship Airport Services, Inc.	ModivCare	Takeda Pharmaceuticals America, Inc.
Bamboo Health	Florida After School, Inc.	Monroe County Sheriff's Office	Tall Timbers Research, Inc.
Barnett Southern Corporation, Inc.	Florida Beer Wholesalers Association, Inc.	Mooresville BTR Developers, LLC	Tax Collector's Office for Polk County
Barney's Pumps, Inc.	Florida Building Code Compliance Authority Inc.	Mote Marine Laboratory	Teach Right USA
BASS Partners, LLC	Florida Cannalytics, LLC	Mountain Lake Corporation	TECO Holdings, Inc.
Bay County Board of County Commissioners	Florida Citrus Sports Events Inc.	MSI Food and Services, Inc.	Telescope Health, LLC
Beacon Mobility Corp.	Florida Court Clerks and Comptrollers	Museum of Contemporary Art Jacksonville, Inc.	Tenet HealthSystem Medical, Inc.
Beck/Sloan Properties	Florida Crane Owners Association, Inc.	Museum Of Science And History Of Jacksonville Inc	Tennessee Valley Authority
Beefree LLC d/b/a Freebee	Florida Dredge & Dock, LLC	N. C. J. Investment Company	Terpfusion CBD Network
Beep Inc.	Florida Golf Course Superintendents Association	NAF, Inc.	Tesla, Inc.
Bellini Capital	Florida Innovation Capital Real Estate, LLC	NAIOP of Northeast Florida, Inc.	The Able Trust
Benchmark Analytics	Florida Insurance Council, Inc.	NASCAR Enterprises, LLC	The Aerospace Alliance
Berlin Rosen LLC on Behalf of PEW	Florida Keys Aqueduct Authority	NASCAR, LLC	The Auto Club Group

The Southern Group Network - All Current Clients			
Bermuda International Long Term Insurers and Reinsurers	Florida Life Care Residents Association	Nassau Financial Group	The Berkley Group, LLC
Betson Gaming	Florida Petroleum Marketers Association	National Association of Social Workers	The Boselli Foundation
BirdDog Innovations LLC	Florida Polytechnic University Foundation, Inc.	National Emergency Management and Response	The Conservation Fund, A Non-Profit Corporation
Blue Dog Investments	Florida Ports Council, Inc.	Neal Communities	The Council of State Governments
Blue Water Industries Florida LLC	Florida Power & Light Company	Neology, Inc.	The District Board of Trustees of Santa Fe College
Bluebird	Florida Prepaid College Foundation, Inc.	New Hope C.O.R.P.S., Inc.	The District Board of Trustees of Seminole State College of Florida
BlueGreen US Water Technology Inc.	Florida Pulp & Paper Association	NGA Human Resources, Inc.	The Ferber Company
Bluenest Development LLC	Florida RE Holdings	NICA	The Figgers Foundation Inc.
BlueTerra LLC	Florida Senior Living Association	Nightlock	The Florida House Experience
Board of County Commissioners of Highlands County	Florida Sheriffs Association	Nopetro Eco District, LLC	The Florida International University Foundation, Inc.
Bolt Solutions, Inc.	Florida Sheriff's Association	Nopetro Management LLC	The Flower Shop FL, LLC
Bonefish & Tarpon Trust	Florida SouthWestern State College Foundation	Nordvast Holdings DBA StateLinx	The Gasparilla Inn & Club
Bonnet Springs Park Inc.	Florida State Alliance YMCA	North Carolina Medical Board	The Geo Group, Inc.
Boys & Girls Club of Central Florida, Inc.	Florida State College at Jacksonville Fou	North Carolina Sports Legacy Foundation	The Goodman Company
Braeburn Inc.	Florida Trucking Association	North Charleston MF I, LLC	The Institute for Child Success
Branching Minds, LLC	Florida Turfgrass Association	North Miami Beach Community Redevelopment Agency	The Intertech Group, Inc.
Breakthru Beverage Florida	Florida's Great Northwest Inc	North Miami Community Redevelopment Agency	The Lunz Group
Breakthru Beverage South Carolina	FMR LLC	Novartis Services, Inc.	The Mahaffey Apartment Company
BrightStar Care	FOC QOF, LLC	NTT Data State Health Consulting, LLC	The Modern Classrooms Project, Inc.
Broadway RES, LLC	Fort Freedom Inc.	Nucor Corporation	The Nemours Foundation
Broward County	FortiFi Financial Inc.	Nutanix, Inc.	The Parker Management Company, LLC
BSA Claims Services	Fortitude Group Services, Inc.	NWN Carousel	The Payments Group LLC

The Southern Group Network - All Current Clients			
c/o Gulfstream Natural Gas System, LLC	Forty Carrots Family Center	Ocean Reef Club	The Ramey Agency, LLC
c/o Sabal Trail Transmission, LLC	Franklin Covey Co.	Ocean Reef Community Association	The SC Institute of Medicine and Public Health
Cabot Citrus OpCo, LLC	G.L. Homes, Inc.	Oceanside Collegiate Academy	The School Board of Monroe County, Florida
Caesars Enterprise Services, LLC	GA School of Orthodontics	Ocla LLC	The School Board of Polk County, Florida
Calhoun-Liberty Hospital	Gaming and Leisure Properties, Inc.	Office Images - OES, LLC	The SR Companies
Canaery, Inc.	Garth Solutions, Inc.	Office of the Sheriff, Marion County, Florida	The Taproot Agency, LLC
Canik USA, LLC and Century Arms, Inc.	Gasparilla Island Conservation and Improv	Oliversperry Renovation	The University of North Florida Board of Trustees
Capital City Consulting	Gate Petroleum Company	Onda Housing Group, LLC	The University of South Florida Board of Trustees
Capital City Consulting, LLC	Gateway Jax	One Call Medical, Inc.	The Vestcor Companies, Inc.
Capital Health Plan	Gator Dredging	One Path Diagnostics, LLC	The Washington Center for Internships and Academic Seminars
Capital Trust Agency, Inc.	Genesis Healthcare, Inc.	OneMacon!	Thrive Operations LLC
Cartwheel Care	Geosyntec	OneWorld Fresh, Inc.	TickPick Holdings LLC
Casey Family Programs	Glades Electric Cooperative	Opa-locka Community Redevelopment Agency	TLO 12 SunGate, LLC (Timberline Real Estate Partners)
Castle Pinckney Historical Preservation Society, LLC	Global Kratom Coalition	Operation New Hope	Top Shelf Lobby
Cengage Learning, Inc.	Global Lounge Network, LLC	Oracle America, Inc.	Town of Belleair
Central County Water Control District	GLP Partners Inc. (Greenlight)	Orange Barrel Media, LLC	Town of Elizabethtown
Central Florida Development Council	GMF Steel Group	Orlando City Soccer Club	Town of Golden Beach
Central Florida Electric Cooperative	Gold Leaf Florida LLC dba Goldflower	Orlando College of Osteopathic Medicine	Town of Miami Lakes
Central Florida Sports Commission	Goldman Sachs & Co. LLC	Orlando Science Center	Town of Southwest Ranches
Centurion Group, Inc.	Goodwill Industries of Central Florida, Inc.	Orlando SED Partners	Town of Troutman
CG Summer Investments, LP	Gopher Resource	Osceola County	Transflow Logistics Corp
CGL Companies	Gray Robinson	OUTFRONT Media LLC	Transportation America and Related Entities
Champion Health, Inc.	Greater Key West Chamber of Commerce, Inc.	Pacaso	Transportation One, LLC

The Southern Group Network - All Current Clients			
Chapman Partnership, Inc.	Greenleaf Ventures LLC	Panhandle Engineering, Inc.	Treenail Development, Inc.
Charley Toppino and Sons, Inc.	Guardian Fleet Services, Inc.	Park Square Enterprises, LLC	Trinity Rescue Mission, Inc.
Charlie & Tonja Ward Family Foundation	GuideWell Mutual Holding Corporation	ParkerVision, Inc.	Tropical Audubon Society
Charter Communications Operating, LLC	Gulf Specimen Marine Lab	Pasco County Board of County Commissioners	Turo, Inc.
Chastain Skillman	Gwinnett County Board of Commissioners	Pasco County Property Appraiser	Two Roads Development LLC
Cheetah Financial Services, LLC	Habitat for Humanity of Key West and Lower FL Keys, Inc.	Patriots Point	UCB, Inc.
Childers Construction	Habitat for Humanity of the Middle Keys, Inc.	Paul R. Bradshaw, P.A.	Unite Us
Cigna Corporate Services, LLC	Habitat for Humanity of the Upper Keys, Inc.	Pawmetto Lifeline	United States Performance Center, LLC
Cigna Health and Life Insurance Company	Hagerty Consulting	Peace River Ctr for Personal Development	United Way Association of South Carolina
Citibank, N.A.	Halifax Insurance Partners	Peace River Electric Cooperative	United Way of Central Florida, Inc.
Citrus County Sheriff's Office	Hamilton County Development Authority	Pearl Holding Group	United Way of Northeast Florida, Inc.
City of Apalachicola	Harrell's, LLC	Pediatric Health Choice	University of Central Florida
City of Auburndale	HavenRise Academy Holdings, LLC	Pediatric Medical Group	University of Florida Foundation Inc
City of Blountstown	Hayward Title Group	Per Scholas, Inc.	University of South Florida Foundation
City of Bradenton	HCA Management Services, L.P.	Performance Services	Upland Park Phase 1, LLC
City of Coral Gables	Helios Education Foundation	Persevere, Inc.	Urban SDK
City of Crystal River	Herzing University	Petland, Inc.	US Sugar Corporation
City of Doral	HeyTutor, Inc	Phillips & Jordan Inc	Vapor Technology Association
City of Dunedin, Florida	HeyTutor, Inc.	Picco Beverage Group LLC	Varsity Tutors for Schools LLC
City of Folly Beach	Highlands County, Office of Economic Development	Piedmont Business Solutions (Cash Titan)	Venice Theatre, Inc.
City of Hollywood	Hillpointe Construction LLC	Pier B Development	VEPO Solutions
City of Homestead	Hillsborough Community College Foundation Inc.	Pigeon Key Foundation	Verano Holdings, LLC
City of Jacksonville Beach	Hillwood Investment Properties	Pillars Group, LLC	Verizon
City of Key Colony Beach	Historic Tours of America Inc	Pinellas County Board of Cty Comm	VESL

The Southern Group Network - All Current Clients			
City of Key West	HNTB Corporation	Plum Market Travel Services, LLC	Veuu Inc.
City of Lakeland	Holistic Alternative Recovery Trust	Polk County Clerk of Court	VGW Corporate Services Australia Pty Ltd
City of Marathon	Holistic Alternative Recovery Trust, Inc.	Polk County Sheriff's Office	Viking Holding Company, LLC
City of Miramar	Homes by WestBay, LLC	Powderpuff, LLC	Visit Orlando
City of Neptune Beach	Hopewell In-Home Senior Care	PowerSouth Energy	Visiting Angels
City of New Port Richey	Horne, LLP	PRH 1301 S. Ocean Dr, LLC	Vystar Credit Union
City of North Miami	Horsepower Electric, Inc.	Prime Meridian Bank	W.W. Gay Mechanical Contractor, Inc.
City of Orlando	Howard Brown Health	Prometric LLC	W.W. Grainger Inc.
City of Palm Coast	Howard's Wrecker Service c/o Guardian Fleet Services	Prontoblock, Inc.	Wakulla Economic Development Council
City of Palmetto	Hubrich Contracting Inc.	Protecting American Innovation, Inc.	Walmart Inc.
City of Plant City	HyperYou, Inc.	Prudential Financial, Inc.	Walt Disney Parks and Resorts, U.S.
City of Port Richey	I.M. Sulzbacher Center for Homeless, Inc	Public Trust Advisors, LLC	Wander Media Company
City of Port St. Joe	IGT Global Solutions Corporation	Punam LLC	Wauvea Media, LLC
City of San Antonio	IMG Academy Parent LLC	Putnam County	Wellpath Recovery Solutions, LLC
City of Sanford	IMG Academy, LLC	Qmetis, Inc.	Wells Fargo
City of St. Petersburg	Inception Fertility Ventures	RaceTrac, Inc.	Welvista, Inc.
City of Sweetwater	Independence Landing	Raptor Technologies LLC	West Pasco Youth Soccer Assoc Inc DBA Florida Premier FC
Clay County Board of County Commissioners	Independent Electrical Contractors - Atlanta and Georgia	Raydient LLC	Weyerhaeuser NR Company
Clay County District Schools	Independent Electrical Contractors, Inc., Florida West Coast Chapter	Rayonier Operating Company, LLC	Whataburger Restaurants LLC
Clay County Economic Development Corporation	Indian River State College Foundation, Inc.	R'Club Child Care, Inc.	White Columns Gated Community Association
Clay Electric Cooperative	Indigov	Reconnect, Inc.	Wildhawk Investments, LLC dba Brava Roof Tile
Clean Power Switch, LLC	International Business Machines Corp.	Recording Industry Association of America, Inc.	William Daniels Mills Theater Company
Coastal Cloud, LLC	International Business Machines Corporation	RedSpeed Florida LLC	WinCup, Inc.

The Southern Group Network - All Current Clients			
Coastal Waste & Recycling, Inc.	International Flight Center, Inc.	RedSpeed USA	Windstream Communications
College Board - GA	International Paper Company	Relativity Space, Inc.	Withlacoochee River Electric Cooperative
College Board-FL	IQ Fiber, LLC	Renew Financial, LLC	WMG Development, LLC
College of Central Florida	Ivanti	Renewable Water Resources	Workbay LLC
Community College Baccalaureate Association, Inc.	IVS, Inc. d/b/a AngelTrax	Rep'd	Workday, Inc.
CompostUSA	J&B Medical Supply Co., Inc.	Resource Environmental Solutions, LLC	WS-GIR, LLC
Comtech Telecommunications Corp. d/b/a NextGen Communications, Inc.	Jackmont Hospitality, Inc.	Retained Vantage Data Centers LP	yes. every kid., Inc.
Concession Service Systems Inc	Jacksonville Aviation Authority	Ride Solution, Inc.	YMCA of Central Florida
Confianz Global, Inc DBA StackBench	Jacksonville Classical Academy	RisePoint, LLC	YMP Real Estate Management, LLC
Connecting Everyone with Second Chances	Jacksonville Jaguars, LLC	ROCI Group	Youth Crisis Center, Inc.
Conservative Energy Network	Jacksonville Regional Chamber of Commerce, Inc.	Ronald W. Fussell Inc.	Zoo Miami Foundation, Inc.

APPENDIX 3 - CLIENTS SERVED WITHIN THE PRECEDING 24-MONTHS OF THE SUBMISSION DATE

TSG ADVOCATES

Below is a comprehensive list of clients that TSG Advocates has served within the past 24 months.

TSG Advocates - Last 24 Months	
AECOM Consult, Inc.	Mayanique, S.A
American Airlines, Inc	MountainStar Capital, LLC
Americans for Health Care Access Inc.	Navigators Global LLC (Donohoe)
Associated Energy Group	Navigators Global LLC (SHEIN)
Banco de Desarrollo Rural, S.A.	Navigators Global LLC (The GEO Group)
Bright Health Management, Inc.	Orlando Mendoza
Centre Firearms Co., Inc.	ParkerVision, Inc.
Cigent Technology, Inc.	Protecting American Innovation, Inc.
City of Key West	Rainey Center Freedom Project, Inc.
Eastern Shipbuilding Group, Inc.	Raptor Technologies, LLC
Family Network on Disabilities of Florida, Inc.	Siga Capital, LTD
Federation of Americans for Consumer Choice, Inc.	The Nemours Foundation
GuideWell Mutual Holding Corporation	trAction Strategic (iHeartRadio)
HelloGov AI Inc.	Vircal Finance Limited
Honduras Prospera Inc.	Volkswagen Group of America, Inc.
Institut Macaya	Kumar Family Limited Partnership
International Investment Partners	Mayanique, S.A
International Ship Repair & Marine Services, Inc.	Kumar Family Limited Partnership
Maric Healthcare Holdings LLC	Vircal Finance Limited

THE SOUTHERN GROUP NETWORK

On the following pages is a list of clients served by the Southern Group network within the last 24 months.

The Southern Group Network - Last 24 Months			
11405 SW 82 AVE LLC	CPF MIB, LLC, dba Allymar Health Solutions	Jet Strategic Partnership LLC	ROCI Group
14th Avenue Ocean Blvd, LLC	Critical Response Group	JetBlue Airways Corporation	Ronald W. Fussell Inc.
1775 Biscayne L/Cal LLC	Critical Response Strategies, LLC	JLC Services, Inc.	Ronald Walls
1800 Copans LLC	Crystal Ridge Property Group, LLC	John D Baker II	Root Insurance
3CHI	CSP Mixed Use Communities, LLC	Jonesboro Unlimited	Roots Education Co., LLC
3K Technologies	CSX Transportation, Inc.	JPA MedSales LLC	Royal American Management
4Roots Farm	Culpepper Construction Company, Inc.	Junior Achievement of Central Florida, Inc.	Royal Caribbean Group
50 to 1 LLC	Curaleaf	Junior Achievement of Florida Foundation	Rubin, Turnbull & Associates, Inc.
7-Eleven, Inc.	Curo Health Services, LLC dba Gentiva	Junior Achievement of Tampa Bay	SA Aero Invest, LLC
A Safe Haven for Newborns	CVS Pharmacy, Inc.	JWB Real Estate Capital, LLC	Salesforce.com, Inc.
AARP, Inc.	Cypress Business Park, LLC	Kalkomey Enterprises, LLC	Sanford Airport Authority
ABC of the Carolinas, Inc.	D&M Associates LLC	Kaskaskia College, Community College District 501	Santee Development Corporation, LLC
Accelecom	D2L, Ltd.	KB HOME Jacksonville LLC	Sarasota County
AccelerateMS	Dade Prep Academy Inc.	KC NC 1 LLC	SAS Institute, Inc.
ACE Septic Tank Service of Tampa, Inc.	Darden, Inc.	Keeton Corrections Company	SAV Holdings LLC
Acree JV, LLC	Darlington Raceway of SC	Kelly Tractor Co.	SC Association of Behavior Analysis
ActivEd, Inc.	Davis Horizons	Key West Harry S. Truman Foundation, Inc.	SC Cemetery Association
Adams Outdoor Advertising	Daytona State College Foundation, Inc.	Key West International Airport	SC Chapter of the American Physical Therapy Association
Advance Manufacturing International, Inc.	Dealer Services Network LLC	KFit F&B Holdings II, LLC	SC Home Care & Hospice Association
Advanced Drainage Systems, Inc.	Deering Park 1, LLC	Kiddom Inc.	SC House Calls
Advanced Roofing, Inc.	Defined Learning, LLC	KidsSPOT	SC Human Service Providers, Inc.
Advantage Capital Management Corporation	Delmas Homes LLC	Kinder Morgan, Inc.	SC Infant Mental Health Association

The Southern Group Network - Last 24 Months			
AdventHealth	Deloitte Consulting LLP	Koch Government Affairs, LLC	SC Medical Equipment Services Association
AF Group Insurance	DeLorean Artificial Intelligence, Inc.	Kofile Technologies, Inc.	SC Network of Child Advocacy Centers
AgAmerica Lending LLC	Dental Property Investments, LLC	Kyndryl, Inc.	SC Nurses Association
Age of Learning, Inc.	Designa Access Corporation	La Playa Beach Associates, LLC	SC Optometric Physicians Association
Airbnb Inc.	Desoto County Board of County Commissioners	Lake Economic Area Development Partnership	SC Primary Healthcare Association
AIRIS Development LLC	Destin Water Users, Inc.	Lake Nona Property Holdings	SC State University
AirSight	Dewberry Engineering	Lake Wales Property Holdings, LLC	School Board of Broward County, Florida
Ajax Building Company, LLC	DEX Imaging, Inc.	Lake Wire Owner, LLC	SchoolLinks, Inc.
AJM Conservation and Cattle LLC	DHM Engineering	Lakeland Regional Health Systems	SCI Funeral Services of Florida, Inc.
AK Baron LLC	Dirigo Partners	Lake-Sumter State College	Sea and Shoreline, LLC
Akerman, LLP on behalf of Fortun Insurance, LLC	DISC Village, Inc.	Lawrence County Chamber of Commerce	SeatGeek, Inc.
Albany-Dougherty Payroll Development Authority	Discovery Hobe Sound Investors, LLC	LBF Consulting	SECO Energy
Alfred I duPont charitable Trust	District Board of Trustees of Palm Beach State College	LCP JV, LLC	Second Harvest Food Bank of Central Florida, Inc.
Allegis, Redwood, Maxim Public Affairs LLC	Dixie District School Board	LeadingAge South Carolina	Second Harvest of the Big Bend
Alliance for Commercial Real Estate Inc.	Doctors' Memorial Hospital	Legion Collegiate Academy	Securly, Inc.
Allied Universal Security Services	Domestic Abuse Shelter, Inc.	Lemon Grove Mitigation Bank	Securus Technologies
Allied Universal Security Services (G4S Secure Solutions)	Doral Court Retail Investments, LLC	Lennar Carolinas, LLC	Seminole County
Allsite Contracting, Inc.	Douglas TOC Development Partners LLC	Lennar Homes, LLC	Seminole County Supervisor of Elections
Alta Developers, LLC	Douglas-Coffee County Economic Development Authority	LEO Technologies	Seminole Electric Cooperative, Inc.
Altria Client Services, Inc.	Downtown Investment Authority	Leon County	SentinelOne, LLC
Amazon Web Services	Dream Finders Homes, LLC	Liberty County Board of County Commissioners	Sevan Multisite Solutions
Ambrosia Treatment Centers/Neuroscience Research Institute	DSR Consulting & Management, LLC	Liberty Landscape Supply	SfL+a Architects
American Cancer Society Cancer Action Network for CoverSC	DSR Public Health Foundation, Inc.	Liberty Mutual Group Inc.	SFM Services, Inc.

The Southern Group Network - Last 24 Months			
American Family Life Assurance Company of Columbus	Duke Energy	Life Changing Experiences	SG Industrial, LLC
American Heart Association	Duke Energy Carolinas	LifeStance Health Group, Inc.	Shaw Tate Group, LLC
American Property and Casualty Insurance Association	Duval MF Partners II LLC	LifeStance Health Inc.	Shelton Fireworks
American Resort Development Association	Dwyer Workforce Development	Lifestance Health, LLC	SHI International Corp
American Water Works Association/SC's Water Utility Council	E Care Ambulance	Linebarger Goggan Blair & Sampson LLP	Shifting Gears, LLC
Americans for Health Care Access Inc.	E Care Ambulance Inc.	Link Logistics Real Estate	Shoma Group LLC
AmeriHealth Mercy	Eagle LNG Partners LLC	Linqqs LLC	Siemens Corporation
Amira Learning	Eastern Medical Group	Long Term Care Solutions, LLC	Siemens Industry Inc.
Amkin West Bay, LLC	Easterseals Florida, Inc.	Loud And Live Engage, LLC	SimplySOLV LLC
Anderson Columbia Co., Inc.	Easterseals Northeast Central Florida	Lowcountry Remedies SC, LLC	Sleiman Enterprises
AnonyDoxx, LLC	Easterseals Southwest Florida, Inc.	LUBA Casualty Insurance Company	Slidr LLC
Aon Consulting, Inc.	EcoLandCo, LLC	Lubavitch Hebrew Academy	Smart Energy Solutions
Apollo Behavior	Economic Development Authority of Botetourt County, Virginia	Lumina AI, LLC	Smart Horizons Career Online Education
Apple Inc.	Edmentum, Inc.	M & M Marketing Group, LLC	Smart Mass Transit Coalition
AquaLaw	Educational Testing Service	Macon-Bibb County Industrial Authority	SMG Drones, LLC dba DARIUS
AquaLaw, PLC	Electronic Knowledge Interchange Company DBA Quant16	Madison County Business League & Foundation	Solbello
Aramark Correctional Services, LLC	Electronic Transactions Association	Magnetics Corporation	South Carolina 811
Aramark Educational Services, LLC	Elevator Industry Work Preservation Fund	MaiaLearning, Inc.	South Carolina Aquarium
Aramark Sports and Entertainment Services, LLC	Elite Parking Services of America, Inc.	Mangrove Capital Holdings LLC	South Carolina Occupational Therapy Association
Arbor Properties, Inc.	Elliott Investment Management LP	Marion County Development Partnership	South Carolina Rural Water Association
ArchWell Health Medical Group of Florida, PA	Embrace Families Solutions, Inc.	Martin County Clerk of the Circuit Court & Comptroller	South Carolina Speech Language Hearing Association
Ardmore Development Authority	Embry-Riddle Aeronautical Univ	Martinsville-Henry County Economic Development Corporation	South Carolina Water Quality Association
Arkansas Department of Commerce	Emergency Medicine Business Coalition	Marwood Group Advisory, LLC	South Wake Capital

The Southern Group Network - Last 24 Months			
Artificial Intelligence for Manufacturing Inc.	Emergent BioSolutions Inc.	Master Concessionair (MM)	Southeastern University
Artificial Intelligence for Manufacturing Inc. (AIM)	Employer Direct Healthcare, LLC	Mavis Tire Supply LLC	Southern Crown Partners, LLC
AR-TX Regional Economic Development Inc.	Encompass Health	MAXIMUS	Southern Logistics, Inc.
Ash Properties	Encompass Health Corporation	MC Global Holdings, PLLC	Southern Regional Education Board
AshBritt Environmental	Endictus Corp.	McDowell Housing Partners, LLC	SouthGroup Properties, Inc.
AshBritt Environmental, Inc.	Enstructure LLC	McKesson Corporation	SP Plus Corporation
AshBritt, Inc.	Entergy Mississippi, LLC	McKinstry Viridis	Space Florida
Asolo Theatre, Inc.	Episcopal Children's Services, Inc.	McLane Company, Inc.	SpectroChip Global, Inc.
Associated Energy Group LLC	Equifax Inc.	MEAG Power	Sports Betting Alliance
Association of Florida Colleges, Inc.	Ergisi Acquisitions, LLC	Menzies Aviation	St. Johns County School District
Assurant, Inc.	Ernst & Young	Meridian Waste Florida, LLC	St. Tammany Corporation
AsystYOU Technology	Estuary, LLC	Meridium Group, Inc.	Starmount Management, LLC
AtkinsRéalis, Inc.	Everway LLC	Merlyn Mind, Inc.	Step Up Suncoast, Inc.
Atlantic Collegiate Academy	Every Mother's Advocate, Inc.	Metro Development Group, LLC	Steve Evans
Atomic Labs, LLC	Eviden USA, Inc.	Metropolitan Ministries, Inc.	Stiegler EdTech LLC
Atrium Health	Evolv Technologies, Inc.	MHC Property Management, L.P. c/o Equity Lifestyle Properties, Inc.	Stonebridge Associates, Inc.
Atwell, LLC	Fairness in Taxation	Miami Barber Institute	Storm Services, LLC
Aucilla Research Institute, Inc	FAV Infrastructure Group LLC	Miami Freedom Park LLC	Student Housing Partners, LLC
AUM Construction Inc.	FCC Environmental Services, Inc.	Miami Shores Village	Sugar Land Investment Group
Austin Commercial	FedEx Corporation	Miami Wilds LLC	Sumter County, FL
Autism Speaks, Inc.	Feeding the Carolinas	Miami-Dade County Clerk of the Courts	Sungate Community Development District
Automation Strategy & Performance, Inc.	Fidelity National Financial, Inc.	Michael Baker International, Inc.	Sunset at North Miami LLC
AutoReview.AI	FIRM	Microsoft Corporation	Sunshine Gasoline Distributors, Inc.
Aventuur Jax, LP	First Coast Properties of Jacksonville Inc.	Mid-Bay Bridge Authority	Sunz Insurance Company
Avion MF Partners LLC	First Data Government Solutions LP	Midtown Development, LLC	Suwannee Valley Electric Cooperative
AvMed, Inc.	Flagler College	Midwest Evaluation and Research, LLC	SVN Southland Commercial
B&B Health Services, LLC	Flagler TOC Development Partners LLC	MindGlow Health, Inc.	SwimSmart Technology LLC
B2G Advisors - AFIMAC	Flagship Airport Services, Inc.	Mission Underwriting Holdings LLC	Synapse Health

The Southern Group Network - Last 24 Months			
B9 Secretariat FL Owner LLC	Florida After School, Inc.	ModivCare	Synchros
Bags Inc.	Florida Beer Wholesalers Association, Inc.	Monroe County Sheriff's Office	Syneroid Technologies
Baker Barrios	Florida Building Code Compliance Authority Inc.	Monroe Street Tallahassee, LLC	Takeda Pharmaceuticals America, Inc.
Baldwin Risk Partners, LLC	Florida Cannalytics, LLC	Moore, Inc.	Talitrix LLC
Bamboo Health	Florida Citrus Sports Events Inc.	Mooresville BTR Developers, LLC	Tall Timbers Research, Inc.
Barnett Southern Corporation, Inc.	Florida Civil Rights Museum, Inc.	Mote Marine Laboratory	Tax Collector's Office for Polk County
Barney's Pumps, Inc.	Florida Court Clerks and Comptrollers	Mountain Lake Corporation	Teach Right USA
Basik Trading, Inc.	Florida Crane Owners Association, Inc.	MountainStar Capital, LLC	TECO Holdings, Inc.
BASS Partners, LLC	Florida Department of Juvenile Justice	MSI Food and Services, Inc.	Telescope Health, LLC
Bay County Board of County Commissioners	Florida Dredge & Dock, LLC	Museum of Contemporary Art Jacksonville, Inc.	Tenet HealthSystem Medical, Inc.
Beach Mosquito Control District	Florida Economic Development Council	Museum Of Science And History Of Jacksonville Inc	Tennessee Valley Authority
Beacon Mobility Corp.	Florida Golf Course Superintendents Association	N. C. J. Investment Company	Terpfusion CBD Network
Beck/Sloan Properties	Florida Healthy Alternatives Association	NAF, Inc.	Territorium Inc
Beefree LLC d/b/a Freebee	Florida Innovation Capital Real Estate, LLC	NAIOP of Northeast Florida, Inc.	Tesla, Inc.
Beep Inc.	Florida Insurance Council, Inc.	NASCAR Enterprises, LLC	TFC Miami Dade North LLC
Bellini Capital	Florida Keys Aqueduct Authority	NASCAR, LLC	The Able Trust
Benchmark Analytics	Florida Keys Day 2024	Nassau Financial Group	The Aerospace Alliance
Berkeley Capital Partners	Florida Life Care Residents Association	National Association of Social Workers	The Arc of Putnam County, Inc.
Berlin Rosen LLC on Behalf of PEW	Florida Petroleum Marketers Association	National Emergency Management and Response	The Arrow Advisory Group LLC
Bermuda International Long Term Insurers and Reinsurers	Florida Polytechnic University Foundation, Inc.	National Strategies/Axon Enterprise, Inc.	The Auto Club Group
Bernhard Energy, LLC	Florida Ports Council, Inc.	Neal Communities	The Berkley Group, LLC
Betr Holdings, Inc.	Florida Power & Light Company	Neology, Inc.	The Boselli Foundation
Betson Gaming	Florida Prepaid College Foundation, Inc.	New Hope C.O.R.P.S., Inc.	The Conservation Fund, A Non-Profit Corporation
Biogen MA, Inc.	Florida Pulp & Paper Association	New Kings Truck Yard, LLC	The Council of State Governments
BirdDog Innovations LLC	Florida RE Holdings	NGA Human Resources, Inc.	The District Board of Trustees of Santa Fe College
Bitcoin Depot, Inc.	Florida Senior Living Association	NICA	The District Board of Trustees of Seminole State College of Florida

The Southern Group Network - Last 24 Months			
Blue Dog Investments	Florida Sheriffs Association	Nightlock	The Downriver Project
Blue Water Industries Florida LLC	Florida Sheriff's Association	Nopetro Eco District, LLC	The Ferber Company
Bluebird	Florida SouthWestern State College Foundation	Nopetro Management LLC	The Figgers Foundation Inc.
BlueGreen US Water Technology Inc.	Florida State Alliance YMCA	Nordvast Holdings DBA StateLinx	The Florida House Experience
Bluenest Development LLC	Florida State College at Jacksonville	North Carolina Association for Public Charter Schools	The Florida International University Foundation, Inc.
BlueTerra LLC	Florida State College at Jacksonville Fou	North Carolina Community College System	The Flower Shop FL, LLC
Board of County Commissioners of Highlands County	Florida Trucking Association	North Carolina Economic Development Association	The Gasparilla Inn & Club
Bolt Solutions, Inc.	Florida Turfgrass Association	North Carolina Medical Board	The Geo Group, Inc.
Bonefish & Tarpon Trust	Florida's Great Northwest Inc	North Carolina Sports Legacy Foundation	The Good Health Clinic
Bonnet Springs Park Inc.	FMR LLC	North Charleston MF I, LLC	The Goodman Company
BowStern, LLC	FOC QOF, LLC	North Louisiana Economic Partnership	The Institute for Child Success
Boys & Girls Club of Central Florida, Inc.	Fort Freedom Inc.	North Miami Beach Community Redevelopment Agency	The Intertech Group, Inc.
Braeburn Inc.	FortiFi Financial Inc.	North Miami Community Redevelopment Agency	The Lunz Group
Branching Minds, LLC	FortiFi Financial, Inc.	Northwest Florida State College	The Mac Parkman Foundation for Adolescent Concussive Trauma, Inc.
Breakthru Beverage Florida	Fortitude Group Services, Inc.	Novartis Services, Inc.	The Mahaffey Apartment Company
Breakthru Beverage South Carolina	Forty Carrots Family Center	NTT Data State Health Consulting, LLC	The Modern Classrooms Project, Inc.
BrightStar Care	Foundation for Foster Children	Nucor Corporation	The Nemours Foundation
Broadway RES, LLC	Foundation For The Carolinas	Nutanix, Inc.	The Parker Management Company, LLC
Broward County	Franklin Covey Co.	NWN Carousel	The Payments Group LLC
Brownsville-Haywood EDC	Friends of Florida Iron and Steel	Ocean Reef Club	The Ramey Agency, LLC
BSA Claims Services	Friends of PHX JAX	Ocean Reef Community Association	The SC Institute of Medicine and Public Health
Burgess Civil, LLC	G.L. Homes, Inc.	Oceanside Collegiate Academy	The School Board of Broward County, Florida
c/o Gulfstream Natural Gas System, LLC	GA School of Orthodontics	Ocla LLC	The School Board of Monroe County, Florida
c/o Sabal Trail Transmission, LLC	Gaming and Leisure Properties, Inc.	Office Images - OES, LLC	The School Board of Polk County, Florida
Cabot Citrus OpCo, LLC	Garth Solutions, Inc.	Office of the Sheriff, Marion County, Florida	The Seaside School

The Southern Group Network - Last 24 Months			
Caesars Enterprise Services, LLC	Gasparilla Island Conservation and Improv	Oliversperry Renovation	The Source Groups
Calhoun-Liberty Hospital	Gate Petroleum Company	Ology Brewing Company LLC	The Southwest Louisiana Economic Development Alliance
Canaery, Inc.	Gateway Jax	On Track School	The SR Companies
Canik USA, LLC and Century Arms, Inc.	Gator Dredging	On Track School c/o TSG Education Advisors LLC	The Taproot Agency, LLC
Capita Social, Inc.	Genesis Healthcare, Inc.	Onda Housing Group, LLC	The University of North Florida Board of Trustees
Capital City Consulting	Georgia Alcohol Dealers Association	One Call Medical, Inc.	The University of South Florida Board of Trustees
Capital City Consulting, LLC	Geosyntec	One Path Diagnostics, LLC	The University of Southern Mississippi
Capital Health Plan	Glades Electric Cooperative	OneMacon!	The Vestcor Companies, Inc.
Capital Trust Agency, Inc.	Global Kratom Coalition	OneWorld Fresh, Inc.	The Washington Center for Internships and Academic Seminars
Carahsoft Technology Corporation	Global Lounge Network, LLC	OnSolve, LLC	Thrive Operations LLC
CareerSource North Florida	GLP Partners Inc. (Greenlight)	Opa-locka Community Redevelopment Agency	TickPick Holdings LLC
Carlex Glass America, LLC	GMF Steel Group	OpenEd, Inc.	TKH Security LLC
Cartwheel Care	Gold Leaf Florida LLC dba Goldflower	Operation New Hope	TLO 12 SunGate, LLC (Timberline Real Estate Partners)
Carvajal Consulting & Management	Goldman Sachs & Co. LLC	Oracle America, Inc.	Top Shelf Lobby
Casey Family Programs	Good-Lite Digital, Inc.	Orange Barrel Media, LLC	Town of Belleair
Castle Pinckney Historical Preservation Society, LLC	Goodwill Industries of Central Florida, Inc.	Orijin	Town of Elizabethtown
CDP Panama City Beach, LLC	Goodwill Industries of North Florida, Inc.	Orlando City Soccer Club	Town of Golden Beach
Cengage Learning, Inc.	Gopher Resource	Orlando College of Osteopathic Medicine	Town of Miami Lakes
Central County Water Control District	Gray Robinson	Orlando Science Center	Town of Southwest Ranches
Central Florida Development Council	Greater Key West Chamber of Commerce, Inc.	Orlando SED Partners	Town of Troutman
Central Florida Electric Cooperative	Green Group Holdings, LLC	Osceola County	TRAINING TEST LLC
Central Florida Sports Commission	Greenleaf Ventures LLC	OUTFRONT Media LLC	Transflow Logistics Corp
Centurion Group, Inc.	Guardian Fleet Services, Inc.	OVID Solutions	Transportation America and Related Entities
CG Summer Investments, LP	GuideWell Mutual Holding Corporation	Pacaso	Transportation One, LLC

The Southern Group Network - Last 24 Months			
CGL Companies	Gulf Coast Children's Advocacy Center	Panhandle Engineering, Inc.	Transportation Research Center Inc.
Champion Health, Inc.	Gulf Specimen Marine Lab	Park Square Enterprises, LLC	Travel + Leisure, Co.
Chapman Partnership, Inc.	Gwinnett County Board of Commissioners	ParkerVision, Inc.	Treenail Development, Inc.
Charley Toppino and Sons, Inc.	Habitat for Humanity of Key West and Lower FL Keys, Inc.	Pasco County Board of County Commissioners	Trinity Rescue Mission, Inc.
Charlie & Tonja Ward Family Foundation	Habitat for Humanity of the Middle Keys, Inc.	Pasco County Property Appraiser	Tropical Audubon Society
Charter Communications Operating, LLC	Habitat for Humanity of the Upper Keys, Inc.	Pasco Tax Collectors Office	TrueHaul LLC
Chastain Skillman	Hagerty Consulting	Paths for Success Foundation	Tupelo Media LLC
Cheetah Financial Services, LLC	Halifax Insurance Partners	Patriots Point	Turo, Inc.
Childers Construction	Hamilton County Development Authority	Paul R. Bradshaw, P.A.	Two Roads Development LLC
Cigna Corporate Services, LLC	Hancock County Port & Harbor Commission	Pawmetto Lifeline	U.S. LawShield Legal Expense Corporation
Cigna Health and Life Insurance Company	Harrell's, LLC	Peace River Ctr for Personal Development	UCB, Inc.
Citibank, N.A.	HavenRise Academy Holdings, LLC	Peace River Electric Cooperative	Unite Us
Citizens for Hillsborough County, LLC	Hayward Title Group	Pearl Holding Group	United States Performance Center, LLC
Citizens for Safe Streets	HCA Management Services, L.P.	Pearl River County Economic Development District	United Way Association of South Carolina
Citrus County Sheriff's Office	Helios Education Foundation	Pearson, Inc.	United Way of Central Florida, Inc.
City of Apalachicola	Henderson County Partnership for Economic Development	Pecan's Craft Kitchen	United Way of Northeast Florida, Inc.
City of Auburndale	Herzing University	Pediatric Health Choice	University of Central Florida
City of Blountstown	HeyTutor, Inc	Pediatric Medical Group	University of Florida Foundation Inc
City of Bradenton	HeyTutor, Inc.	Per Scholas, Inc.	University of South Florida Foundation
City of Coral Gables	Highlands County, Office of Economic Development	Performance Services	Upland Park Phase 1, LLC
City of Crystal River	Hillpointe Construction LLC	Persevere, Inc.	Urban SDK
City of Doral	Hillsborough Community College Foundation Inc.	Petland, Inc.	US Sugar Corporation
City of Dunedin, Florida	Hillwood Investment Properties	Phillips & Jordan Inc	UT Center for Industrial Services
City of Emporia	Historic Tours of America Inc	Picco Beverage Group LLC	ValueShield, LLC
City of Folly Beach	HL Law Group	Piedmont Business Solutions (Cash Titan)	Vapor Technology Association
City of Hollywood	HNTB Corporation	Pier B Development	Varsity Tutors for Schools LLC

The Southern Group Network - Last 24 Months			
City of Homestead	Hoffman Flagler LLC	Pigeon Key Foundation	Velocity Biogroup Inc.
City of Jacksonville Beach	Holistic Alternative Recovery Trust	Pillars Group, LLC	Venice Theatre, Inc.
City of Key Colony Beach	Holistic Alternative Recovery Trust, Inc.	Pinellas County Board of City Comm	VEPO Solutions
City of Key West	Hollywood Horizons Owner	Plum Market Travel Services, LLC	Verano Holdings, LLC
City of Lakeland	Holocaust Education Resource Council	Polk County Clerk of Court	Verizon
City of Marathon	Homes by WestBay, LLC	Polk County Sheriff's Office	VESL
City of Miramar	Hopewell In-Home Senior Care	Polk State College	Veuu Inc.
City of Neptune Beach	Horne, LLP	Powderpuff, LLC	VGW Corporate Services Australia Pty Ltd
City of New Port Richey	Horsepower Electric, Inc.	Power Solutions International, Inc.	Viking Holding Company, LLC
City of North Miami	Howard Brown Health	PowerSouth Energy	Visit Orlando
City of North Miami Beach	Howard's Wrecker Service c/o Guardian Fleet Services	PRH 1301 S. Ocean Dr, LLC	Visiting Angels
City of Orlando	Hubrich Contracting Inc.	Primary Class Inc.	Vystar Credit Union
City of Palm Coast	Humana, Inc.	Prime Meridian Bank	W.W. Gay Mechanical Contractor, Inc.
City of Palmetto	HyperYou, Inc.	Prodigy Learning Limited	W.W. Grainger Inc.
City of Panama City	I.M. Sulzbacher Center for Homeless, Inc	Prodigy Learning Limited c/o TSG Education Advisors LLC	Wakulla Economic Development Council
City of Plant City	iEnable, Inc.	ProKel Mobility LLC	Walmart Inc.
City of Port Richey	IGT Global Solutions Corporation	Prometric LLC	Walt Disney Parks and Resorts, U.S.
City of Port St. Joe	Illinois Community College Board c/o Carrie Henderson	Prontoblock, Inc.	Wander Media Company
City of San Antonio	IMG Academy Parent LLC	Prosperity Social & Community Development Group, Inc.	Wauvea Media, LLC
City of Sanford	IMG Academy, LLC	Protecting American Innovation, Inc.	Waypoint Capital Partners Advisors LLC
City of Sarasota	Inception Fertility Ventures	Protective Life Corporation	Wellpath Recovery Solutions, LLC
City of St. Petersburg	Independence Landing	Prudential Financial, Inc.	Wells Fargo
City of Sweetwater	Independent Colleges & Universities of Florida	Public Consulting Group LLC by MultiState Associates LLC	Welvista, Inc.
City Rescue Mission, Inc.	Independent Electrical Contractors - Atlanta and Georgia	Public Trust Advisors, LLC	West Pasco Youth Soccer Assoc Inc DBA Florida Premier FC
Clay County Board of County Commissioners	Independent Electrical Contractors, Inc., Florida West Coast Chapter	Punam LLC	Weyerhaeuser NR Company
Clay County District Schools	Indian River State College Foundation, Inc.	Putnam County	WGU Corporation

The Southern Group Network - Last 24 Months			
Clay County Economic Development Corporation	Indigov	Qmetis, Inc.	Whataburger Restaurants LLC
Clay Electric Cooperative	Indigov Corporation	RaceTrac, Inc.	White Columns Gated Community Association
Clayton County Board of Commissioners	Infinity Gardens Apartments LLC	RapidDeploy Inc.	Whitehouse Assembly of God
Clean Power Switch, LLC	Intellectual Technology, Inc.	Raptor Technologies LLC	Whitestone Legacy LLC
ClubCorp USA, Inc. d/b/a Invited	International Business Machines Corp.	Raydient LLC	Wildhawk Investments, LLC dba Brava Roof Tile
Coastal Cloud, LLC	International Business Machines Corporation	Rayonier Advanced Materials Inc.	William Daniels Mills Theater Company
Coastal Waste & Recycling, Inc.	International Flight Center, Inc.	Rayonier Operating Company, LLC	WinCup, Inc.
Code.org	International Paper Company	R'Club Child Care, Inc.	Windstream Communications
College Board - GA	IQ Fiber, LLC	Rebecca's TEST	Winter Park Woods Condominium Association, Inc.
College Board-FL	Island Development ORC LLC	ReCap	Withlacoochee River Electric Cooperative
College of Central Florida	Ivanti	reCap, LLC	WJCT, Inc.
Community College Baccalaureate Association, Inc.	IVS, Inc. d/b/a AngelTrax	Reconnect, Inc.	WMG Development, LLC
Community Smiles	J&B Medical Supply Co., Inc.	Recording Industry Association of America, Inc.	Workbay LLC
CompostUSA	Jackmont Hospitality, Inc.	RedSpeed Florida LLC	Workday, Inc.
Comtech Telecommunications Corp. d/b/a NextGen Communications, Inc.	Jackson-Cook, LC	RedSpeed USA	WS-GIR, LLC
Concession Service Systems Inc	Jacksonville Aviation Authority	ReedGroup, LLC (US)	yes. every kid., Inc.
Confianz Global, Inc DBA StackBench	Jacksonville Classical Academy	Registered Alternative Investment Solutions, Inc.	YMCA of Central Florida
Connecting Everyone with Second Chances	Jacksonville Jaguars, LLC	Relativity Space, Inc.	YMP Real Estate Management, LLC
Conservative Energy Network	Jacksonville Regional Chamber of Commerce, Inc.	Renew Financial, LLC	Young Circle Property, LLC
Consultant Connect	Jacksonville Transportation Authority - Government Relations	Renewable Water Resources	Youth Advocates Program, Inc.
Converge Public Strategies	Jacksonville Transportation Authority-Capital Works	Rep'd	Youth Crisis Center, Inc.
Cookerly Public Relations, Inc.	Jacksonville University	Resia	Zoo Miami Foundation, Inc.
Copart, Inc.	Jacksonville Zoo and Gardens	Resource Environmental Solutions, LLC	

The Southern Group Network - Last 24 Months			
Coreview	Jamie Stevens	Retained Vantage Data Centers LP	
Cornerstone Collard Auburndale, LLC	JAX Chamber	Ride Solution, Inc.	
CP Kannapolis Investments, LLC	JAXUSA Partnership	RisePoint, LLC	
C-PACE Alliance, Inc.	JAXUSL LLC	River City Truck Center	

Appendix 4 - Acknowledgement and Clarification

RFP Reference: APEX004.2026 - Public Affairs and Government Relations (Washington, D.C.)

We confirm that we have carefully reviewed Request for Proposal APEX004.2026, dated June 11, 2026, together with the ApexBrasil Supplier General Terms and Conditions referenced therein (Attachment I). We appreciate ApexBrasil's willingness to engage in good-faith discussions to reach mutually agreeable terms.

In that spirit of collaboration, we set out below a clarification regarding Clause 13.1 (Indemnification) of the Supplier General Terms and Conditions, which provides:

"Supplier will indemnify, hold harmless, and, at Apex-Brasil's request, defend Apex-Brasil, its affiliates, officers, directors, customers, agents, and employees, to the extent caused by Supplier's negligence, breach of this Agreement, or willful misconduct..."

We confirm our understanding of, and general alignment with, the intent of this clause. We respectfully propose that the Supplier's indemnification obligations be limited to the extent of the Supplier's proven negligence, breach, or willful misconduct, and that they exclude indirect, consequential, and punitive damages. This proposed clarification is intended solely to ensure proportionality and fairness in risk allocation, consistent with prevailing industry standards.

We remain open to further discussion and negotiation on this and any other terms, should our proposal be selected for award.

Compliance, Ethics, and Conflict-of-Interest Disclosure

TSG Advocates will comply with all applicable U.S. laws and regulations governing lobbying and public affairs activities, including the Lobbying Disclosure Act (LDA) and, in light of ApexBrasil's status as an instrumentality of the Brazilian government, the Foreign Agents Registration Act (FARA). We will maintain all required registrations and filings, satisfy all applicable disclosure obligations, and conduct all interactions with U.S. public officials in accordance with the highest ethical and transparency standards.

Conflict of Interest: As of the date of this proposal, TSG Advocates is not aware of any actual or potential conflict of interest that would impair its representation of ApexBrasil. We will promptly disclose to ApexBrasil any actual or potential conflict of interest that may arise during the engagement, including any representation of clients whose interests may conflict with those of ApexBrasil, and will manage or resolve any such conflict in coordination with, and subject to the approval of, ApexBrasil.

TSG ADVOCATES

Every Industry. Every Interest. Powerful Advocacy Begins Here.

